



Secure. Mobile.

Powerfully Simple.



simple. 

| *Optimize My Business*

AGENDA

1. Simple IT Portfolio Overview
2. Wireless Solutions Overview
3. Demo – Mobility Express
4. Q&A
5. Conclusion

Simple IT Portfolio Overview

What's keeping you up at night?



Secure My Business

“My business had a **security breach**, we heard about the **latest attack**, and have a **new compliance regulation**. We need help ensuring our business is secure.”



Enable My Mobile Workforce

“My business is growing, we are innovating, and need to **ensure our teams can be productive, collaborative, and secure, anywhere**. We need great tech so we can **attract and retain the best talent**.”



Optimize My Business

“We have **new applications, new devices, and lots of video slowing down the network**, and last week we had an **outage that cost us a ton of money**. It's critical we stay up and running, securely.”



Connect My Teams

“We have lots of collaboration applications and devices, but they are **too complex** to bring everyone together in an effortless manner. I need a **simple solution** that allows my employees and customers to **connect in their own way**.”



Fuel My Business

Our current infrastructure is **too costly to maintain** and takes **too long to install my applications**. I need to **reduce application deployment time** and make it **easier to scale** my application needs with **sustained performance** for my customers and internal users.”

Simple, Secure, Reliable Networking

- ✓ *Designed Your Needs*
- ✓ *Fits Your **Budget***
- ✓ *Grows with Your Business*



Secure My Business

with Secure Branch

- Meraki MX
- ISR 1100
- Umbrella
- NGFW Low
- RV Series
- HyperFlex, UCS + Veeam

Secure against threats & protect your data



Enable My Mobile Workforce

with Secure Wireless

- Meraki MR
- Mobility Express
- Umbrella
- WebEx

Increase employee productivity & flexibility



Optimize My Business

with Network Reliability

- Meraki Full Stack
- Cat2K, Mobility Express, ISR 1100
- Umbrella
- SBTG
- HyperFlex, UCS + Veeam
- WebEx

Ensure always-on with simple, smart solutions



Connect My Teams

with Intuitive Collaboration

- WebEx
- WebEx Teams

Connect teams with intuitive collaboration



Fuel My Business

with Converged Infrastructure

- HyperFlex
- UCS + Veeam

Security, simplicity and control of your computing, storage and connectivity

Solution Overview:

Optimize My Business

Our Speakers...



Rush Johnson, BDM



Will Hefner, VSAM



Today's
Webinar Theme:

Optimize My Business

with Network Reliability

Always on: Simple, smart solutions

Scalable: Support demands for bandwidth, data, and new digital apps

Easy: Cloud-based or on-premise management

Future-proof: Whatever your business plans for growth

Simple, Secure, and Scalable

Solutions for All!

On Premise

Flexible On-Premise Portfolio to meet
Size and Scaling Requirements



Cisco On-Prem
Core Infrastructure



Spark



Wireless



SD-WAN

Cloud

One Intelligent Network Manages It
All from the Cloud



Cisco Meraki
Core Infrastructure

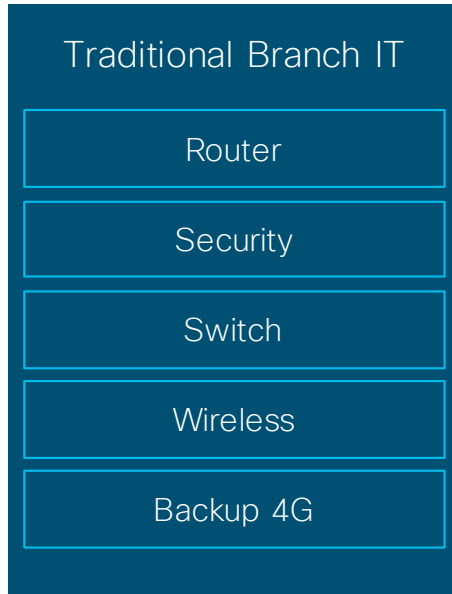


Wireless



SD-WAN

The 1100 ISR: Your Office in a Box.



Routing, switching, and wireless



Integrated security



Speed and performance



Integrated management tools



Multi-connectivity



Cisco 2960L

Zero Compromise- Lowest Priced Fanless Switches – Set and Forget

8 & 16 port



8 port

2 SFP Uplinks
Fanless
E- LLW

16 port

2 SFP Uplinks
Fanless
E- LLW

Compact



Cisco Internal & Partner Only

24 & 48 port



24 port

4 SFP Uplinks
4 SFP+ Uplinks*
Fanless
E- LLW

48 port

4 SFP Uplinks
4 SFP+ Uplinks*
Fanless (except
48PS)
E- LLW

11.5" depth

*Available in FY18Q1

8, 16, 24, 48 port
models

Fanless Operation

Extend the Cisco
network

Low-budget PoE

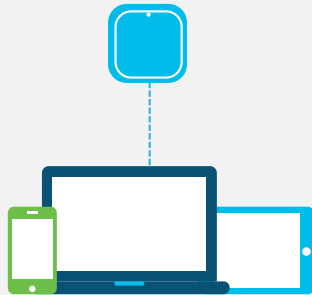
Gigabit Ethernet

Simple On-Premise Wireless: Mobility Express

Fast IT: Setup in Minutes

Connect using any wireless device

1



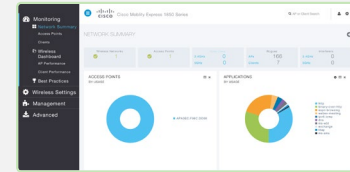
Configure multiple APs simultaneously with setup wizard

2



Use best-practice templates with advanced features out-of-the-box

3



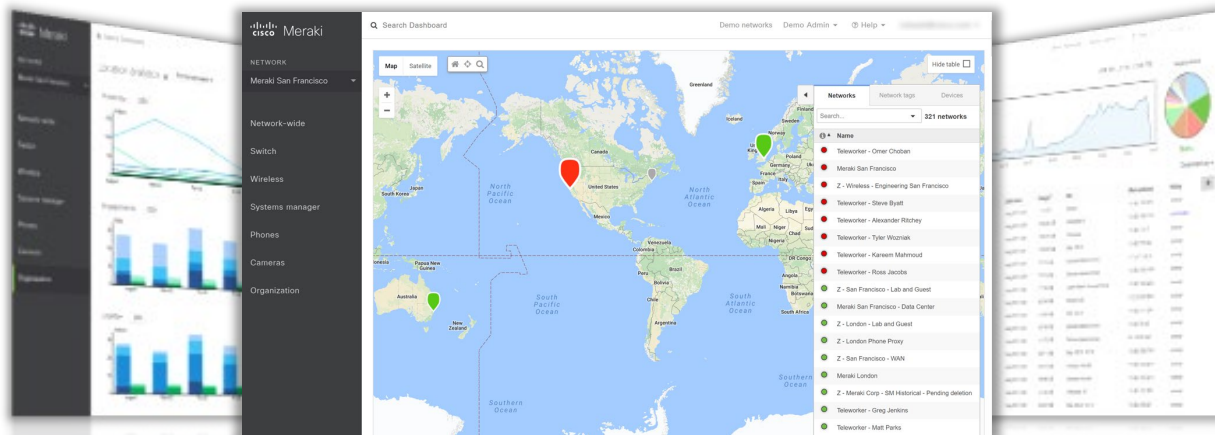
- Radio Resource Management
- Guest Access
- Application Visibility
- CleanAir
- Band Select
- Client Profiling



Demo – Mobility Express UI Demo

Cisco Meraki Full Stack

Bringing the cloud to enterprise networks



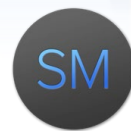
MR Wireless



MX Security Appliances



MS Switches



SM EMM



MC Communications



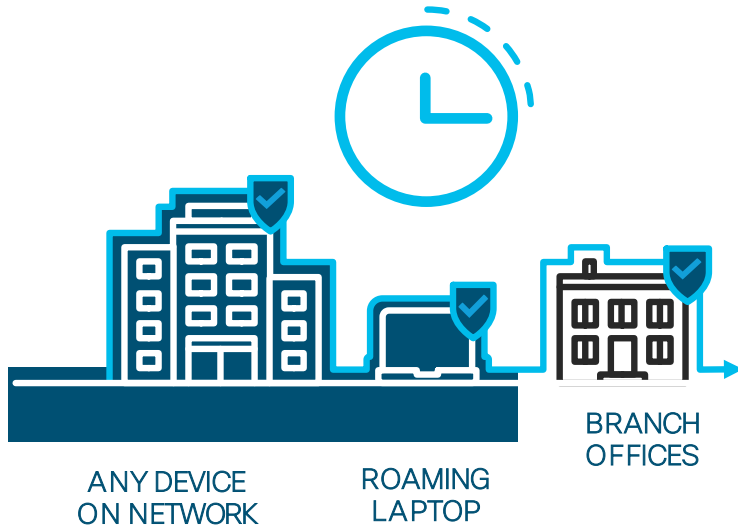
MV Vision





Demo – Meraki Dashboard

Deployment in minutes: Cisco Umbrella Security



On-network coverage

With one setting change

Integrated with Cisco ISR 1K and 4K series and Cisco WLAN controllers

Off-network coverage

With AnyConnect VPN client integration

Or with any VPN using lightweight Umbrella client

Want a **live, personal demo** of what you saw here today?

Click the link in the chat window!



Any Final Questions?

Support options for diverse customer needs



Limited Lifetime Warranty Included With Hardware Purchase

- Hardware replacement
- Software Updates and Bug Fixes
- 90 days TAC Support w/ Enhanced LLW

Upgrade to Cisco Essentials Support

- 8x5 Local TAC Support
- Next Business Day Hardware Replacement
- Cisco Online Knowledge Base

[Cisco Small Business Support Community](#)



Included With Your Cloud License:

- TAC Support
- Software Updates
- Hardware Replacement

[Cisco Meraki Support Community:](#)
<https://community.meraki.com/>

[Cisco Small Business Support Community:](#)
<https://supportforums.cisco.com/t>

Ask your Cisco Team for details on new promos...



Get 50% More Access Points

Buy 2 ; Get 1 Free
Buy 4 ; Get 2 Free
Buy 6 ; Get 3 Free
Buy 8 ; Get 4 Free
Buy 10 ; Get 5 Free

All Aironet 1800 / 2800 / 3800 Series AP's with
Mobility Express pre-configured (-K9C).

**Available in the US, Canada, and LATAM*



Security Wherever You Are.

50% off Cisco Umbrella WLAN
subscription with Purchase of
Cisco Wireless Access Points

Promotion Includes both Mobility Express and
Controller connected Access Points.

**Available in the US and EMEAR*

We Appreciate Your Feedback!

Please take a moment to let us know if this session met your needs and expectations.

The confidential evaluation survey will open once the event window is closed.

