

# Cisco Collaboration Insights



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### Top of Mind

#### The Engagement Factor and Collaboration

Have you ever sent an e-mail that's been misinterpreted and it took a long time to sort out the miscues? I have. And I suspect that many of you reading this blog have too. So, it wasn't surprising to see that a recent [study by the Economist Intelligent Unit](#) found that 88% of business leaders feel that a significant misunderstanding will slow them down. And 75% believe that in-person collaboration is critical to their business success. Perhaps that's because 54% consider gauging engagement and focus to be the most important part of communications. And you do that through a combination of visual and audio cues, such as facial expressions, gestures and body language, tone of voice.

[Read more](#) from OJ Winge, Senior Vice President and General Manager of Cisco's Collaboration Endpoints Technology Group.

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### Cisco Collaboration Community

Learn about opportunities to engage with Cisco at InfoComm, Cisco Live, and Enterprise 2.0, including keynotes, booth demos, sessions, contests, and more. Watch replays and event coverage online.

[Visit the Collaboration Virtual Experience](#)

### Collaboration Solutions Spotlight

#### Collaborate Anytime, Anywhere in Full Fidelity

Now get a more visual experience with new Cisco Quad for Cius app, which extends the Quad platform to mobile and remote employees. Stay connected to colleagues and critical resources. [Learn More](#)

#### Cisco WebEx Videoconferencing on Android

Cisco WebEx for Android now includes 2-way videoconferencing on tablets. See and be seen by the other meeting participants while you are on your Android tablet. [Learn More](#)

#### Cisco Prime Collaboration Manager 1.2

CM 1.2 will ship on May 31 with all new Cisco Prime summary screens and support for more video devices, such as, CIUS, 89xx, 99xx, Jabber Video, MXP, MX 200/300, SX20, Polycom HDX endpoints. [Learn More](#)

#### Cisco Announces Shipment of Its 50 Millionth IP Phone

Thank you to all our Cisco Collaboration customers as we announced shipment of our 50 Millionth IP Phone in April. Check out the blog about our Jabber IM for Everyone offer. Now onto 100 Million! [Learn More](#)

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### Worth Noting

#### How Do I RTFM When There Is No FMTR?

A documentation single source of truth for corporations is difficult to develop and maintain. The right documentation strategy will keep everybody on the same page. Read the following blog for more. [Read More](#)

### Customer Success Stories

#### Watch and Learn how AXA, the Global Financial Services Firm, Transformed their business with Video

Watch this video to learn how AXA managed to cut travel costs by €100 million over three years, as well as reducing carbon emission and enhancing the productivity of employees by adopting a business video strategy. [Watch Now](#)

#### See How Cisco Brings Together Desktop Virtualization, Voice and Video at Citrix Synergy SF

Cisco will showcase how to turn desktop virtualization, BYOD and Cloud initiatives into strategic investments that deliver an uncompromised service with greater efficiency, flexibility and security. [Learn More](#)

#### UK Hospital Accelerates Digital Transformation

Great Ormond Street Hospital creates new patient-centric collaboration model. [Learn More](#)

#### Case Study Portals

Find relevant case studies quickly through these case study portals:

- [Collaboration](#)
- [Unified communications](#)
- [Cisco WebEx® meeting applications](#)

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### Cisco in the News

**Cisco Reports Q3FY12 Earnings**  
[Learn More](#)

**NASA Opens Space Data to Take On the World's Toughest Problems**  
[Learn More](#)

**CSC Launches Unified Communications as a Service in Canada**  
[Learn More](#)

**Cisco WebEx Wins Green IT Award for Conferencing Solution**  
[Learn More](#)

**The Latest Virtual Experience - VXI 101**  
[Learn More](#)

**iPad in the Enterprise: A Videoconferencing Dream Machine?**  
[Learn More](#)

### New Resources and Webcasts

#### Reliable, Scalable Collaboration from the Cisco Collaboration Cloud

Learn how Cisco makes collaboration seem effortless with the Cisco Collaboration Cloud. This video includes highlights from Murali Sitaram, VP and GM, and Raj Patel, VP of the Cloud Collaboration Applications Technology Group. [Learn More](#)

#### Jabber and TelePresence Exposed at Enterprise Connect

TechWiseTV brings you the latest collaboration innovations live from Enterprise Connect, including native integration between Jabber and TelePresence & TelePresence advanced collaboration capabilities [Learn More](#)

#### Collaborate Across Multiple Devices with Cisco Jabber

Get an engineer's view point of how Cisco Jabber can securely deliver presence, instant messaging, voice, video, conferencing, and desktop sharing across PCs, Macs, tablets, and smartphones. [Learn More](#)

#### Join us at the Enterprise Connect SIP Trunking Tour

If you have customers wanting to learn more about SIP trunking and technologies that drive it, ask them to attend these local events: Chicago on May 22, SF on June 6. [Learn More](#)

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### Events

**Cisco BYOD Solution Days**  
Sixteen U.S. locations  
April 17 through May 24, 2012  
[Learn More](#)

**Cisco Live, United States**  
San Diego, California  
June 10-14, 2012  
[Learn More](#)

**InfoComm 2012**  
Las Vegas, Nevada  
June 9-15, 2012  
[Learn More](#)

**Enterprise 2.0**  
Boston, Massachusetts  
June 18-21, 2012  
[Learn More](#)

**Cisco Event and Seminar Guide**  
[Learn More](#)

### Collaboration and Video at Cisco Live

#### Cisco Live 2012 takes place June 10-14 in San Diego, CA

Don't miss the opportunity to visit the Cisco Collaboration Experience Bar to learn about new collaboration products, meet with experts, and view product demonstrations.

Highlights at Cisco Live include:

- Solutions Keynote, Monday, June 11, where Marthin DeBeer will discuss Collaboration and Video.
- Executive Q&A, Thursday, June 14 where executives will focus exclusively on questions from attendees on product direction, strategic goals or items that could be addressed by engineering leaders
- Special Product Sessions
- User Experience Focus Group, Thursday, June 14
- CUG Member Lounge
- CUG Reception at Customer Appreciation Event, Wednesday, June 13

[Learn More](#)

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### Quick Links

- [Collaboration Home Page](#)
- [Voice and Unified Communications](#)
- [Cisco Customer Collaboration](#)
- [Cisco WebEx® solutions](#)
- [Cisco TelePresence® conferencing](#)
- [Cisco Collaboration Architecture](#)
- [Design Zone for Collaboration](#)
- [Cisco Product Quick Reference Guide](#)

### We'd Like to Hear from You

Do you have feedback regarding this newsletter?

[Let us know](#)

### Cisco Collaboration User Group

Join this virtual user group to influence product direction for Cisco Collaboration solutions, learn from experts, and get special privileges at Cisco Live US. Connect with more than 6000 Cisco customers and partners worldwide. Join today. Membership is free.

#### User Group Programs

- Beta trial upcoming product releases
- Product advisory groups to influence product direction
- Monthly briefings to increase your product and technical knowledge
- Private online discussion forum

#### Exclusive Privileges at Cisco Live US, San Diego June 10-14, 2012

- Product direction sessions
- Q&A forum with product teams
- Private VIP reception at the Customer Appreciation Event
- Member lounge
- Reserved seating at the Collaboration and Video Solutions Keynote and Executive Q&A

#### May Virtual Briefings

- Learn about SIP trunking, Cisco TelePresence, and Cisco Unified Communications enhancements

#### Customer Beta Trial Opportunities

- Cisco Unified Communications Manager
- Cisco Unity® Connection
- User Count Tool for Cisco Unified Communications Manager

[Learn More and Join](#)

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