

# Cisco Small Business – Key Differences

	Catalyst 2K	Catalyst 3K	Pro Series (ESW)	Small Business
Scalability	<ul style="list-style-type: none"> <li>▪ Cisco IOS end-to-end</li> <li>▪ Cisco CLI</li> <li>▪ Enterprise Management – CLI, CNA, LMS Cisco Works – enterprise-wide</li> </ul>		<ul style="list-style-type: none"> <li>▪ Single site management</li> <li>▪ Solution tested for small businesses</li> </ul>	<ul style="list-style-type: none"> <li>▪ Single site device level management</li> <li>▪ Standalone products</li> </ul>
Extensibility	<ul style="list-style-type: none"> <li>▪ Cisco IOS SW roadmap</li> <li>▪ Innovative technologies</li> <li>▪ Robust end-to-end data, voice, video, wireless, security solutions</li> </ul>		<ul style="list-style-type: none"> <li>▪ Minimal upgrades</li> <li>▪ Integrated solutions designed for small businesses</li> </ul>	<ul style="list-style-type: none"> <li>▪ Bug fixes only</li> <li>▪ Minimal integration</li> <li>▪ Cisco Protection Investment program</li> </ul>
Intelligence	<ul style="list-style-type: none"> <li>▪ Enhanced QoS for voice-aware features</li> <li>▪ Enhanced security</li> <li>▪ <i>EnergyWise</i></li> </ul>	<ul style="list-style-type: none"> <li>▪ Advanced L3/L4 intelligent services</li> <li>▪ Virtualization support</li> <li>▪ StackWise</li> <li>▪ <i>EnergyWise</i></li> </ul>	<ul style="list-style-type: none"> <li>▪ Leverages 3<sup>rd</sup> party silicon and software</li> <li>▪ CCA configuration and management</li> <li>▪ SBCS and Pro integration</li> </ul>	<ul style="list-style-type: none"> <li>▪ Leverages 3<sup>rd</sup> party silicon and software for Industry standard features</li> </ul>
Support	<ul style="list-style-type: none"> <li>▪ Cisco Limited Lifetime Warranty</li> <li>▪ Cisco TAC</li> <li>▪ SMARTnet, Smart Care, Smart Foundation</li> </ul>		<ul style="list-style-type: none"> <li>▪ Enhanced 5 year warranty w/ NBD</li> <li>▪ Support contracts through SBSC</li> </ul>	<ul style="list-style-type: none"> <li>▪ Varies by product</li> <li>▪ SBSC (Small business Support Center)</li> <li>▪ Transactional support</li> </ul>