



Business Edition 3000 Resources Guide

Partner-facing
As of:

April 16th, 2012

Current Release 8.6(3)

Partner-facing

- Cisco Unified Communications Manager Business Edition 3000 – General Product Info
 - [Public & Partner \(with cco login\) facing page on Cisco.com](#)
 - [Public & Partner \(with cco login\) facing page on Cisco.com-SMB products](#)
- Cisco Business Edition 3000 – Cisco Support Community
 - [Main Page](#) (Links to below resources contained here)
 - ❑ Partner Resources – Sales Tools, Feature Reference Guide, Ordering Guide, etc. (requires cco login)
 - ❑ Partner Technical Training – Training on PEC (requires cco login)
 - ❑ Partner Sales Training – Training on PEC (requires cco login)
 - ❑ Business Edition 3000 Technical Enablement Labs – Scripted configuration labs for demo kits
 - [Quick Pricing Tool \(QPT\)](#) – Quoting Tool (requires short training & authorization to access)
 - [Cisco Business Edition 3000 Demo Kit](#) – Recommended standard demo kit components

Partner-facing (cont.)

- Software Download

[Cisco Unified Communications Manager BE3000](#) Version 8.6+

[Cisco Unified Attendant Console-Compact Edition](#) – No Charge, included for free download (8.6(3) release)

- Business Edition 3000 Assets in Partner Central

[BE3000 material in Smart Designs](#) – Simplified, pre-tested solutions

[Partner Specialization & Certification](#) – Small Business or Express Foundation required ([Check Profile](#))

[Steps to Success \(S2S\) – Unified Communications](#) for SMB (20-250 Users)

[S2S Phase Wheel Tool](#) – Use online or download; find assets based on PPDIOO Phase

- Cisco WebEx products supported with Business Edition 3000

[Cisco WebEx Meeting Center](#) – Presentation, documents, applications & desktop sharing

[Cisco WebEx Connect](#) – Presence, instant messaging, audio and video conferencing, VoIP & more

Business Edition Comparison

	BE 3000	BE 5000	BE 6000
Deployment size	Up to 300 users (10 sites)	Up to 500 users (20 sites)	Up to 1000 users (50 sites)
Basic Telephony Features	☑	☑	☑
Phone support	3905, 69XX, 89XX, CIPC, CSF (CUCI-RTX, CUCI-connect)	39XX, 69XX, 79XX, 89XX, 99XX, Softclients, mobile clients	39XX, 69XX, 79XX, 89XX, 99XX, Softclients, mobile clients
Basic Voicemail (Auto-attendant)	☑	☑	☑
Basic Mobility (SNR)	☑	☑	☑
Basic Security	☑	☑	☑
Redundancy	Cold Standby	SRST	☑
Advanced Telephony Features		☑	☑
Unified Messaging		☑	☑
Advanced Mobility		☑	☑
Advanced Security		☑	☑
Video	Point to Point	☑	☑
Presence	Cloud Based Presence (webex connect)	Cisco Unified Presence	☑
Contact Center		Cisco Unified Presence	☑

Thank you.

