| CISCO | SPA301 | SPA303 | SPA501G | SPA502G | SPA504G | SPA508G |
|-----------------------------------------------------------|------------------------|-----------------------------------------------|------------------------|-------------------------------------------|-------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| IP Phone Comparison Matrix May 2011 | H + (1) | | | Thirds Cisco | ababa = | Bullet and a second a second and a second an |
| FCS Date | Jul-10 | Jul-10 | Aug-09 | Aug-09 | Aug-09 | Aug-09 |
| List Price | \$83 | \$125 | \$135 | \$164 | \$189 | \$225 |
| Integral Switch | _ | 10/100 | 10/100 | 10/100 | 10/100 | 10/100 |
| Display | None | 128 x 64 Monochrome Non- Backit 3.0inch | Paper Label | 128 x 64 Monochrome Backlit 3.0inch | 128 x 64 Monochrome Backlit 3.0inch | 128 x 64 Monochrome Backlit 3.0inch |
| Touchscreen | No | No | No | No | No | No |
| Number of DNs supported | 1 | 3 | 8 | 1 | 4 | 8 |
| Programmable (line) keys | 1 | 3- Lighted | 8- Lighted | 0 | 4- Lighted | 8- Lighted |
| Programmable (soft) keys | 0 | 4 | 0 | 4 | 4 | 4 |
| Speakerphone | No | Yes | Yes | Yes | Yes | Yes |
| Headset Port | No | Yes | Yes | Yes | Yes | Yes |
| High-definition voice | Yes | Yes | Yes | Yes | Yes | Yes |
| iLBC support | No | No | No | No | No | No |
| 4 or 5-way' Navigation cluster | Yes | Yes | No | Yes | Yes | Yes |
| Headset Hookswitch Control (aka Electronic Hookswitch) | No | No | No | No | No | No |
| XML/MIDIet applications | No | Yes (Basic) | No | Yes (Basic) | Yes (Basic) | Yes (Basic) |
| Extension Mobility | No | Yes (In SIP Mode Only) | No | Yes (In SIP Mode Only) | Yes (In SIP Mode Only) | Yes (In SIP Mode only) |
| Supports Expansion Module | No | No | Yes | Yes | Yes | Yes |
| Video Advantage Camera support | No | No | No | No | No | No |
| Unified Video Camera | No | No | No | No | No | No |
| Power budget | 5W | 5W | 5W | 5W | 5W | 5W |
| IEEE PoE Classification | No PoE Support | No PoE Support | Class 2 | Class 2 | Class 2 | Class 2 |
| Power - other | PA100 Power Adaptor | PA100 Power Adaptor | PA100 Power Adaptor | PA100 Power Adaptor | PA100 Power Adaptor | PA100 Power Adaptor |
| Signaling Protocols | SPCP/SIP | SPCP/SIP | SPCP/SIP | SPCP/SIP | SPCP/SIP | SPCP/SIP |
| UC Manager support | No | No | No | No | No | No |
| UC Manager Express support | Only with UC500 | Only with UC500 | Only with UC500 | Only with UC500 | Only with UC500 | Only with UC500 |
| BE3000 support | No | No | No | No | No | No |
| UC500 support | Yes | Yes | Yes | Yes | Yes | Yes |
| UC300 support | Yes | Yes | Yes | Yes | Yes | Yes |
| Hosted Small Business support | Yes | Yes | Yes | Yes | Yes | Yes |
| Device License Units required | N/A | N/A | N/A | N/A | N/A | N/A |
| User Connect License | N/A | N/A | N/A | N/A | N/A | N/A |
| Phone User License (CME) | N/A | N/A | N/A | N/A | N/A | N/A |
| Primary SKU | SPA301 | SPA303 | SPA501G | SPA502G | SPA504G | SPA508G |

- Wideband: 'Limited' = supported with optional accessory Cisco handset and or third-party wired headset
- widebalds. Limited supported with optional accessory clisco handset and of third-party when the desktop without need for a mechanical lifter. Headset Hookswitch Control is a headset mobility feature that provides wireless freedom to users at the desktop without need for a mechanical lifter. Allows user to go offhook, onhook and receive remote ring indication (mute and volume locally controllable);

requires 8.3(3) firmware; vendor h/w (adapter cable for use with select headsets and base stations). See jabra.com/cisco and plantronics.com/cisco for further details Provides non-Native DECT or BT capability (headset-dependent) to phone. Available Dec '07. a.k.a. 'Electronic hookswitch'

- Power budget is for worst case, includes line loss, and is formulated to avoid switch oversubscription. Actual power use/consumption is often significantly less

and is dependent on phone state. Numbers quoted for conference phones are nominal peak. Note: 7936 requires power adapter.

- Signalling Protocols: SIP - only the 7940G and 7960G models may be positioned for use with third-party call control. SIP 3911 phone has a more limited feature set -7937 image above shows satellite mic kits (optional accessory); 7921 image above shows desktop charger (optioN/Al accessory) -7925G-EX requires ATEX and CSA certification which is pending. Certification is outside Cisco control. Thus, FCS date is TBD but is targeted for 1H 2010.

- CME 8.5 only supports audio on 99XX phones

- CME 8.6 (March 31st 2011) supports both audio and video on 99XX phones

| CISCO | SPA509G | SPA525G2 | SPA500S | 3905 | 6901 | 6911 |
|--------------------------------------------------------|-------------------------------------------|----------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------|---------------------------------|---------------------------------|
| IP Phone Comparison Matrix May 2011 | | | THE REPORT OF THE PARTY OF THE | | | |
| FCS Date | Aug-09 | Dec-08 | Oct-09 | Jun-11 Apr-10 | | Mar-10 |
| List Price | \$240 | \$430 | \$95 | NTE \$100 | NTE \$100 \$90 | |
| Integral Switch | 10/100 | 10/100 | N/A | 10/100 | No | 10/100 |
| Display | 128 x 64 Monochrome Backlit 3.0inch | 320x240 Color QVGA, TFT 3.2inch | Paper Label | 128 x 32 Monochrome Backlit | None | Paper Label |
| Touchscreen | No | No | No | No | No | No |
| Number of DNs supported | 12 | 5 | N/A | 1 | 1 | 1 |
| Programmable (line) keys | 12- Lighted | 5- Lighted | 32 | 0 | 0 | 0 |
| Programmable (soft) keys | 4 | 4 | N/A | 0 0 | | 0 |
| Speakerphone | Yes | Yes | N/A | Yes | No | Yes |
| Headset Port | Yes | Yes | N/A | No | No | Yes |
| High-definition voice | Yes | Yes | N/A | No | No | No |
| iLBC support | No | No | N/A | No | No | No |
| 4 or 5-way' Navigation cluster | Yes | Yes | N/A | No | No | No |
| Headset Hookswitch Control (aka Electronic Hookswitch) | No | Yes (Bluetooth) | N/A | No | No | No |
| XML/MIDIet applications | Yes (Basic) | Yes | N/A | No No | | No |
| Extension Mobility | Yes (In SIP Mode Only) | Yes (With Broadsoft in SIP Mode Only) | N/A | No No | | No |
| Supports Expansion Module | Yes | Yes | N/A | No | No | No |
| Video Advantage Camera support | No | No | N/A | No | No | No |
| Unified Video Camera | No | No | N/A | No | No | No |
| Power budget | 5W | 5W | N/A | 3.84W | 3.84W | 3.84W |
| IEEE PoE Classification | Class 2 | Class 2 | N/A | Class 1 | Class 1 | Class 1 |
| Power - other | PA100 Power Adaptor | PA100 Power Adaptor | N/A | Dedicated Power Adapater | Power Cube 3, Power Injector | Power Cube 3, Power Injector |
| Signaling Protocols | SPCP/SIP | SPCP/SIP | N/A | SIP | SCCP | SCCP |
| UC Manager support | No | N/A | N/A | 7.1(5) or later | 7.1(3) or later | 7.1(3) or later |
| UC Manager Express support | Only with UC500 | Only with UC500 | N/A | 8.8 or later | 8.5 or later | 8.5 or later |
| BE3000 support | No | No | No | Yes | Yes | Yes |
| UC500 support | Yes | Yes | Yes | No | Yes | Yes |
| UC300 support | Yes | Yes | Yes | No | No | No |
| Hosted Small Business support | Yes | Yes | Yes | No | No | No |
| Device License Units required | N/A | N/A | N/A | No | 2 | 2 |
| User Connect License | N/A | N/A | N/A | Essential/Entry | Basic | Basic |
| Phone User License (CME) | N/A | N/A | N/A | | \$100 | \$100 |
| Primary SKU | SPA509G | SPA525G2 | SPA500S | CP-3905 | CP-6901 | CP-6911 |

- Wideband: 'Limited' = supported with optional accessory Cisco handset and or third-party wired headset
- widebalds. Limited supported with optional accessory clisco handset and of third-party when the desktop without need for a mechanical lifter. Headset Hookswitch Control is a headset mobility feature that provides wireless freedom to users at the desktop without need for a mechanical lifter. Allows user to go offhook, onhook and receive remote ring indication (mute and volume locally controllable);

- requires 8.3(3) firmware; vendor h/w (adapter cable for use with select headsets and base stations). See jabra.com/cisco and plantronics.com/cisco for further details Provides non-Native DECT or BT capability (headset-dependent) to phone. Available Dec '07. a.k.a. 'Electronic hookswitch'

 - Power budget is for worst case, includes line loss, and is formulated to avoid switch oversubscription. Actual power use/consumption is often significantly less
- and is dependent on phone state. Numbers quoted for conference phones are nominal peak. Note: 7936 requires power adapter.
- Signalling Protocols: SIP only the 7940G and 7960G models may be positioned for use with third-party call control. SIP 3911 phone has a more limited feature set -7937 image above shows satellite mic kits (optional accessory); 7921 image above shows desktop charger (optioN/Al accessory) -7925G-EX requires ATEX and CSA certification which is pending. Certification is outside Cisco control. Thus, FCS date is TBD but is targeted for 1H 2010.

- CME 8.5 only supports audio on 99XX phones
- CME 8.6 (March 31st 2011) supports both audio and video on 99XX phones

| CISCO | 6921 | 6941 | 6945 | 6961 | 7911G | 7915 |
|--------------------------------------------------------|---------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------|------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| IP Phone Comparison Matrix May 2011 | | | | | 0000 | The state of the s |
| FCS Date | Aug-09 | Aug-09 | Nov-10 | Aug-09 | Feb-06 | May-08 |
| List Price | \$215 | \$245 | \$365 | \$275 | \$225 | \$395 |
| Integral Switch | 10/100 | 10/100 | 10/100/1000 | 10/100 | 10/100 | N/A |
| Display | 396 x 81 pixel-based, anti-glare graphical monochrome display with white backlight | 396 x 162 pixel-based, anti-glare graphical monochrome display with white backlight | 396 x 162 pixel-based, anti-glare graphical monochrome display with white backlight | 396 x 81 pixel-based, anti-glare graphical monochrome display with white backlight | 192x64 monochrome | Grayscale |
| Touchscreen | No | No | No | No | No | No |
| Number of DNs supported | 2 | 4 | 4 | 12 | 1 | N/A |
| Programmable (line) keys | 2 | 4 | 4 | 12 | 0 | 24 |
| Programmable (soft) keys | 4 | 4 | 4 | 4 | 4 | N/A |
| Speakerphone | Yes | Yes | Yes | Yes | Yes (listen only) | N/A |
| Headset Port | Yes | Yes | Yes | Yes | No | N/A |
| High-definition voice | No | No | Yes | No | Limited | N/A |
| iLBC support | No | No | No | No | Yes | N/A |
| 4 or 5-way' Navigation cluster | No | No | No | No | No | N/A |
| Headset Hookswitch Control (aka Electronic Hookswitch) | No | No | No | No | No | N/A |
| XML/MIDlet applications | Yes/No | Yes/No | Yes/No | Yes/No | Yes/No | N/A |
| Extension Mobility | Yes | Yes | Yes | Yes | Yes | N/A |
| Supports Expansion Module | No | No | No | No | No | N/A |
| Video Advantage Camera support | Yes | Yes | Yes | Yes | Yes | N/A |
| Unified Video Camera | No | No | No | No | No | N/A |
| Power budget | 6.49W | 6.49W | 3.84W | 6.49W | 6.49W | N/A |
| IEEE PoE Classification | Class 2 | Class 2 | Class 1 | Class 2 | Class 2 | N/A |
| Power - other | Power Cube 3, Power Injector | Power Cube 3, Power Injector | Power Cube 3, Power Injector | Power Cube 3, Power Injector | Cisco inline power, power cube, power injector | N/A |
| Signaling Protocols | SCCP/SIP | SCCP/SIP | SCCP/SIP | SCCP/SIP | SCCP/SIP | N/A |
| UC Manager support | 7.1(2) or later | 7.1(2) or later | 7.1(2) or later | 7.1(2) or later | 3.3(5)sr1 or later | N/A |
| UC Manager Express support | 8.5 or later | 8.5 or later | 8.5 or later | 8.5 or later | 4.0 or later | N/A |
| BE3000 support | Yes | Yes | No | Yes | No | No |
| UC500 support | Yes | Yes | No | Yes | Yes | Yes |
| UC300 support | No | No | No | No | No | No |
| Hosted Small Business support | No | No | No | No | No | No |
| Device License Units required | 3 | 3 | 3 | 3 | 3 | N/A |
| User Connect License | Enhanced | Enhanced | Enhanced | Enhanced | Enhanced | N/A |
| Phone User License (CME) | \$150 | \$150 | \$150 | \$150 | \$150 | N/A |
| Primary SKU | CP-6921 | CP-6941 | CP-6945 | CP-6961 | CP-7911G | CP-7915G |

- Wideband: 'Limited' = supported with optional accessory Cisco handset and or third-party wired headset
- widebalds. Limited supported with optional accessory clisco handset and of third-party when the desktop without need for a mechanical lifter. Headset Hookswitch Control is a headset mobility feature that provides wireless freedom to users at the desktop without need for a mechanical lifter. Allows user to go offhook, onhook and receive remote ring indication (mute and volume locally controllable);

- requires 8.3(3) firmware; vendor h/w (adapter cable for use with select headsets and base stations). See jabra.com/cisco and plantronics.com/cisco for further details Provides non-Native DECT or BT capability (headset-dependent) to phone. Available Dec '07. a.k.a. 'Electronic hookswitch'

 - Power budget is for worst case, includes line loss, and is formulated to avoid switch oversubscription. Actual power use/consumption is often significantly less
- and is dependent on phone state. Numbers quoted for conference phones are nominal peak. Note: 7936 requires power adapter.
- Signalling Protocols: SIP only the 7940G and 7960G models may be positioned for use with third-party call control. SIP 3911 phone has a more limited feature set 7937 image above shows satellite mic kits (optional accessory); 7921 image above shows desktop charger (optioN/Al accessory) 7925G-EX requires ATEX and CSA certification which is pending. Certification is outside Cisco control. Thus, FCS date is TBD but is targeted for 1H 2010.

- CME 8.5 only supports audio on 99XX phones
- CME 8.6 (March 31st 2011) supports both audio and video on 99XX phones

| CISCO | 7916 | 7921G | 7925G | 7925G-EX | 7931G | Conference Station 7937G |
|--------------------------------------------------------|----------|-------------------------------------------------------|-------------------------------------------------------|-------------------------------------------------------|------------------------------------------|----------------------------------|
| IP Phone Comparison Matrix May 2011 | 7.7 | 0 | | 100 000 000 000 000 000 000 000 000 000 | | |
| FCS Date | May-08 | Jan-07 | Nov-08 | Apr-10 | Oct-06 | Oct-07 |
| List Price | \$495 | \$525 | \$675 | \$950 | \$325 | \$1,295 |
| Integral Switch | N/A | N/A | N/A | N/A | 10/100 | No |
| Display | Color | Digital, 16-bit graphical backlit TFT Color, 2" | Digital, 16-bit graphical backlit TFT Color, 2" | Digital, 16-bit graphical backlit TFT Color, 2" | 192x64 Graphical- monochrome, backlit | 255 x 128 monochrome |
| Touchscreen | No | No | No | No | No | No |
| Number of DNs supported | N/A | 6 | 6 | 6 | 24 (key system-like functioN/Ality) | 1 |
| Programmable (line) keys | 24 | N/A | N/A | N/A | 24 | 0 |
| Programmable (soft) keys | N/A | 2 | 2 | 2 | 4 | 4 |
| Speakerphone | N/A | Yes | Yes | Yes | Yes | Yes |
| Headset Port | N/A | Yes | Yes | Yes | Yes | No |
| High-definition voice | N/A | Yes | Yes | Yes | Limited | Yes |
| iLBC support | N/A | Yes | Yes | Yes | Yes | Yes |
| 4 or 5-way' Navigation cluster | N/A | Yes | Yes | Yes | Yes | No |
| Headset Hookswitch Control (aka Electronic Hookswitch) | N/A | No | Bluetooth 2.0 Handsfree | Bluetooth 2.0 Handsfree | No | No |
| XML/MIDlet applications | N/A | Yes/No | Yes/No | Yes/No | Yes/No | Yes/No |
| Extension Mobility | N/A | Yes | Yes | Yes | Yes | Yes |
| Supports Expansion Module | N/A | No | No | No | No | No |
| Video Advantage Camera support | N/A | No | No | No | Yes | No |
| Unified Video Camera | N/A | No | No | No | No | No |
| Power budget | N/A | N/A | N/A | N/A | 7W | 8W/10.6W |
| IEEE PoE Classification | N/A | N/A | N/A | N/A | Class 3 | Class 3 |
| Power - other | N/A | Standard or Extended battery | Standard or Extended battery | Standard or Extended battery | Power cube, power injector | May alternatively use power cube |
| Signaling Protocols | N/A | SCCP | SCCP | SCCP | SCCP/SIP | SCCP |
| UC Manager support | N/A | 4.1 or later | 4.1 or later | 4.1 or later | 6.0 or later | 4.1 or later |
| UC Manager Express support | N/A | 4.1 or later | 4.1 or later | 4.3 or later | 4.0(2) or later | 4.2 or later |
| BE3000 support | No | No | No | No | No | Yes |
| UC500 support | Yes | Yes | Yes | No | Yes | Yes |
| UC300 support | No | No | No | No | No | No |
| Hosted Small Business support | No | No | No | No | No | No |
| Device License Units required | N/A | 4 | 4 | 4 | 4 | 3 |
| User Connect License | N/A | Enhanced | Enhanced | Enhanced | Enhanced | Enhanced |
| Phone User License (CME) | N/A | \$200 | \$200 | \$200 | \$200 | \$150 |
| Primary SKU | CP-7916G | CP-7921G | CP-7925G | CP-7925G-EX | CP-7931G | CP-7937G |

- Wideband: 'Limited' = supported with optional accessory Cisco handset and or third-party wired headset
- widebalds. Limited supported with optional accessory clisco handset and of third-party when the desktop without need for a mechanical lifter. Headset Hookswitch Control is a headset mobility feature that provides wireless freedom to users at the desktop without need for a mechanical lifter. Allows user to go offhook, onhook and receive remote ring indication (mute and volume locally controllable);

- requires 8.3(3) firmware; vendor h/w (adapter cable for use with select headsets and base stations). See jabra.com/cisco and plantronics.com/cisco for further details Provides non-Native DECT or BT capability (headset-dependent) to phone. Available Dec '07. a.k.a. 'Electronic hookswitch'

 - Power budget is for worst case, includes line loss, and is formulated to avoid switch oversubscription. Actual power use/consumption is often significantly less
- and is dependent on phone state. Numbers quoted for conference phones are nominal peak. Note: 7936 requires power adapter.
- Signalling Protocols: SIP only the 7940G and 7960G models may be positioned for use with third-party call control. SIP 3911 phone has a more limited feature set 7937 image above shows satellite mic kits (optional accessory); 7921 image above shows desktop charger (optioN/Al accessory) 7925G-EX requires ATEX and CSA certification which is pending. Certification is outside Cisco control. Thus, FCS date is TBD but is targeted for 1H 2010.

- CME 8.5 only supports audio on 99XX phones
- CME 8.6 (March 31st 2011) supports both audio and video on 99XX phones

| CISCO | 7942G | 7945G | 7962G | 7965G | 7975G | 8941 |
|--------------------------------------------------------|------------------------------------------------------|-------------------------------------------------------|------------------------------------------------------|-------------------------------------------------------|---------------------------------------------------------|-------------------------------------------------------|
| IP Phone Comparison Matrix May 2011 | | | | | | |
| FCS Date | Sep-07 | Sep-07 | Sep-07 | Sep-07 | Sep-07 | Mar-11 |
| List Price | \$370 | \$465 | \$470 | \$595 | \$705 | \$475 |
| Integral Switch | 10/100 | 10/100/1000 | 10/100 | 10/100/1000 | 10/100/1000 | 10/100 |
| Display | 4-bit grayscale, 5" | Digital, 16-bit graphical backlit TFT Color, 5" | 4-bit grayscale, 5" | Digital, 16-bit graphical backlit TFT Color, 5" | Digital, 16-bit graphical backlit TFT Color, 5.6" | Digital, 16-bit graphical backlit TFT Color, 5" |
| Touchscreen | No | No | No | No | Yes | No |
| Number of DNs supported | 2 | 2 | 6 | 6 | 8 | 4 |
| Programmable (line) keys | 2 - Lighted | 2 - Lighted | 6 - Lighted | 6 - Lighted | 8 - Lighted | 4 |
| Programmable (soft) keys | 4 | 4 | 4 | 4 | 5 | 4 |
| Speakerphone | Yes | Yes | Yes | Yes | Yes | Yes |
| Headset Port | Yes, High-definition voice | Yes, High-definition voice | Yes, High-definition voice | Yes, High-definition voice | Yes, High-definition support | Yes |
| High-definition voice | Yes | Yes | Yes | Yes | Yes | Yes |
| iLBC support | Yes | Yes | Yes | Yes | Yes | No |
| 4 or 5-way' Navigation cluster | No | Yes | No | Yes | Yes | No |
| Headset Hookswitch Control (aka Electronic Hookswitch) | Yes | Yes | Yes | Yes | Yes | No |
| XML/MIDIet applications | Yes/Yes | Yes/Yes | Yes/Yes | Yes/Yes | Yes/Yes | Yes/No |
| Extension Mobility | Yes | Yes | Yes | Yes | Yes | Yes |
| Supports Expansion Module | No | No | Yes | Yes | Yes | No |
| Video Advantage Camera support | Yes | Yes | Yes | Yes | Yes | Yes |
| Unified Video Camera | No | No | No | No | No | No |
| Power budget | 6.3W | 12W | 6.3W | 12W | 12W | 3.84W |
| IEEE PoE Classification | Class 2 | Class 3 | Class 2 | Class 3 | Class 3 | Class 1 |
| Power - other | Cisco inline power, power cube, power injector | Power cube, power injector | Cisco inline power, power cube, power injector | Power cube, power injector | Power cube, power injector | Power cube 3, power injector |
| Signaling Protocols | SCCP/SIP | SCCP/SIP | SCCP/ SIP | SCCP/ SIP | SCCP/SIP | SCCP/SIP(later) |
| UC Manager support | 4.1(3)sr5b or later | 4.1(3)sr5b or later | 4.1(3)sr5b or later | 4.1(3)sr5b or later | 4.1(3)sr5b or later | 8.6(Native) |
| UC Manager Express support | 4.1 or later | 4.1 or later | 4.1 or later | 4.1 or later | 4.1 or later | CME 8.8 |
| BE3000 support | No | No | No | No | No | No |
| UC500 support | Yes | Yes | Yes | Yes | Yes | No |
| UC300 support | No | No | No | No | No | No |
| Hosted Small Business support | No | No | No | No | No | No |
| Device License Units required | 4 | 4 | 4 | 4 | 5 | |
| User Connect License | Enhanced | Enhanced | Enhanced | Enhanced | Enhanced | Enhanced |
| Phone User License (CME) | \$200 | \$200 | \$200 | \$200 | \$250 | N/A |
| Primary SKU | CP-7942G | CP-7945G | CP-7962G | CP-7965G | CP-7975G | CP-8941 |

- Wideband: 'Limited' = supported with optional accessory Cisco handset and or third-party wired headset
- Headset Hookswitch Control is a headset mobility feature that provides wireless freedom to users at the desktop without need for a mechanical lifter. Allows user to go offhook, onhook and receive remote ring indication (mute and volume locally controllable);

requires 8.3(3) firmware; vendor h/w (adapter cable for use with select headsets and base stations). See jabra.com/cisco and plantronics.com/cisco for further details Provides non-Native DECT or BT capability (headset-dependent) to phone. Available Dec '07. a.k.a. 'Electronic hookswitch'

- Power budget is for worst case, includes line loss, and is formulated to avoid switch oversubscription. Actual power use/consumption is often significantly less

and is dependent on phone state. Numbers quoted for conference phones are nominal peak. Note: 7936 requires power adapter.

- Signalling Protocols: SIP only the 7940G and 7960G models may be positioned for use with third-party call control. SIP 3911 phone has a more limited feature set 7937 image above shows satellite mic kits (optional accessory); 7921 image above shows desktop charger (optioN/Al accessory) 7925G-EX requires ATEX and CSA certification which is pending. Certification is outside Cisco control. Thus, FCS date is TBD but is targeted for 1H 2010.
- CME 8.5 only supports audio on 99XX phones
- CME 8.6 (March 31st 2011) supports both audio and video on 99XX phones



| CISCO | 8945 | 8961 | 9951 | 9971 |
|--------------------------------------------------------|-------------------------------------------------------|-------------------------------------------------------|-------------------------------------------------------|---------------------------------------------------------|
| IP Phone Comparison Matrix May 2011 | | | | |
| FCS Date | Mar-11 | Dec-09 | Dec-09 | Nov-09 |
| List Price | \$525 | \$625 | \$795 | \$995 |
| Integral Switch | 10/100/1000 | 10/100/1000 | 10/100/1000 | 10/100/1000 |
| Display | Digital, 16-bit graphical backlit TFT Color, 5" | Digital, 24-bit graphical backlit TFT Color, 5" | Digital, 24-bit graphical backlit TFT Color, 5" | Digital, 24-bit graphical backlit TFT Color, 5.6" |
| Touchscreen | No | No | No | Yes |
| Number of DNs supported | 4 | 5 | 5 | 6 |
| Programmable (line) keys | 4 | 5-lighted | 5-lighted | 6-lighted |
| Programmable (soft) keys | 4 | 4 | 4 | 4 via touchscreen |
| Speakerphone | Yes | Yes | Yes | Yes |
| Headset Port | Yes | Yes, High-definition voice support | Yes, High-definition voice support | Yes, High-definition voice support |
| High-definition voice | Yes | Yes | Yes | Yes |
| iLBC support | No | Yes | Yes | Yes |
| 4 or 5-way' Navigation cluster | No | Yes | Yes | Yes |
| Headset Hookswitch Control (aka Electronic Hookswitch) | No | planned 9.0(2) firmware | planned 9.0(2) firmware | planned 9.0(2) firmware |
| XML/MIDIet applications | Yes/No | Yes/Yes | Yes/Yes | Yes/Yes |
| Extension Mobility | Yes | Yes | Yes | Yes |
| Supports Expansion Module | No | No | No | Yes |
| Video Advantage Camera support | Yes | Yes | Yes | Yes |
| Unified Video Camera | No | No | Yes | Yes |
| Power budget | 6.49W | 15.4W | 15.4W | 15.4W |
| IEEE PoE Classification | Class 2 | Class 3 | Class 4 | Class 4 |
| Power - other | Power cube 3, power injector | Power cube 4, power injector | Power cube 4, power injector | Power cube 4, power injector |
| Signaling Protocols | SCCP/SIP(later) | SIP | SIP | SIP |
| UC Manager support | 8.6(Native) | 7.1(3) or later | 7.1(3) or later | 7.1(3) or later |
| UC Manager Express support | CME 8.8 | CME 8.5* | CME 8.5* | CME 8.5 * |
| BE3000 support | No | No | No | No |
| UC500 support | No | No | No | No |
| UC300 support | No | No | No | No |
| Hosted Small Business support | No | No | No | No |
| Device License Units required | | 4 | 4 | 4 |
| User Connect License | Enhanced | Enhanced | Enhanced | Enhanced |
| Phone User License (CME) | N/A | N/A | N/A | N/A |
| Primary SKU | CP-8945 | CP-8961 | CP-9951 | CP-9971 |

- Wideband: 'Limited' = supported with optional accessory Cisco handset and or third-party wired headset
- widebalds. Limited supported with optional accessory cisco hardset and or unit-planty when readest.

 Headset Hookswitch Control is a headset mobility feature that provides wireless freedom to users at the desktop without need for a mechanical lifter.

 Allows user to go offhook, onhook and receive remote ring indication (mute and volume locally controllable);

- requires 8.3(3) firmware; vendor h/w (adapter cable for use with select headsets and base stations). See jabra.com/cisco and plantronics.com/cisco for further details Provides non-Native DECT or BT capability (headset-dependent) to phone. Available Dec '07. a.k.a. 'Electronic hookswitch'

 - Power budget is for worst case, includes line loss, and is formulated to avoid switch oversubscription. Actual power use/consumption is often significantly less

and is dependent on phone state. Numbers quoted for conference phones are nominal peak. Note: 7936 requires power adapter.

- Signalling Protocols: SIP - only the 7940G and 7960G models may be positioned for use with third-party call control. SIP 3911 phone has a more limited feature set - 7937 image above shows satellite mic kits (optional accessory); 7921 image above shows desktop charger (optioN/Al accessory) - 7925G-EX requires ATEX and CSA certification which is pending. Certification is outside Cisco control. Thus, FCS date is TBD but is targeted for 1H 2010.

- CME 8.5 only supports audio on 99XX phones

- CME 8.6 (March 31st 2011) supports both audio and video on 99XX phones