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## Why the name change?

Fluidmesh — Cisco Ultra-Reliable Wireless Backhaul

Descriptive: This is specifically a backhaul technology.

Recognizable: Instantly identifiable as an alternative to 5G URLLC (ultra-reliable low-latency communication).

**Branded**: This is part of the Cisco Family of wireless technologies, and you'll be seeing more technical integrations in the future.







#### Cisco Ultra-Reliable Wireless Backhaul

#### Your industrial devices



#### Your network

Cisco Ultra-Reliable Wireless Backhaul

Your own fixed and mobile wireless backhaul.

Everything you need

Ultra-low latency

Ultra reliable

High bandwidth

Fast mobility

Easy to deploy

Custom to your needs

#### Your critical applications



Autonomous vehicles control
Live HD video-surveillance
Tele-remote machine operations
Communications-based train control (CBTC)
Train-to-ground communications
Maintenance telemetry
Terminal operations systems (TOS)
SCADA backhaul
Emergency response systems

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The bridge between moving devices and business-critical applications



#### ENTERPRISE INDUSTRIES ARE ASKING FOR NETWORK CONNECTIVITY OUTDOORS



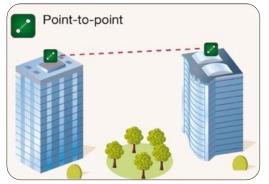


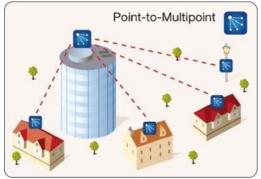
#### VEHICLES ARE GETTING AUTONOMOUS AND CONNECTED MORE THAN EVER

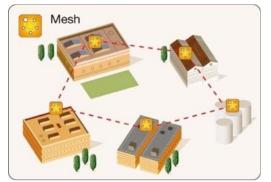


### Ultra-Reliable Wireless Backhaul Defined

Wireless Fiber-Like Connectivity
Extending highly reliable network connections where
wired Layer 1 can't go.











## **Long Range and High Bandwidth Connectivity**

(up to 15 miles @ 500 MB)



#### **Fast and Accurate Roaming**

(0ms handoff, up to 225 Mph)



Support for real-time sensitive traffic. Zero Loss-Low Latency.



Pay as you go bandwidth consumption model.



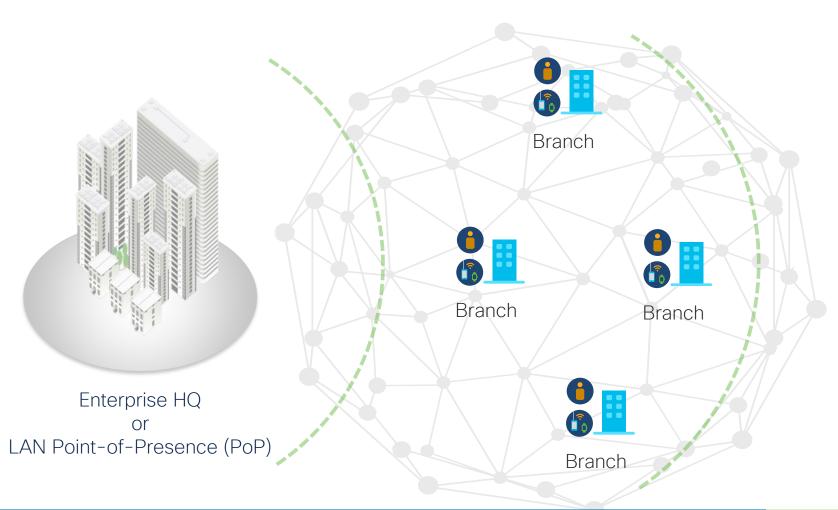
Support multiple backhaul topologies – PtP, PtMP, Mesh, and Mobility



Secure MPLS based proprietary protocol with QoS support

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### Connecting Assets Between and Beyond Carpeted Spaces









Enterprise (IT)

Industrial (OT)

Ultra-Reliable Wireless Backhaul

# Cisco's Evolving Wireless Portfolio There are many types of wireless technologies applicable to IoT



Standards Based Wireless Access Reliable and Proprietary Wireless Backhaul

## No single connectivity option can meet all needs

Cellular 3G, 4G, 5G

- Medium-to-high bandwidth, easy to deploy, long range
- High OpEX, monthly cost (\$40-100/SIM/Month)
- Dependent on mobile SP coverage in the area

LoRaWAN / WiSUN

- Long range, great for sensors with small data payloads (<1 Mbps)</li>
- Low power, low bandwidth

802.11 Wi-Fi

- High bandwidth, Unlicensed spectrum, broadly supported CPEs
- Delays with roaming handoff, prone to WiFi interference (dominant)

Fiber or wired Ethernet

- Very high bandwidth, low latency
- Costly to deploy and construct, inflexible with design

Cisco Ultra-Reliable
Wireless Backhaul Solution

- Proprietary Air-Interface, medium-long range
- High bandwidth (< 500 Mbps), unlicensed spectrum (no licensed OpEx)</li>
- Low OpEX, flexible deployment, re-deployable worldwide (unlicensed)
- Oms roaming (Fluidity), wireless High-Availability (<500ms failover via TITAN)
- Low latency (compared to other wireless architectures)
- TDMA or CSMA based radio access mechanism for max configurability

# Wi-Fi or Ultra-Reliable Wireless Backhaul? It's not one or the other.





#### Wi-Fi End Device Access



Contention-based user access



Standards-based optional security



IP management by centralized controller



Standard Rate Adaptation



Lengthy Handoff when Roaming

#### Ultra-Reliable Wireless Backhaul



Scheduled Network Access for backhaul



Encrypted proprietary signaling



MPLS-based network reconfiguration



Predictive Rate selection

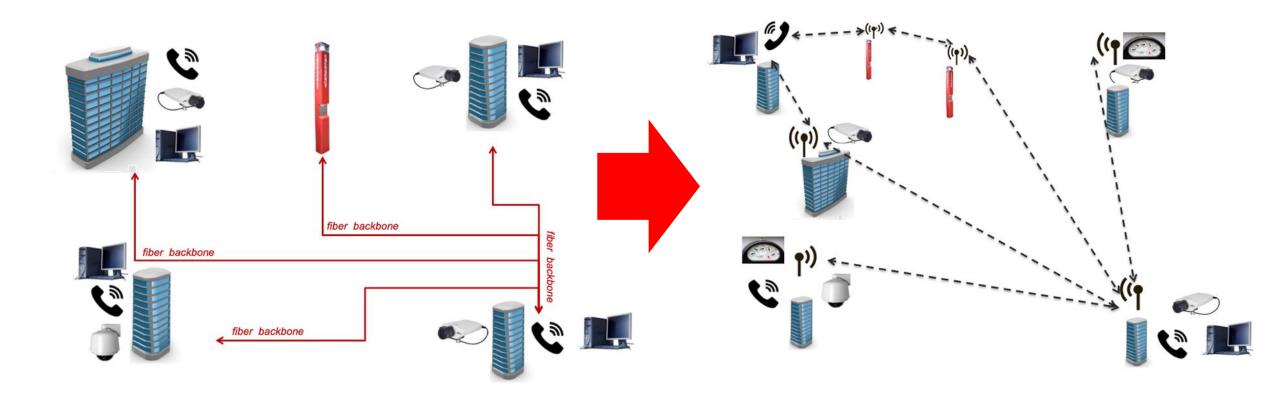


0 ms mobile initiated handoff





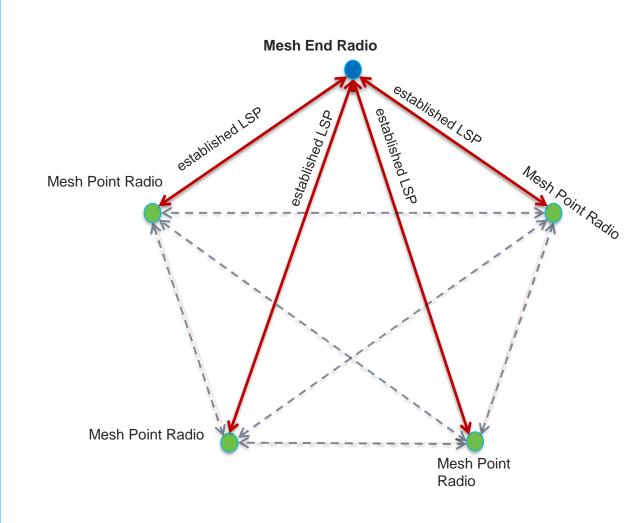
# Why Ultra-Reliable Wireless Backhaul? Alternative or Replacement for Layer 1





Cisco Ultra-Reliable
Wireless Backhaul uses a
customized wireless-based
MPLS transmission protocol
PRODIGY<sup>TM</sup>, to discover
and create LSPs between
radio Mesh-Ends and
Mesh-Points.

Label-Switched Path (LSP, i.e. MPLS dataflow route)

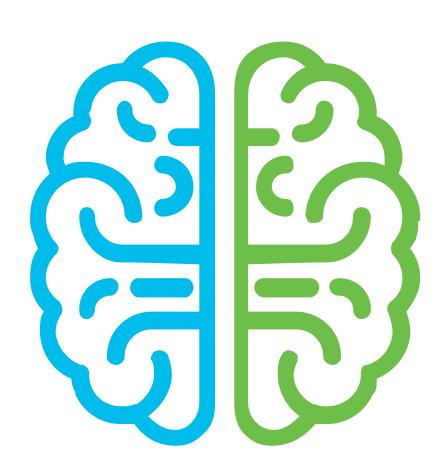




#### PRODIGY<sup>TM 2.0</sup>

#### Reliable wireless transmission for mission-critical applications

- MPLS-based transmission protocol built to overcome the limits of standard wireless protocols
- Optimization algorithm that allows every radio to assign a specific level of priority and reliability to every packet transmitted
- Delivers an infrastructure with a higher level of reliability
- Extremely robust in high interference areas
- Low latency & jitter





#### Verticais de Mercado





















Segurança e Cidades Inteligentes

Transporte de Massa e Ferroviário

Portos e Marítimo Mineração Óleo e Gas

Entretenimento

Setor Público e Militar Robótica e Chão de Fábrica

Aeroportos

Transmissão de Eventos ao Vivo

Agricultura

Habilitando a Segurança por vídeo

Habilitando o Controle Autônomo e Automatizado de Veículos

Habilitando Dados e Streaming de Áudio e Vídeo

Habilitando a Conectividade Wi-Fi e Celular

Bateria











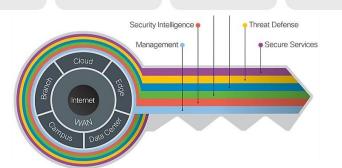












## **Application Support**

Extending reliable Ethernet connectivity where wired Layer 1 can't go.



## Secure and Smart Cities Market - Why We Fit



ENVIRONMENT	CHARACTERISTICS	5	SERVIO	CES
OUTDOOR	<ul> <li>City wide networks</li> <li>VOIP and access control</li> <li>Backhaul for Temporary Data APs</li> <li>CCTV</li> </ul>	MANAGEMENT PLATFORM	DELIVERY SERVICES	FLUIDCARE & CUSTOMER SUCCESS

DESCRIPTION	NETWORK REQUIREMENTS
<ul> <li><u>Utilities and Smart Grids</u></li> <li>AMI/AMR collectors</li> <li>Distribution and Substation Automation</li> <li>Water Treatment and distribution</li> </ul>	<ul> <li>Backhauling for 900 MHz mesh LoRaWAN and WiSUN.</li> <li>Reliable alternative to cellular backhauling.</li> <li>High-bandwidth backhaul for capacitors banks, switches, transformers, distributed generators</li> </ul>
<ul><li>Public Safety</li><li>Municipalities</li><li>Law Enforcement</li><li>Military</li></ul>	<ul><li>Video-Surveillance</li><li>Streaming from moving vehicles</li><li>VoIP connections</li><li>Tactical Communication</li><li>Drone/UAV Remote Control</li></ul>
<ul><li>Education</li><li>Digital Divide</li><li>Campuses and dorms</li><li>University</li><li>K12</li></ul>	<ul> <li>Remote building connectivity</li> <li>Wi-Fi backhaul</li> <li>Parking lot security</li> <li>Network extension</li> <li>Video security</li> <li>Emergency Phones</li> <li>Public Addressing (PA)</li> </ul>
Residential and Healthcare  Residential  Healthcare  Enterprise	<ul> <li>Old building retrofit</li> <li>Covert surveillance</li> <li>Mass notification</li> <li>Gate and perimeter controls</li> <li>Wi-Fi infrastructure</li> <li>Remote Patient Monitoring</li> </ul>
<ul> <li>Connected Roadways - DOTs</li> <li>Traffic Lights Monitoring</li> <li>Situational Awareness</li> <li>Travel time/issues optimization</li> <li>Digital Signage</li> </ul>	<ul> <li>Facilitate safety, mobility and efficiency on roadways.</li> <li>Smoother flow of traffic, reducing congestion and collisions</li> <li>Better fuel/energy consumption</li> </ul>



ENVIRONMENT	CHARACTERISTICS		SERVIC	DES
MAIN TRACK	<ul><li>Fast Roaming</li><li>High Throughput</li><li>Make before Break handoff</li><li>Ultra High-Availability</li></ul>	MANAC	DEL	Sno
DEPOT	<ul><li>Load Balancing</li><li>Prioritization</li><li>Multi Frequency</li><li>Auto-sensing</li></ul>	MANAGEMENT PLATFORM	DELIVERY SERVICES	FLUIDCARE & CUSTOMER SUCCESS
INTER-CAR	<ul> <li>Intercar ad-hoc bridging</li> <li>Loopback protection</li> <li>Association threshold</li> <li>Shuffling Algorithm</li> </ul>	TFORM	CES	DESS

## Rail Market - Why We Fit

DESCRIPTION	NETWORK REQUIREMENTS
Vital Communications: Communications Based Train Control (CBTC) PLC and Safety Controls	450 Kbps to 5 Mbps Fast Failover < 500ms Fault tolerant (HA) and L3 support Mobility up to 225mph/360kmh 100% redundant RF coverage QoS ready, up to few ms of latency
Non-Vital Communications: CCTV, Wi-Fi backhaul, PA/PIS, VoIP, SCADA	5-500 Mbps Variable traffic Mobility up to 225mph/360kmh 100% RF coverage not guaranteed/needed QoS ready, up to few ms of latency
Depot Offloading: Onboard CCTV NVR offloads, PA/PIS content uploads, Advertising uploads, Onboard system upgrades	1 to 500 Mbps Variable traffic Mobility less than 20mph/40kmh 100% RF coverage not guaranteed/needed QoS ready, up to few ms of latency
Inter-Car Connectivity: CBTC car, Wi-Fi AP, CCTV camera, VoIP, femptocell connectivity and backhaul aggregation points for train- to-ground	150 Mbps to 500 Mbps Variable traffic Car shuffling algorithms Loopback prevention algorithms QoS ready, up to few ms of latency



## Ports & Terminal Market - Why We Fit



ENVIRONMENT	CHARACTERISTICS		SERVIC	ES
MAIN TRACK	Compatible with, and validated by all main market vendors (Kalmar, Konecranes, ZPMC) Supports PROFINET and CIP safety Uptime 99.999% Low latency Seamless roaming (handoff) TITAN (fast failover) High bandwidth Load-balancing Easy installation Multi-frequency capability with 0 m/s handoff	MANAGEMENT PLATFORM	DELIVERY SERVICES	FLUIDCARE & CUSTOMER SUCCESS

DESCRIPTION	NETWORK REQUIREMENTS
Terminal Operating System (TOS): terminal tractors, reach stackers, RTGs & similar applications + supporting systems	450 Kbps to 1 Mbps Variable traffic Good coverage Up to 1 second of latency
Optical Charter Recognition (OCR) TOS server integrated into OCR system	15 Mbps to 20 Mbps Constant traffic 100% coverage 50 ms latency
Autonomous and tele-remote RTGs	30 Mbps for AutoSC 60 Mbps for RTG Constant PLC traffic Constant Video traffic 0 ms handover Coverage across the working area 50 ms latency
Autonomous Horizontal Transport (Automation For PLC applications)	1 Mbps for AutoSC/AGV Constant PLC traffic 0 ms hand over Overlapping coverage at the working area 50 ms latency



## Mining Market - Why We Fit



ENVIRONMENT	CHARACTERISTICS		SERV	ICES
OPEN PIT and UNDERGROUND	<ul> <li>Wide areas to be covered</li> <li>Elevation challenges</li> <li>Ultra High-Availability</li> <li>PROFINET</li> <li>FMS + ADS + AHS</li> </ul>	MANAGE	DELIVERY	FLUIDC & CUSTOMER
RAIL/PORT PROCESSING OPERATIONS	<ul> <li>Stackers and Reclaimers Networks</li> <li>Ship loaders Backhaul Networks</li> <li>Train-to-Ground Trackside communication</li> <li>Remote Controlled Locomotive Communication</li> <li>PLC Backhaul for Belt Systems</li> <li>Remote Controlled Dozers for Bulk Cargo</li> </ul>	MANAGEMENT PLATFORM	ERY SERVICES	FLUIDCARE & OMER SUCCESS

DESCRIPTION	NETWORK REQUIREMENTS
Fleet Management System (FMS) (Modular, MineStar, Hexagon, Wenco) and supporting systems	450 Kbps to 1 Mbps Variable traffic 100% coverage not guaranteed Up to seconds of latency
Autonomous Haulage System (AHS) + FMS + supporting systems	5 Mbps to 10 Mbps Constant traffic 0 ms handover 100% coverage 50 ms latency
Autonomous Drilling System + Teleremote	10 Mbps to 20 Mbps Constant traffic 0 ms handover Full coverage on the mining pit 50 ms latency
<u>Tele-remote</u>	10 Mbps to 20 Mbps Constant traffic 0 ms handover Full coverage on the working area 50 ms latency
Fix / Nomadic Wireless Backhaul	1 Mbps to 100 Mbps Constant traffic



## Factory Automation - Why We Fit



ENVIRONMENT	CHARACTERISTICS		SERV	ICES
INDOOR	<ul> <li>AGVs, Robotics</li> <li>Extreme Latency and Jitter Requirements</li> <li>Ultra High-Availability</li> <li>High Client Density</li> <li>PROFINET / Modbus TCP support</li> <li>RF Attenuators and Omni antennas</li> <li>Seamless roaming</li> <li>Lossless handoffs</li> </ul>	MANAGEMENT PLA	DELIVERY SERVICES	FLUIDCARE & CUSTOMER SUCCESS
OUTDOOR	<ul><li>Harsh environments</li><li>Overhead Cranes</li><li>AGVs</li></ul>	ATFORM	ŒS	ESS

DESCRIPTION	NETWORK REQUIREMENTS
<u>AGVs</u>	On-board PLC for Vehicle Control (Safety Protocol) Navigation Info PLC control (control sync with vehicle movement) On-board Video Surveillance
Robotics	On-board PLC for Control (Safety Protocol) Cell connectivity (PLC or CNC) On-board Video Surveillance
Overhead Cranes	Motion control Collision avoidance communication Lighting Gantry / Trolley control Boom control
<u>Data Collection</u>	Sensor aggregation Vision systems Backhaul PLC-to-PLC communications Industrial protocol support (Profinet, Ethernet/IP, Modbus TCP)

INDY AUTONOMOUS CHALLENGE

# THE RACE IS ON







www.indyautonomouschallenge.com

# Cisco Ultra Reliable Wireless Backhaul





# IoT Networking + Security Portfolio

















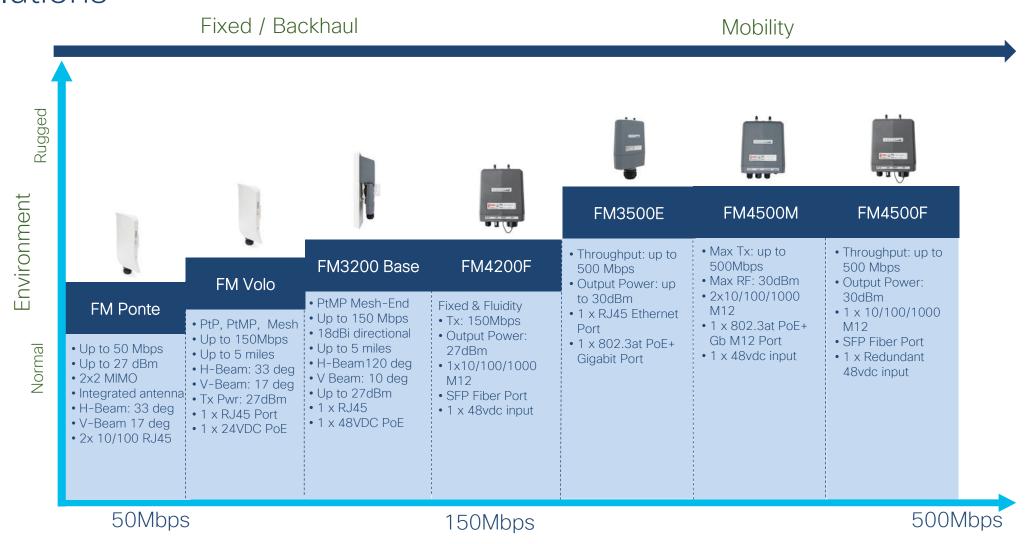
#### **Management & Automation**



#### Cisco Ultra-Reliable Wireless Backhaul Portfolio



## Cisco Ultra-Reliable Wireless Backhaul Radio Portfolio: 4.9-5.8GHz Solutions



# Antennas For ENDO, MOBI and FIBER Series

#### **OMNIDIRECTIONAL**



FM-OMNI-3



FM-OMNI-5-KIT



FM-OMNI-10



FM-OMNI-12

#### **UNI-DIRECTIONAL**



FM-TUBE-14



FM-PANEL-19 or 22



FM-PANEL-9

FM-DISH-29



#### HORN / SECTOR



FM-HORN-90



FM-HORN-60



FM-HORN-30



FM-SECTOR90-16HV



FM-SECTOR90-16DS

#### SHARK



FM-SHARK-DUAL-13



FM-SHARK-14



FM-SHARK-16

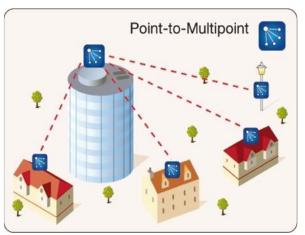


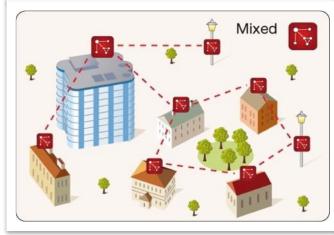
FM-ATT-06-N

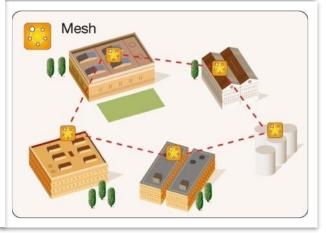


#### PTP/PTMP TOPOLOGY SUPPORT







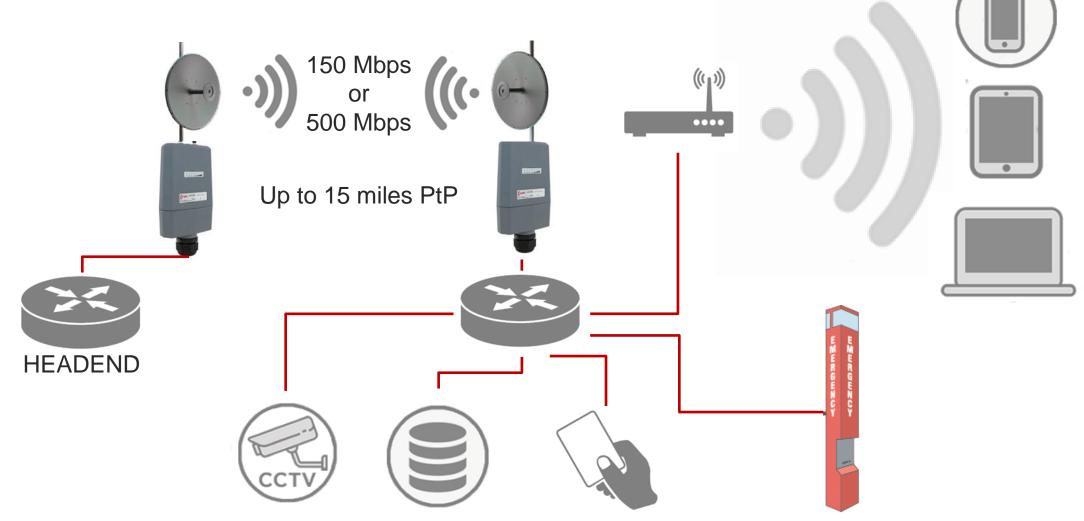


## SUPPORTED ARCHITECTURES



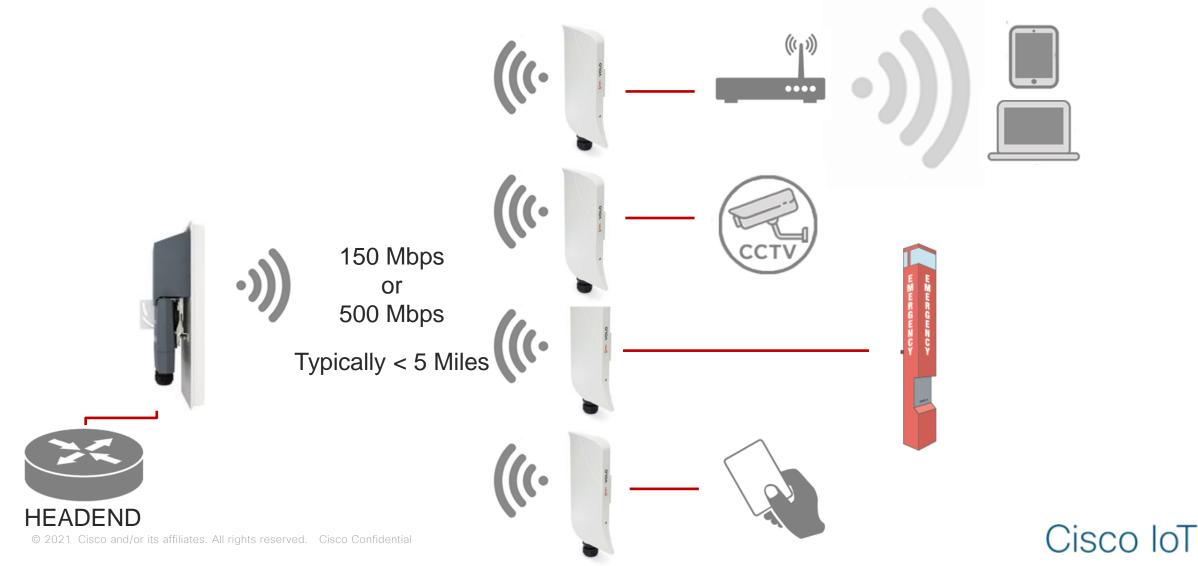


# TOPOLOGY SUPPORT Point-to-Point (PtP):



## TOPOLOGY SUPPORT

Point-to-MultiPoint (PtMP):



Backbone

Infrastructure



## Management/Monitoring: RACER, MONITOR, QUADRO

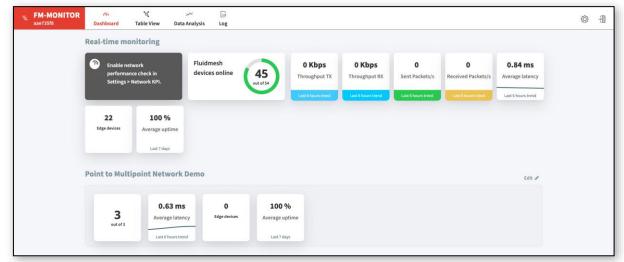
**RACER**: Provisioning/Configuration - Online Cloud-Managed Configuration Mode



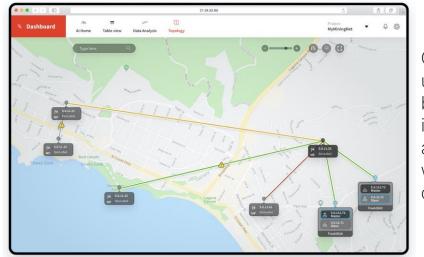




**Monitor**: Monitoring/Key Performance Indicators (Live and history) pro-actively maintain and monitor one or multiple CURWB OT networks



QUADRO: Visualization (Live)



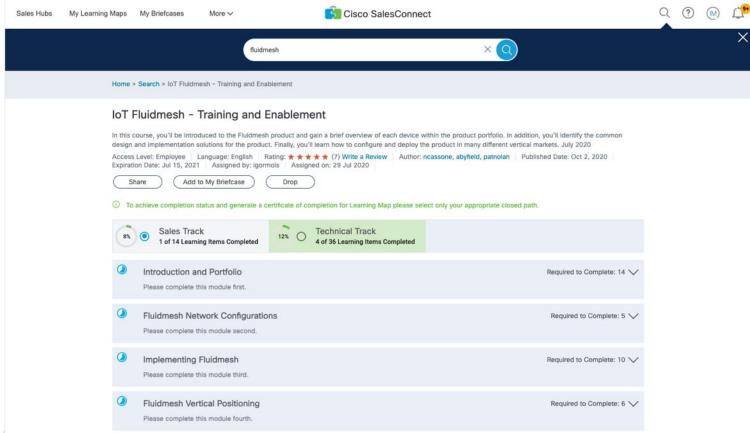
Our easy-touse web based interface for an easy wireless configuration

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# Additional Information - SalesConnect Training Curriculum

- The same recorded training content within our Partner Portal, can also be found within SalesConnect
- Official Training and Enablement for Ultra-Reliable Wireless Backhaul product lines and configuration
  - Track for Sales and Technical personnel



## Quint@sQuinze



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## Vertical Assets Survey

Needed at all wireless head-end, relay, and end-point locations

- ☐ Identify wireless head-end, relay, and end-point locations where radios will sit.
- ☐ Communication towers, water towers, tall buildings, street-lights, utility-poles, and traffic lights are all suitable assets.
- Who owns these assets? City, municipality, school, or public utility?
- What is the max Above Ground Level (AGL) height at each asset location? Any restrictions?
- Whats kind of AC/DC power, Copper/Fiber network requirements at each asset location, and any OpEx for power, leasing, and network connectivity?
- □ Collect information, and plot location on Google Earth (.kmz/.kml files preffered).















Cisco IoT

## Network Assets Survey

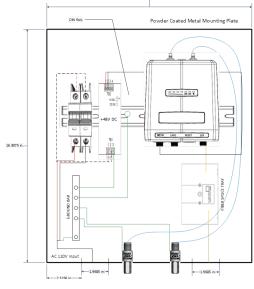
Extend Layer 1 wirelessly, but also offload data quickly and often to wired networks

- Understand the full wired framework that's in place.
- ☐ Is it customer owned, leased from a Service Provider, are there dark-fibers that can easily network to existing LANs?
- ☐ Where are the head-end location(s) connected to the ISP, as well as well-known network Point-of-Presence (PoPs) outside the carpeted spaces.
- ☐ Understand any network bottlenecks, that may throttle the overall network performance.
- How are we interfacing to the radios on the vertical assets? Direct fiber with DC input, PoE from an IE SW, combination of both?





















## Key Design Elements

Pulling it all together for a constructible design

- □ Always look for Clear radio Line of Sight (LoS) for all wireless links. One poor link can compromise a large portion of the network.
- ☐ Combination of high installation points at the street poles, and very tall assets at fiber locations.
- Nothing beats a physical site-survey, with actual RF measurements at the AGL heights.
- Understand the local RF congestion in the 5GHz & 6GHZ frequency spectrum.
- Design WiFi and CURWB networks on separate, non-overlapping frequencies.
- □ Are we using PoE Switches at each location, or networking via PoE Injectors, etc.?



