

35-day promotion.
 12 eligible product SKUs.
 One free OnPlus unit.
 One Cisco solution.

We make it happen.

Current Promotion: Oct. 17–Dec. 2, 2011

Sell Any of the Products Listed Below and Receive a Free OnPlus Unit

Registered Partners: Be among the first 100 partners to purchase an eligible SKU and receive an OnPlus unit—totally free.

Promotion Details:

- Limited to the first 100 partners who purchase one of the eligible promotion SKUs
- Limit one OnPlus unit per reseller
- Must be a Cisco Registered Partner (or above)
- Minimum order fees and shipping charges: Promotion follows same terms and conditions as standard orders



Cisco Part Number	Description
<i>Switching</i>	
SRW2024-K9-NA	SG300-28 28-port Gigabit Managed Switch
SRW2024P-K9-NA	SG300-28P 28-port Gigabit PoE Managed Switch
SRW224G4P-K9-NA	SF300-24P 24-port 10/100 PoE Managed Switch w/Gig Uplinks
SRW2048-K9-NA	SG300-52 52-port Gigabit Managed Switch
SRW248G4P-K9-NA	SF300-48P 48-port 10/100 PoE Managed Switch w/Gig Uplinks
<i>Routing</i>	
RV016	10/100 16-Port VPN Router
RV016 -G5	10/100 16-Port VPN Router
RV082	10/100 8-Port VPN Router
<i>IP Telephony</i>	
UC320W-FXO-K9	Small Business Unified Communications 320 with 4 FXO
UC540W-FXO-K9	UC System with 4FXO, 1VIC Exp
UC560-FXO-K9	UC System with 4FXO, 2VIC Exp.
UC560-T1E1-K9	UC System 4FXO, 1T1/E1, 1VIC Exp.



Cisco Partner Training and Enablement

Take advantage of the many training and enablement opportunities offered by Cisco and Ingram Micro to help you stay ahead of the game and become a knowledgeable Cisco solution provider.

Cisco Partner Education Connection

Cisco Partner Education Connection for Small Business is the platform to deliver training to small-business-focused partners. Whether Small Business Specialization is your goal, or you need training to develop your team's sales, technical or business acumen, Cisco Partner Education Connection is your single source to develop your Cisco Small Business practice. [Learn more.](#)

Connect and Grow Webinar Series

Increase your knowledge about Cisco Small Business products without leaving your office.

- Nov. 9 at 2 p.m. (Eastern): Small Business Cloud Solutions
- Dec. 14 at 2 p.m. (Eastern): Extend Customer IT Budgets with Cisco Refurbished Products

[Register](#)

Selling Cisco SMB Solutions 101 11 a.m. (Pacific)

Presenter: Ray Arasteh, Ingram Micro technical solutions engineer

Nov.15 at 2 p.m. (Eastern) [Register](#)

Selling Cisco SMB Unified Communications 201

11 a.m. (Pacific)

Presenter: Ray Arasteh, Ingram Micro technical solutions engineer

Nov.17 at 2 p.m. (Eastern) [Register](#)

Become a Select Cisco Partner

Cisco Select Certification recognizes and rewards partners who have achieved the Cisco Small Business Specialization. Select Certification reflects a partner's technological and business expertise specific to small and midsize businesses (with fewer than 250 employees).

[Details](#)

Free Select Certification Classes

Register through Ingram Micro Training Academy (IMTA) with this promo code: **SELECT**

- Nov. 15–18, 2011
- Dec. 13–16, 2011
- Jan. 17–20, 2012

