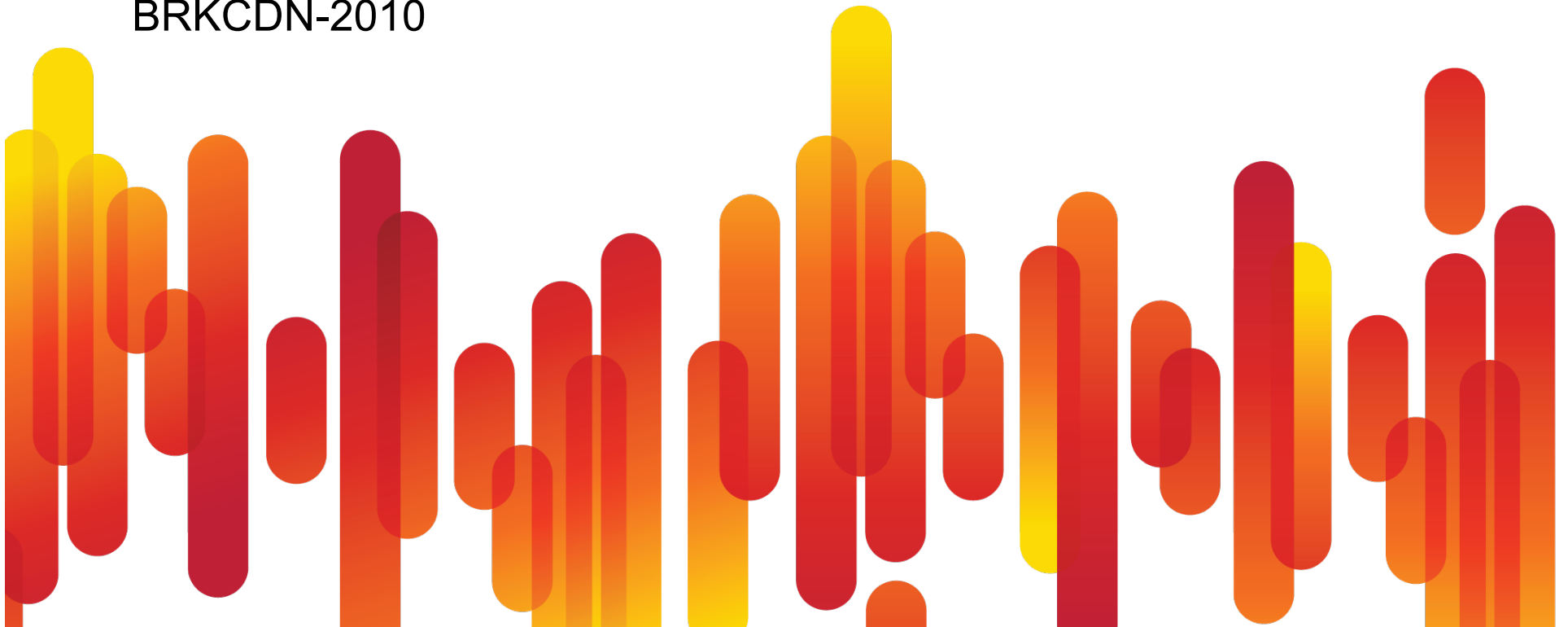




Zero Touch Provisioning IOS

BRKCDN-2010



Housekeeping

- We value your feedback- don't forget to complete your online session evaluations after each session & complete the Overall Conference Evaluation which will be available online from Thursday
- Visit the World of Solutions
- Please remember this is a 'non-smoking' venue!
- Please switch off your mobile phones
- Please make use of the recycling bins provided
- Please remember to wear your badge at all times

The Zero-Touch Mantra

So Easy Even
a Caveman
Can Do It!

In IOS, you already
need to zero
deploy



everything you
vision and
evices

Agenda

- Zero-touch Provisioning Devices
 - Getting that thing booted – Autoinstall
 - Centralized Model - Web Services, Telnet, perl
 - Autonomous model – EEM/Tcl/IOS.sh
 - Commercial solutions – Cisco Config Engine
- Zero-touch Provisioning Services
 - Scripting - IOS.sh
 - Discovering - Auto-SmartPorts
- Demo – Let's Take it For a Spin

Q&A

Why Zero-touch Provisioning?

- It is estimated that over 80% of all network downtime can be attributed to human error
- Networks are getting more complex
- Manual configuration is slow
- People are expensive
- Travel is expensive

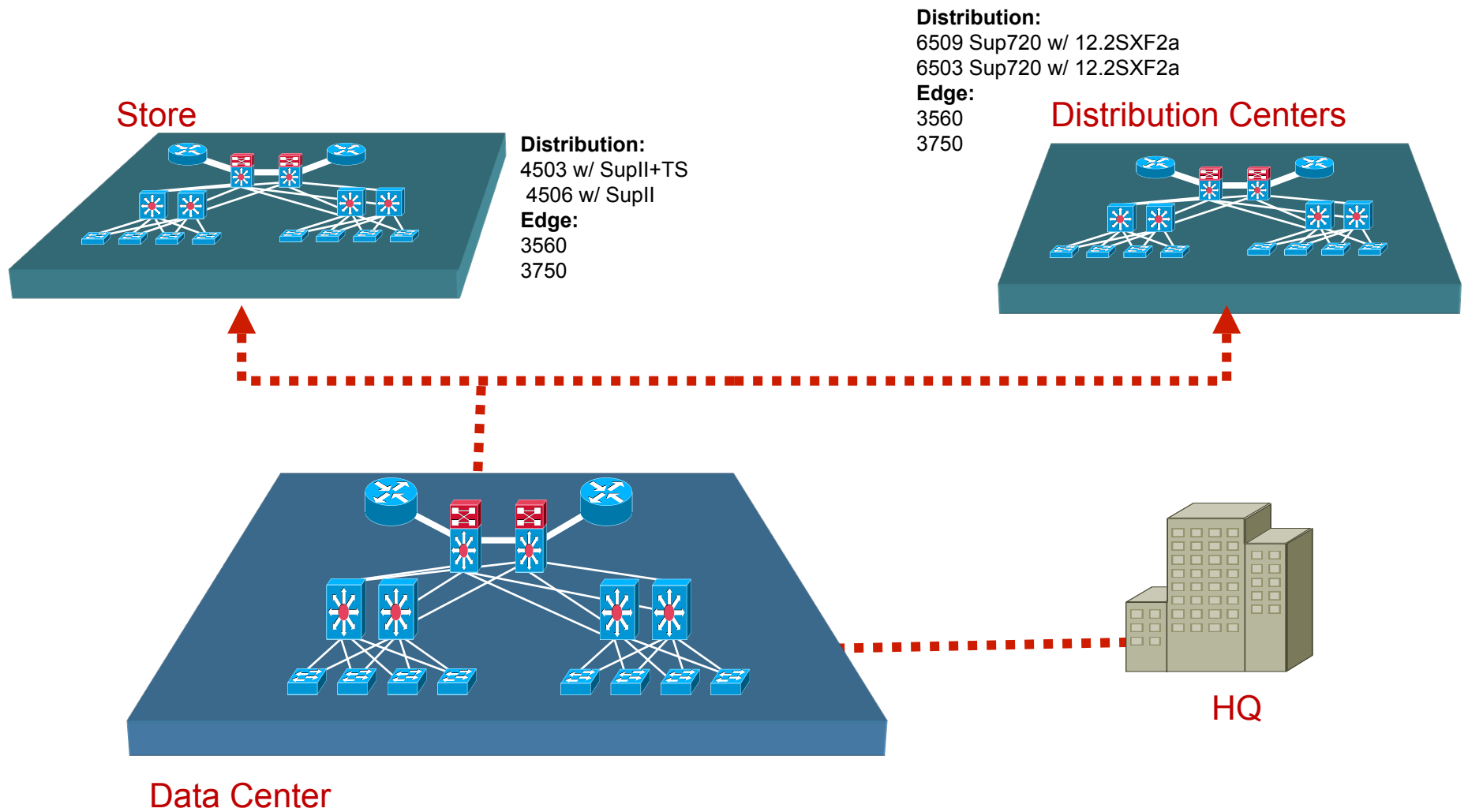


When to Zero-Touch

- Large number of smaller devices
- Geographically distributed devices
- “Cookie cutter” setups
- Policy/rule driven setups
- Policy/rule driven “service” enablement
- Large number of “services”



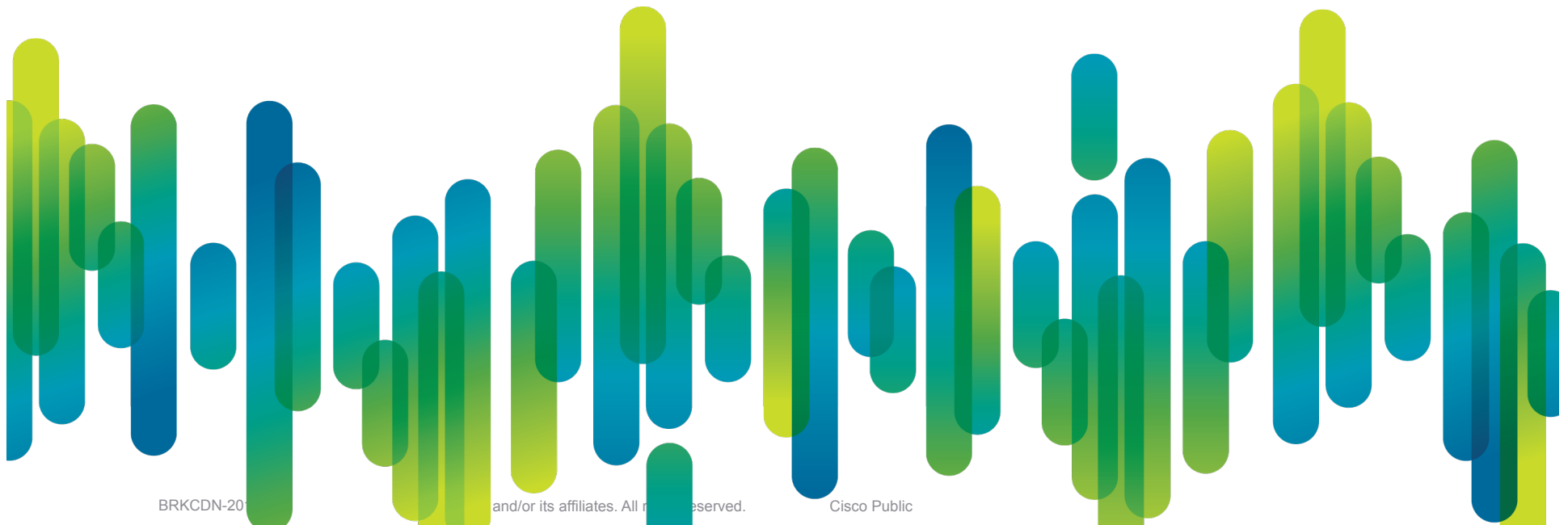
ZTP Use Case



Zero-touch – Build or Buy?

- Commercial products
 - Cisco Config Engine
 - CNS agent (in IOS for years)
- In-house Built
 - Off-box scripts
 - On-box scripts
 - Auto-install
 - Web Services Management Agent with DHCP option 43

Cisco Config Engine



BRKCDN-20

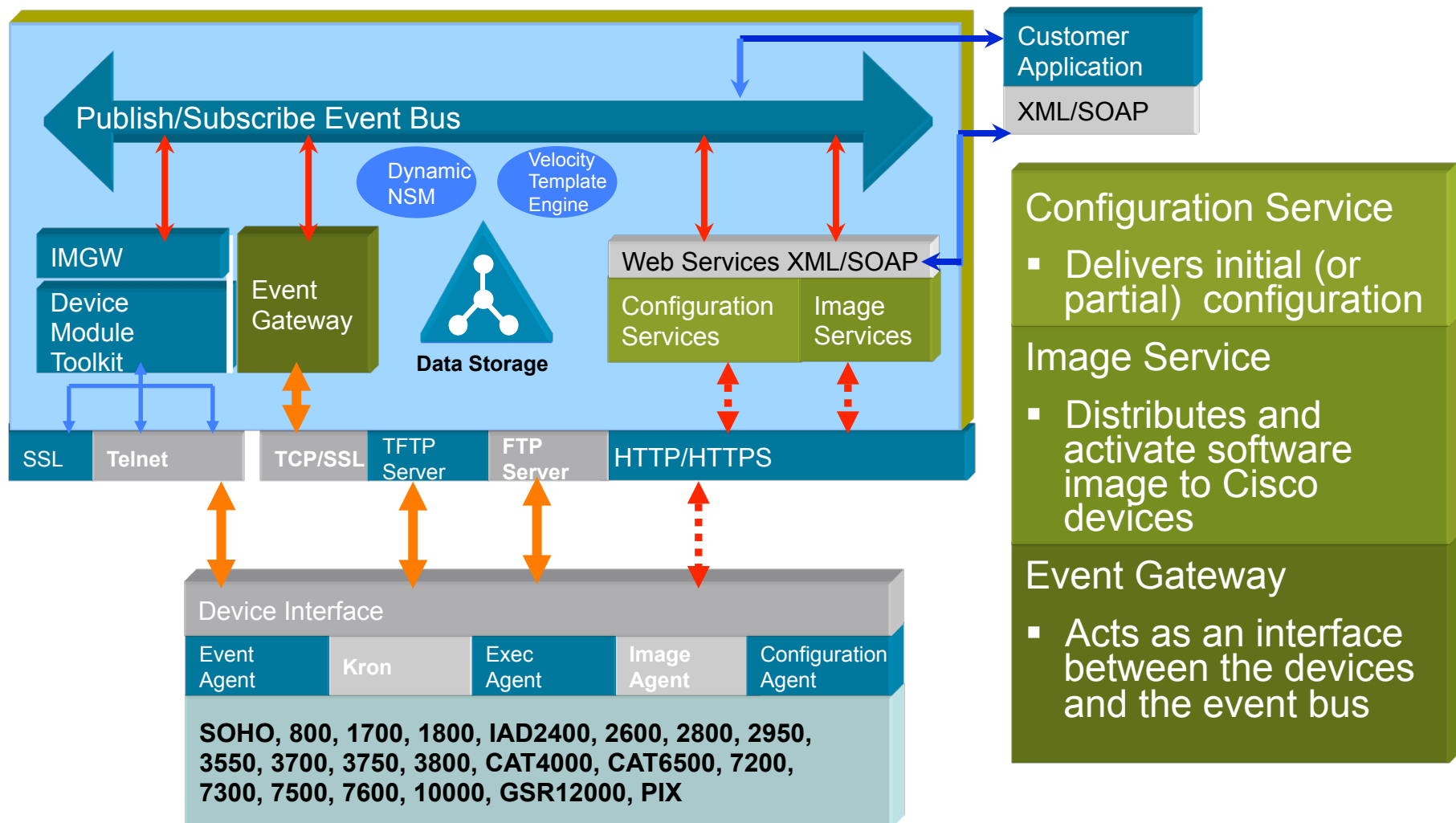
and/or its affiliates. All rights reserved.

Cisco Public

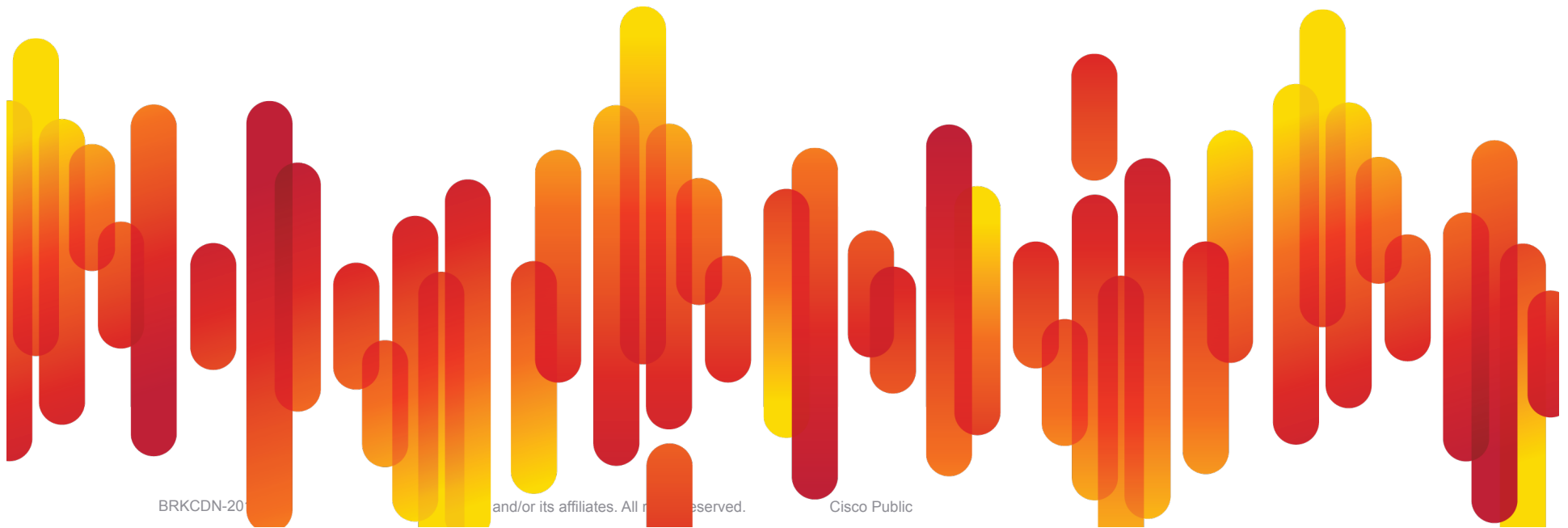
Zero Touch Provisioning — Automated Ordering, Configuration and Service Turn-Up



Config Engine Architecture



In-House Zero Touch



Bare Metal Boot

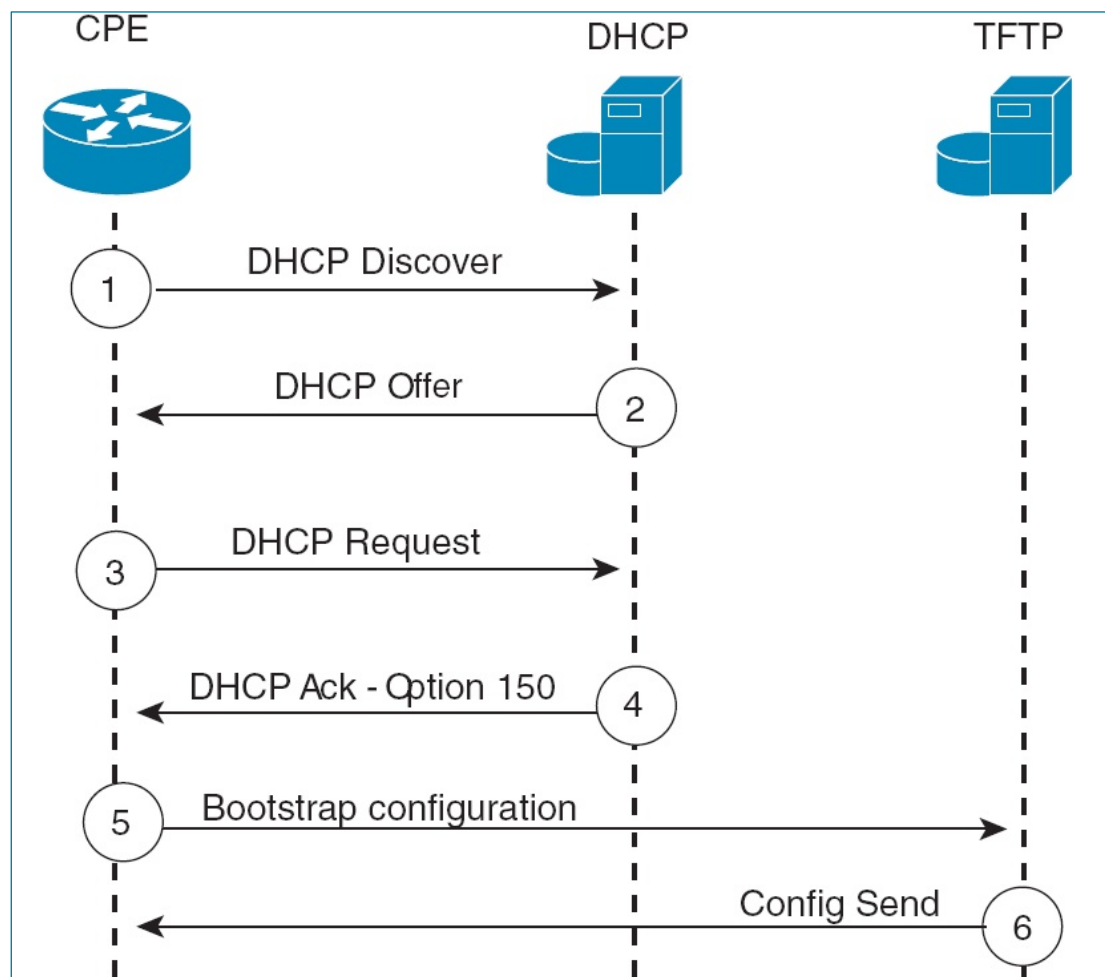


- All versions of IOS can obtain a bootstrap configuration using IOS Autoinstall
- Programmatic code (scripts) can be embedded in the bootstrap configuration
- The code can adapt the device based on:
 - Place in the network
 - Type of device
 - Neighbors
 - Interface speed
 - etc

What Pieces do I Need?

- **DHCP servers** – get IP address, mask, DNS, etc
- **TFTP server** – get bootstrap config
- **EEM** – launch and schedule
- **Install script** (applet or IOS.sh) – fine tune the config
- **Tcl program, WSMA, perl** – optional advanced configuration

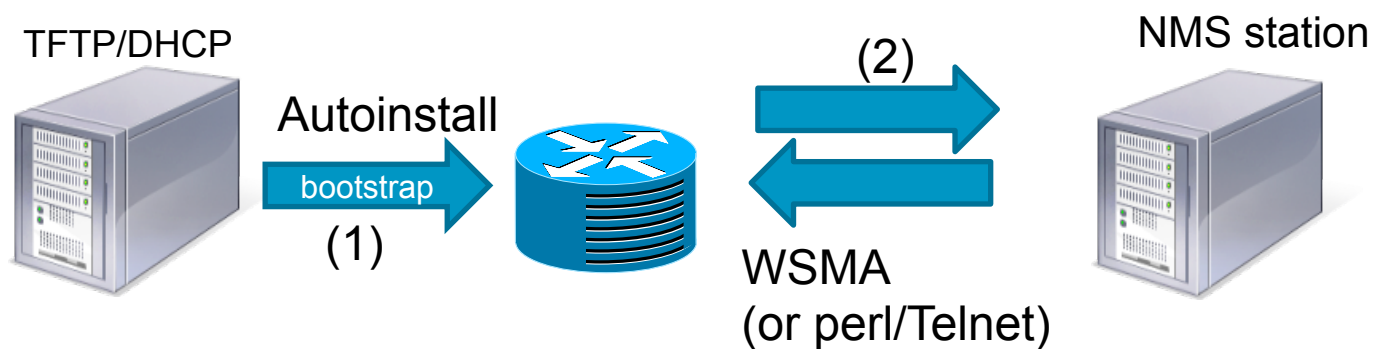
AutoInstall Dialog



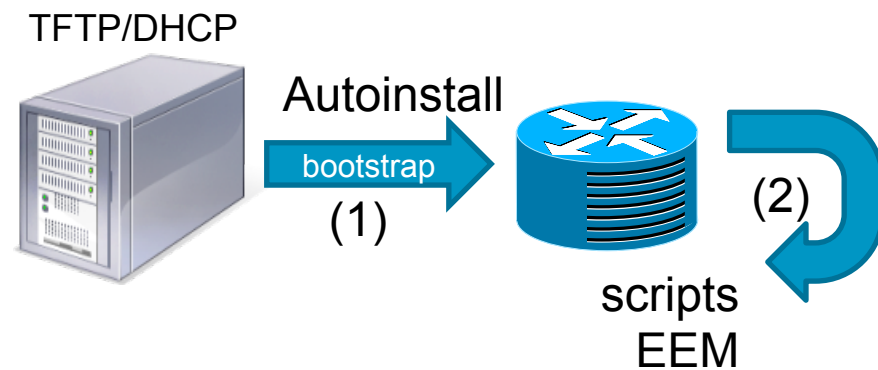
In-house ZTP

Centralized vs Autonomous

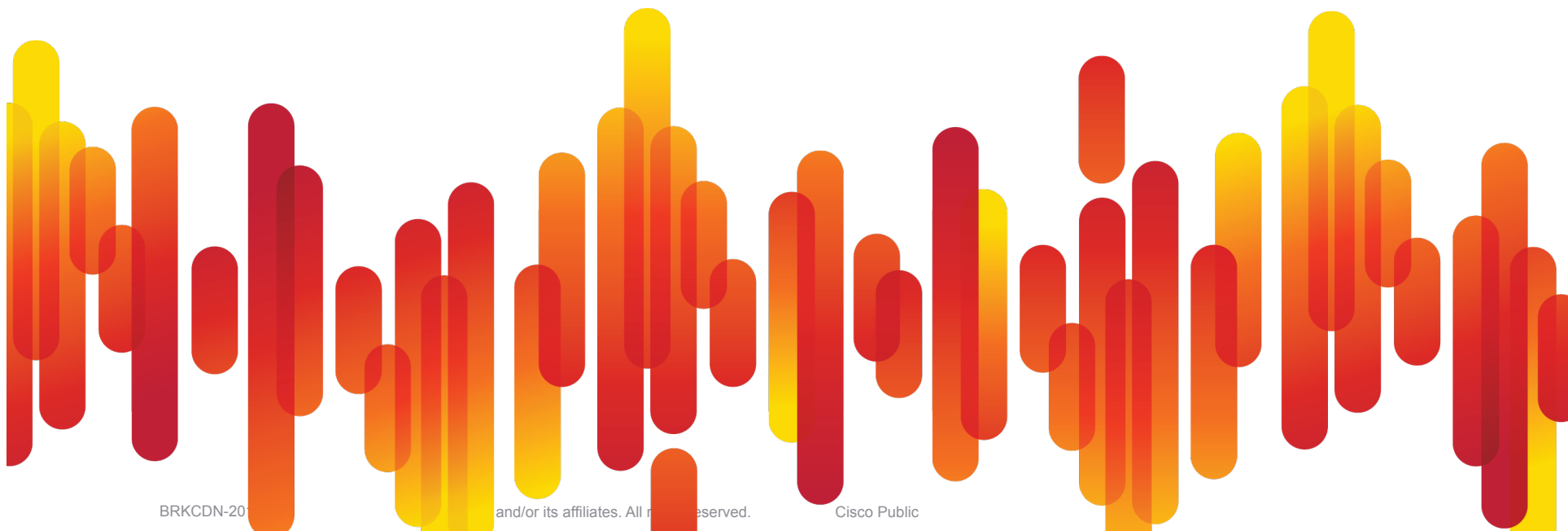
1. Centralized



2. Autonomous



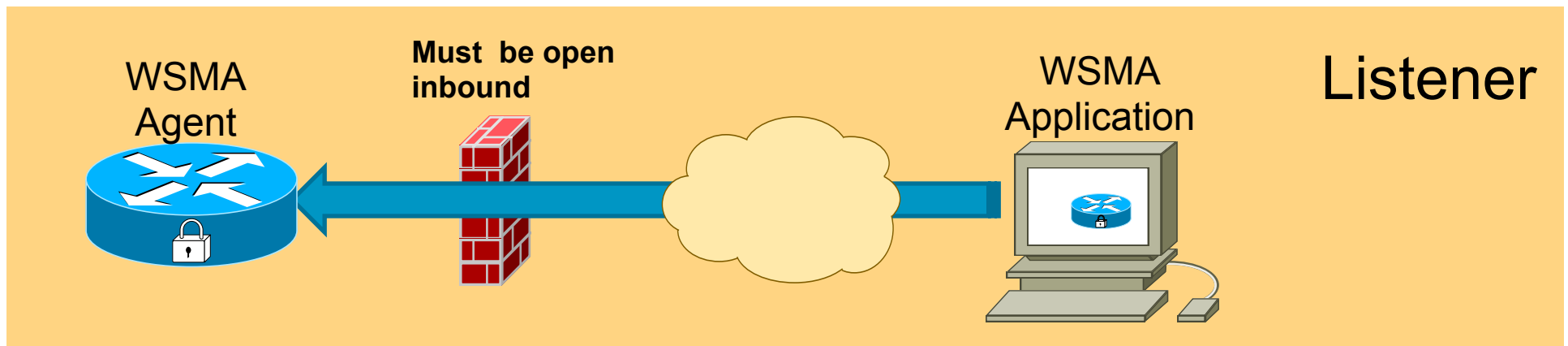
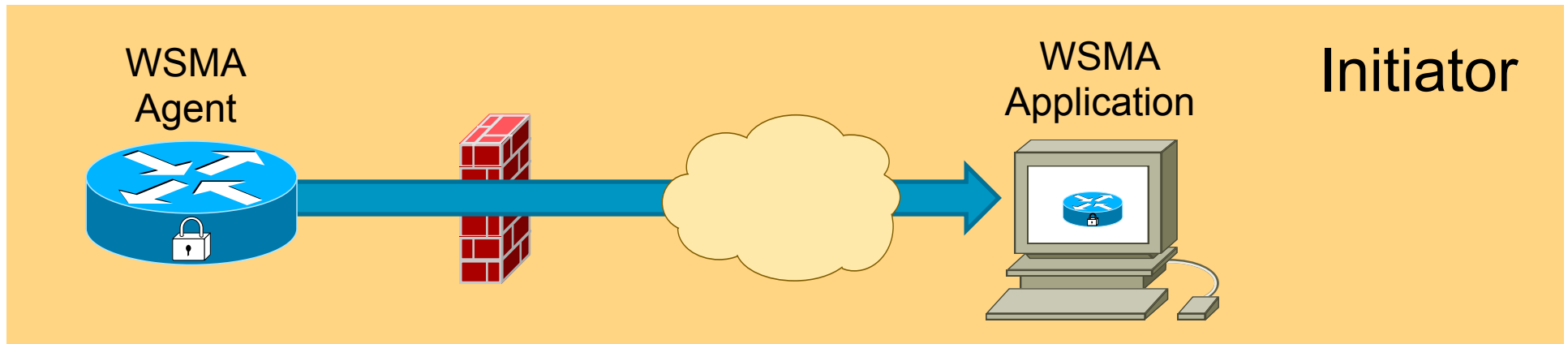
Zero Touch Provisioning With WSMA



Web Services Overview

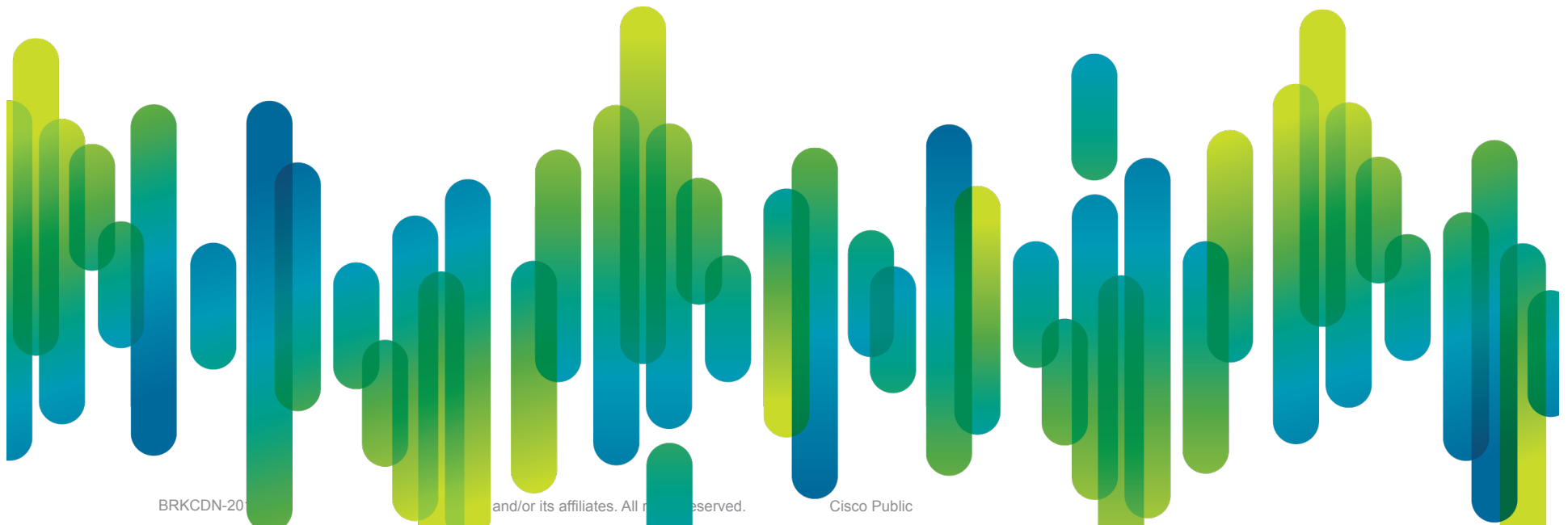
- Embedded Web Server in IOS is called Web Services Management Agent (WSMA)
- Four Web Services – Config, Exec, File System and Notify
- Each web service conforms to a schema published and maintained by Cisco
- A device can get all it's boot and WSMA configuration from a DHCP server using option 43.

WSMA Modes

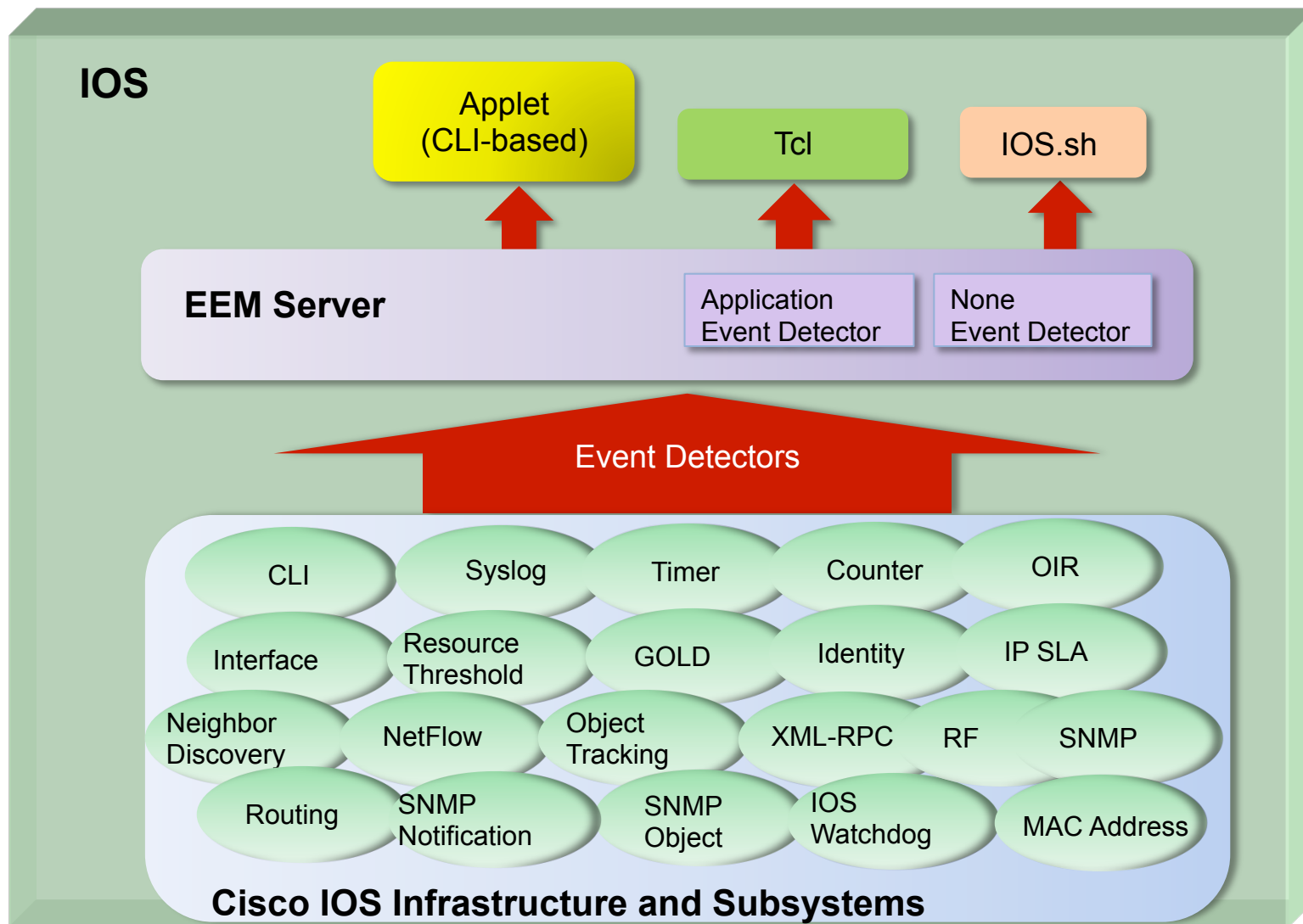


- Listener is good for traditional Web Services methods
- Initiator is good for situations needing to traverse firewall and NAT

Provisioning with EEM & IOS.sh



What is EEM?



Need more EEM Info?

1. What problem are you solving?
2. Which event detector and action do you need?

Upgrade to the right IOS image

Use `show event manager detector <detector-type> detailed`

3. Check whether a suitable script/applet is available already

<http://www.cisco.com/go/ciscobeyond>

<http://www.cisco.com/go/eem>

<https://supportforums.cisco.com/community/netpro/network-infrastructure/network-management>

Use third party EEM tools

Davra Networks EEMLive: <http://www.davranetworks.com>

Progrizon script generator: <http://www.progrizon.com/>

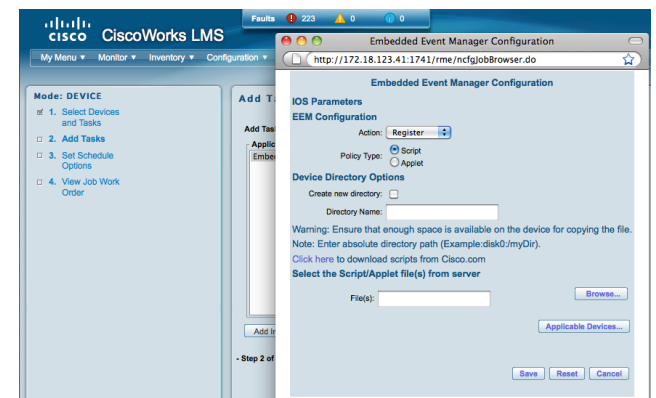
4. Deploy and Monitor via CiscoWorks

Yes, LMS 3.1 adds support for EEM in RME

<http://www.cisco.com/go/lms>

5. If customization/new development/testing is required

CA EEM Developer Support Practice



What is IOS.sh?

- “bash-like” shell in IOS
- Automates repetitive tasks
- Familiar scripting environment
- Integrated into IOS CLI
- “fast fingers” – automates what you would have typed manually
- Low-risk automation

What can I do with IOS.sh?

- Built into IOS Parser - available in all modes and submodes
- Can run from a file or from CLI command line interactively
- Shell variable substitution (\$name) and user environment variables (name=value)
- System variables: `interfaces` is a list of all interfaces
- Pipe and redirection (| and >)
- Conditional tests (if/then/elif/fi) & loops (while/do, case, for/until)

```
router# for x in `interfaces`
do interface $x
description This is interface $x
done
if [ $interface == "FastEthernet 0/0" ]
```

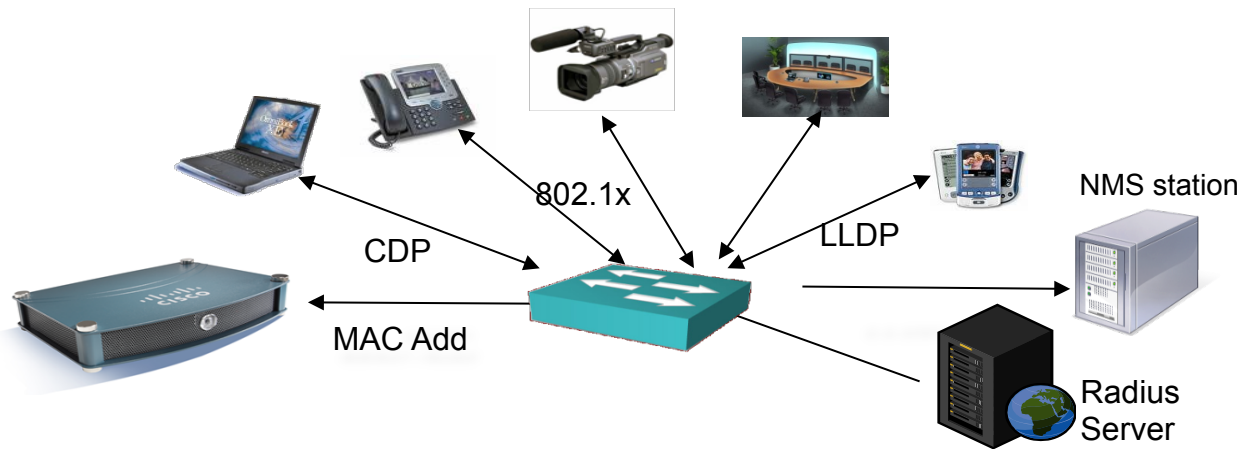
- Regular express pattern matching

```
router# name=SFrCisco
router# if [[ $name =~ "^[A-Z].*F.+[Cc].?sco$" ]]; then
echo yes; else echo no; fi
yes
```


How “Linux-like” is IOS.sh?

cat	output data from a pipe or file to the terminal
cut	edit piped output
echo	echo arguments to the terminal
false	return false in while or if expressions, and set the result
fetch	return values from the configuration database
grep	search for regular expressions in piped output or files
head	print the first lines in the input
interface	print interfaces that match the argument
let	evaluate a numeric expression, and set the result
man	print information for builtins
more	page piped output to the terminal
nl	number the lines in the input
null	ignore the input
printf	output formatted data to the terminal
read	read input into variables
set_oper	set operational values
sleep	pause execution of the terminal
sort	sort the input
tail	print the tail of the input
true	return true in while or if expressions, and set the result
uname	print system information

ZTP Use Case – Switch Ports



- Pre-build port configuration templates for various devices simplify user experience and minimize configuration error
- Automatic event detection (CDP/LLDP/MAC) triggers auto configuration
- Authentication (802.1x, MAB) and authorization can be conducted before port configuration applied
- Automatic notification can be sent to NMS system to help with asset tracking
- Sample solution: Auto Smartports, Medianet Autoconfig Solution

Sample EEM IOS.sh Policy - Discovery

```
##::cisco::eem::event_register_neighbor_discovery interface .* cdp update link-  
event  
if [[ $_nd_notification =~ "cdp-update|cdp-add" ]]; then  
    if [[ $_nd_cdp_capabilities_bit_4 -eq YES ]]; then  
        if [[ $_nd_cdp_platform =~ "^((Cisco IP Phone)|(Cisco IP Confe))" ]]; then  
            fetch CONFIGD /config/interface{$_nd_local_intf_name}/description  
            if [[ $CONFIGD -eq "" ]]; then  
                # Add the config  
                conf t  
                    interface $_nd_local_intf_name  
                        description YES  
                        switchport access vlan 1  
                        switchport mode accessswitchport block unicast  
                        switchport voice vlan 10  
                        switchport port-security maximum 3  
                        switchport port-security maximum 2 vlan access  
                        switchport port-security  
                        switchport port-security aging time 1  
                        switchport port-security violation restrict  
                        switchport port-security aging type inactivity
```

EEM Policy Registration

Built-in Variables


Apply Predefined Port
Configuration

Sample EEM IOS.sh Policy - Removal

```
if [[ $_nd_notification -eq "link" ]]; then
  if [[ $_nd_intf_linkstatus =~ down ]]; then
    if [[ $_nd_intf_linestatus -eq down ]]; then
      fetch CONFIGD /config/interface{$_nd_local_intf_name}/description
      if [[ $CONFIGD -eq "YES" ]]; then
        # Remove the config
        conf t
          interface $_nd_local_intf_name
            no description
            no switchport port-security
            no switchport access vlan 1
            no switchport block unicast
            no switchport port-security maximum
            no switchport port-security maximum 2 vlan access
            no switchport port-security aging time 1
            no switchport port-security violation restrict
            no switchport port-security aging type inactivity
          ..

```

Remove Predefined Port Configuration



EEM Auto-Configuration

Step1:

EEM IOS.sh-based policy registered
listening for CDP event,
Interface is down and no configuration
available
No CDP neighbor detected

```
Cat3750e-2#show event manager policy registered
No.  Class   Type   Event Type   Trap  Time Registered   Name
1    shell   user   neighbor-discovery  Off   Mon Mar 1 12:15:17 1993  autoconf.sh
interface (.*) cdp update link-event
nice 0 queue-priority normal maxrun 0.000

Client Policies
No.  Class   Type   Event Type   Trap  Time Registered   Name
Cat3750e-2#show run interface gigabitEthernet1/0/5
Building configuration...

Current configuration : 48 bytes
!
interface GigabitEthernet1/0/5
 shutdown
end

Cat3750e-2#show cdp neighbors gigabitEthernet 1/0/5
Capability Codes: R - Router, T - Trans Bridge, B - Source Route Bridge
                  S - Switch, H - Host, I - IGMP, r - Repeater, P - Phone,
                  D - Remote, C - CVTA, M - Two-port Mac Relay

Device ID         Local Intrfce   Holdtme    Capability Platform  Port ID
Cat3750e-2#
```

Step2:

Interface turned on and CDP neighbor
detected

```
Cat3750e-2#configure terminal
Enter configuration commands, one per line. End with CNTL/Z.
Cat3750e-2(config)#interface gigabitEthernet1/0/5
Cat3750e-2(config-if)#no shut
Cat3750e-2(config-if)#end
Cat3750e-2#
Enter configuration commands, one per line. End with CNTL/Z.
*Mar 1 12:19:40.885: %SYS-5-CONFIG_I: Configured from console by console
*Mar 1 12:19:42.244: %LINK-3-UPDOWN: Interface GigabitEthernet1/0/5, changed state to up
*Mar 1 12:19:42.454: %LINEPROTO-5-UPDOWN: Line protocol on Interface GigabitEthernet1/0/5, changed state to up
*Mar 1 12:19:43.419: %SYS-5-CONFIG_I: Configured from console by console
Cat3750e-2#show cdp neighbors gigabitEthernet 1/0/5
Capability Codes: R - Router, T - Trans Bridge, B - Source Route Bridge
                  S - Switch, H - Host, I - IGMP, r - Repeater, P - Phone,
                  D - Remote, C - CVTA, M - Two-port Mac Relay

Device ID         Local Intrfce   Holdtme    Capability Platform  Port ID
SEP0002B9EB0883  Gig 1/0/5       167        H         IP Phone  Port 1
```

EEM Auto-Configuration (Cont.)

Step3:

EEM IOS.sh-based policy triggered and configuration applied to the port

Step4:

Interface shutdown, EEM policy triggered and configuration removed from the port

```
Cat3750e-2#show run interface gigabitEthernet1/0/5
Building configuration...

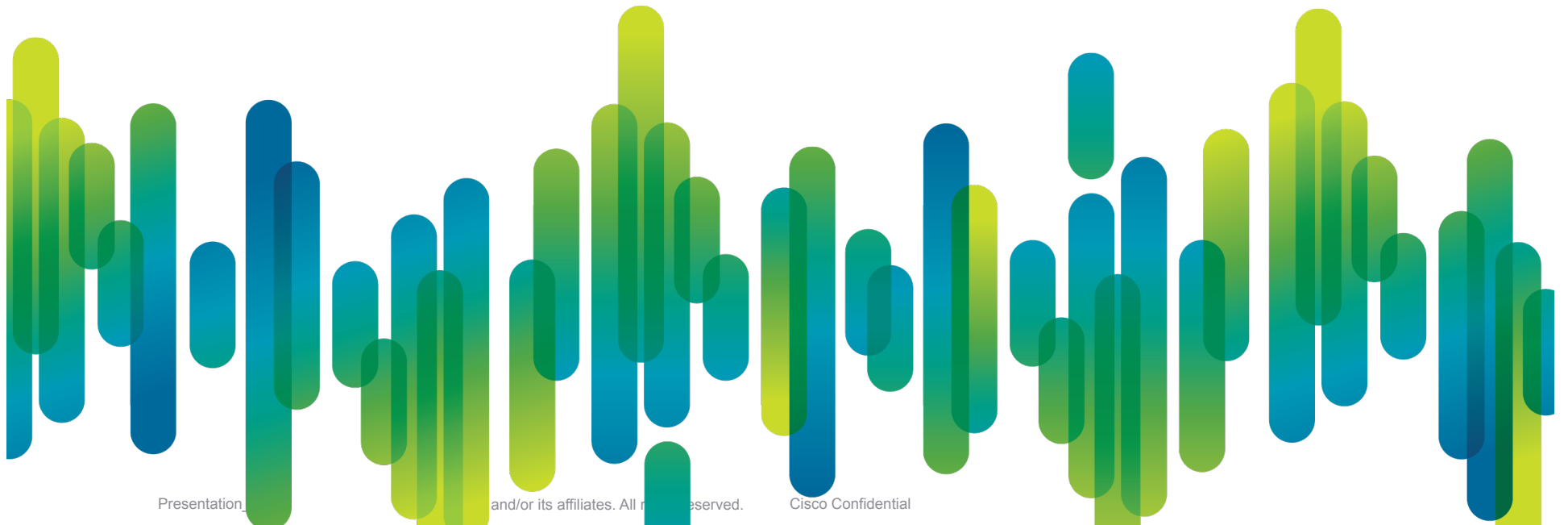
Current configuration : 657 bytes
!
interface GigabitEthernet1/0/5
 description YES
 switchport mode access
 switchport block unicast
 switchport voice vlan 10
 switchport port-security maximum 3
 switchport port-security maximum 2 vlan access
 switchport port-security
 switchport port-security aging time 1
 switchport port-security violation restrict
 switchport port-security aging type inactivity
 load-interval 30
 priority-queue out
 mls qos trust device cisco-phone
 mls qos vlan-based
 storm-control broadcast level pps 1k
 storm-control multicast level pps 2k
 storm-control action trap
 spanning-tree portfast
 spanning-tree bpduguard enable
 ip dhcp snooping limit rate 15
end
Cat3750e-2#
```

```
Cat3750e-2#configure terminal
Enter configuration commands, one per line. End with CNTL/Z.
Cat3750e-2(config)#interface gigabitEthernet1/0/5
Cat3750e-2(config-if)#shut
Cat3750e-2(config-if)#e
Enter configuration commands, one per line. End with CNTL/Z.
Cat3750e-2#
*Mar 1 12:21:32.462: %LINK-5-CHANGED: Interface GigabitEthernet1/0/5, changed state to administratively down
*Mar 1 12:21:32.647: %LINEPROTO-5-UPDOWN: Line protocol on Interface GigabitEthernet1/0/5, changed state to down
*Mar 1 12:21:32.789: %SYS-5-CONFIG_I: Configured from console by console
*Mar 1 12:21:33.301: %SYS-5-CONFIG_I: Configured from console by console
Cat3750e-2#show cdp neighbors gigabitEthernet 1/0/5
Capability Codes: R - Router, T - Trans Bridge, B - Source Route Bridge
                  S - Switch, H - Host, I - IGMP, r - Repeater, P - Phone,
                  D - Remote, C - CVTA, M - Two-port Mac Relay

Device ID      Local Intrfce   Holdtme    Capability Platform  Port ID
Cat3750e-2#show run interface gigabitEthernet1/0/5
Building configuration...

Current configuration : 48 bytes
!
interface GigabitEthernet1/0/5
 shutdown
end
Cat3750e-2#
```

Real-world Use Case



Demo Objectives

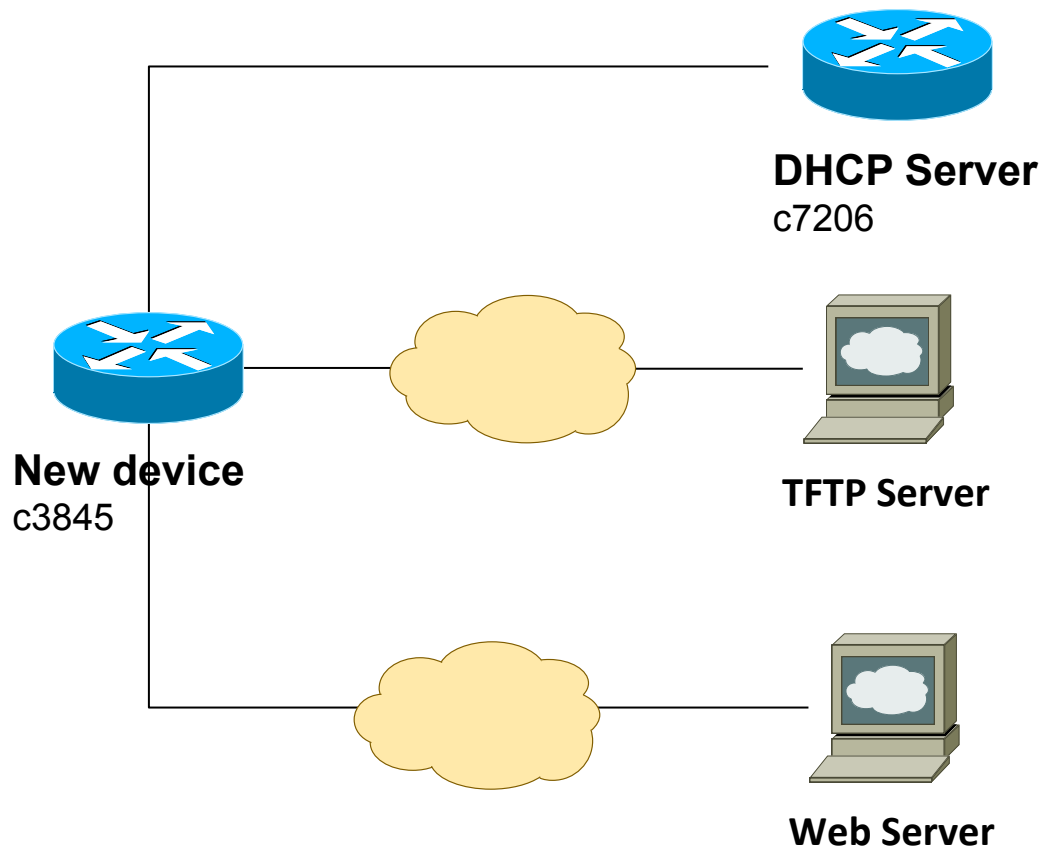
Showcase a custom built ZTD solution

- Based on EEM & Auto-Install

Demonstrate the power of on-the-box scripting

Integration with external in-house systems

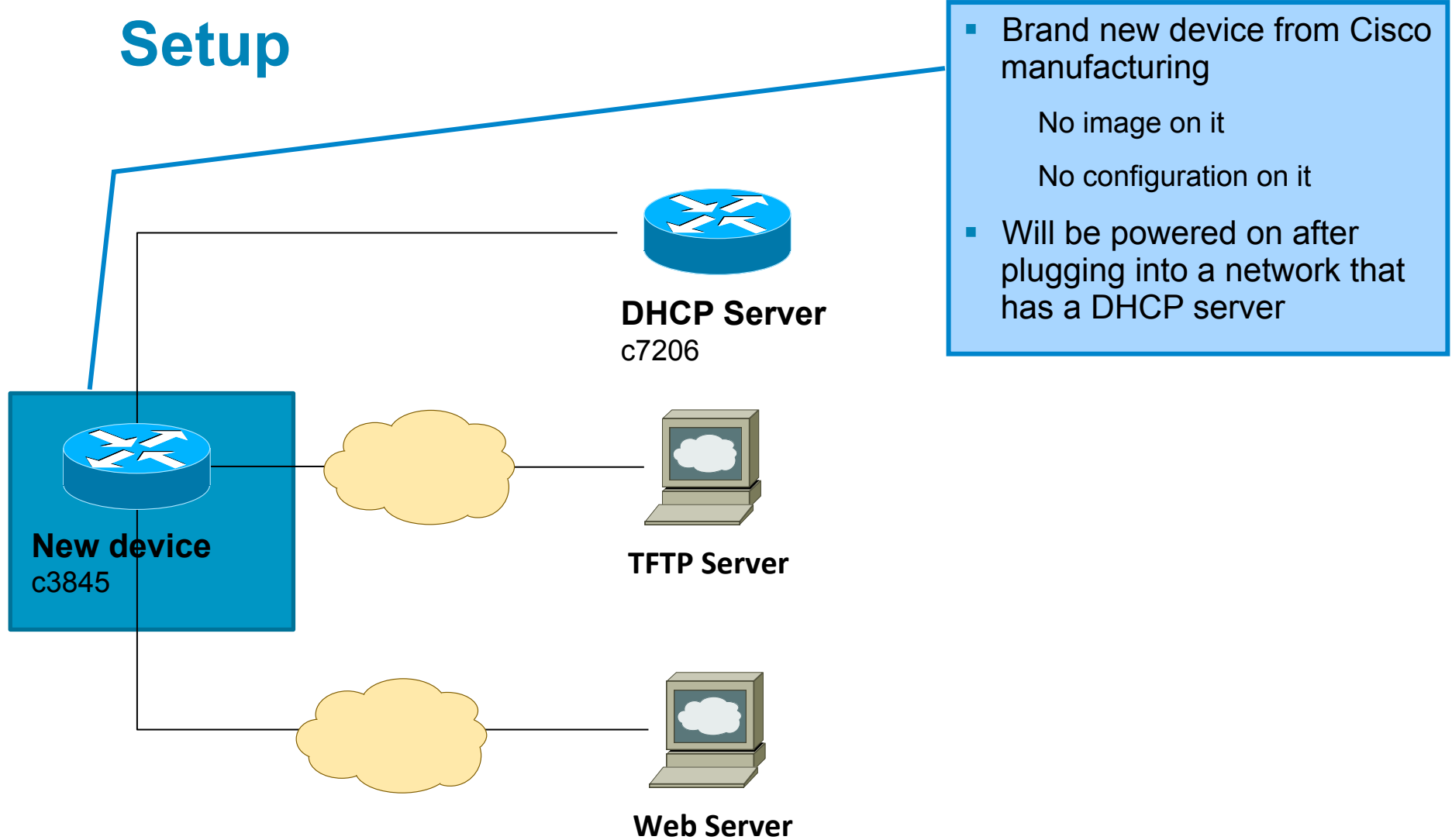
Setup



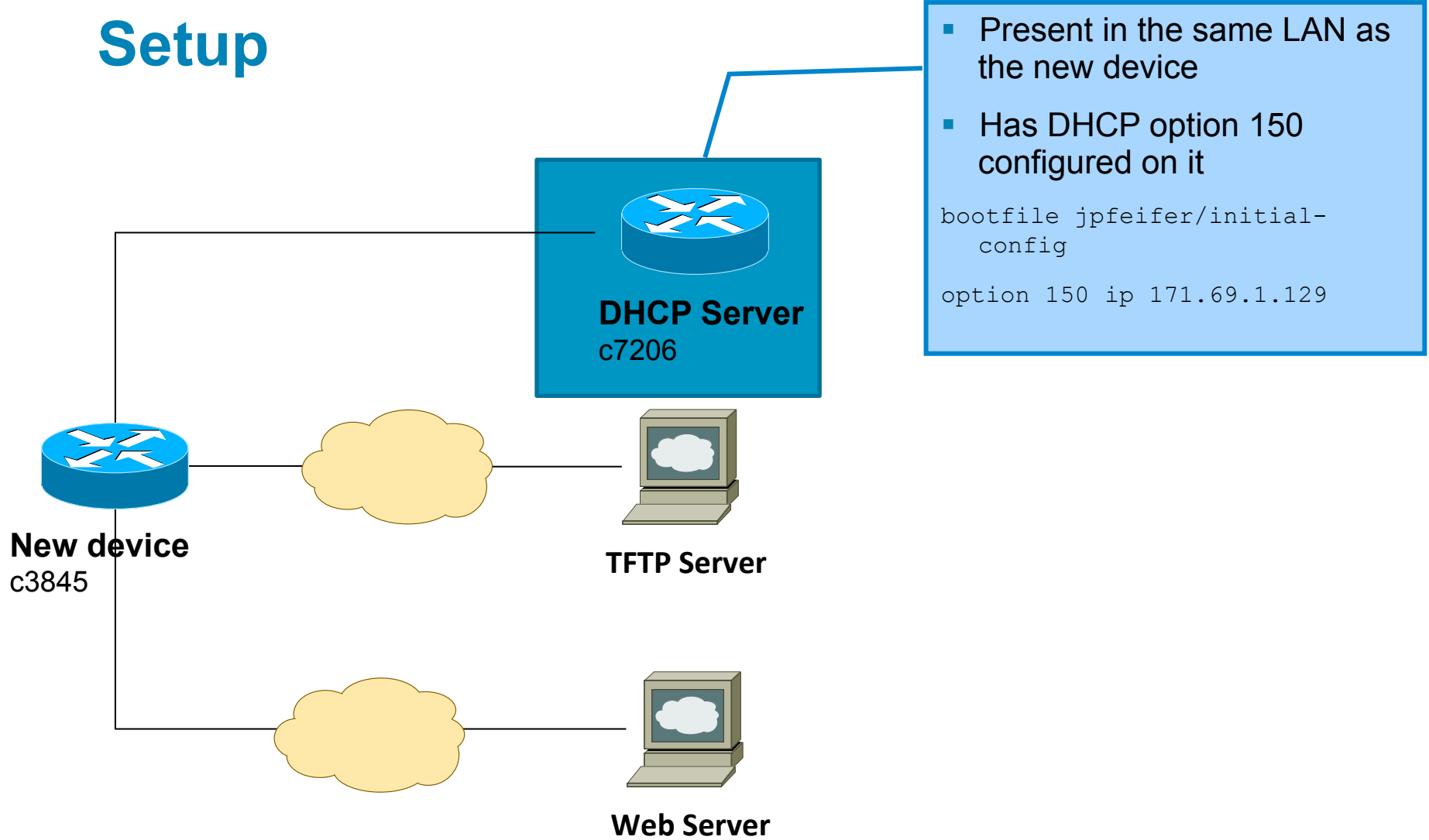
DEMO GOALS

- **Zero Touch Provision new device**
 - ✓ Get image name & configuration file from Web server
 - ✓ Download the image and configuration file from TFTP server
 - ✓ Necessary configuration changes and reload

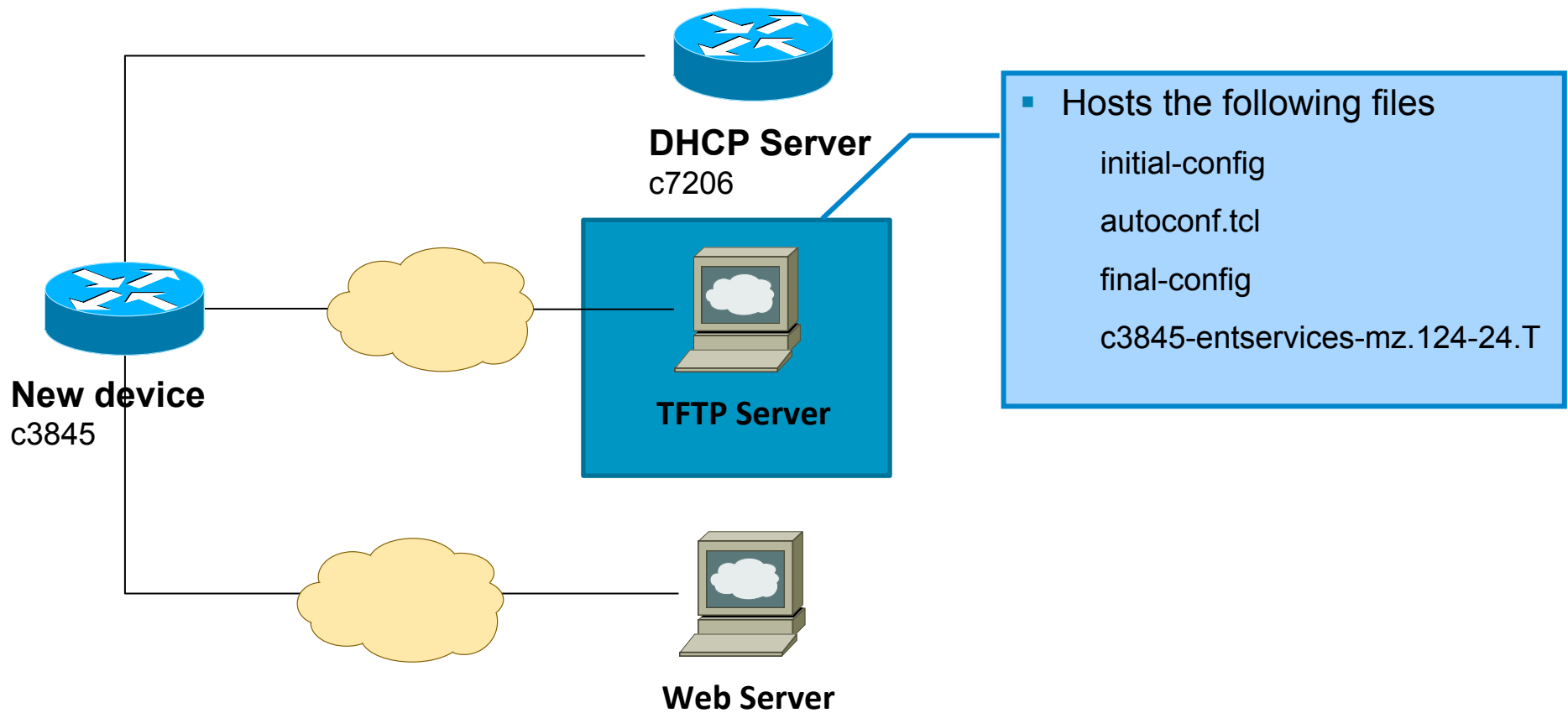
Setup



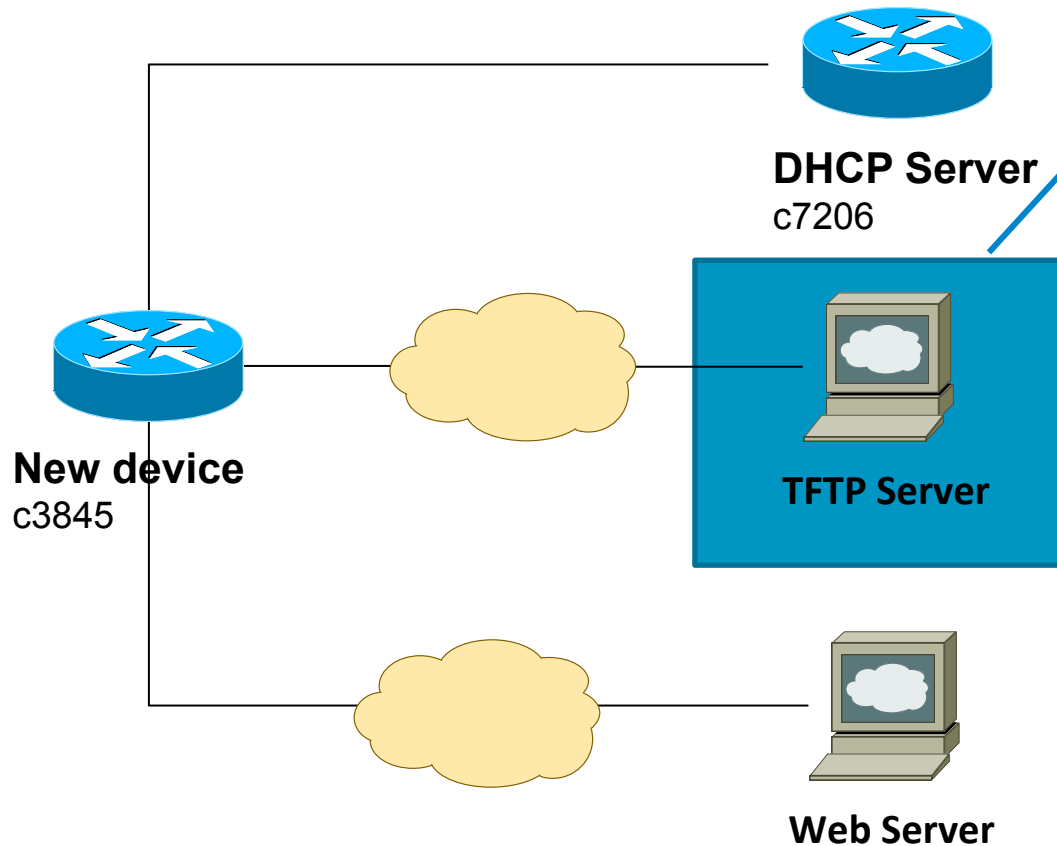
Setup



Setup



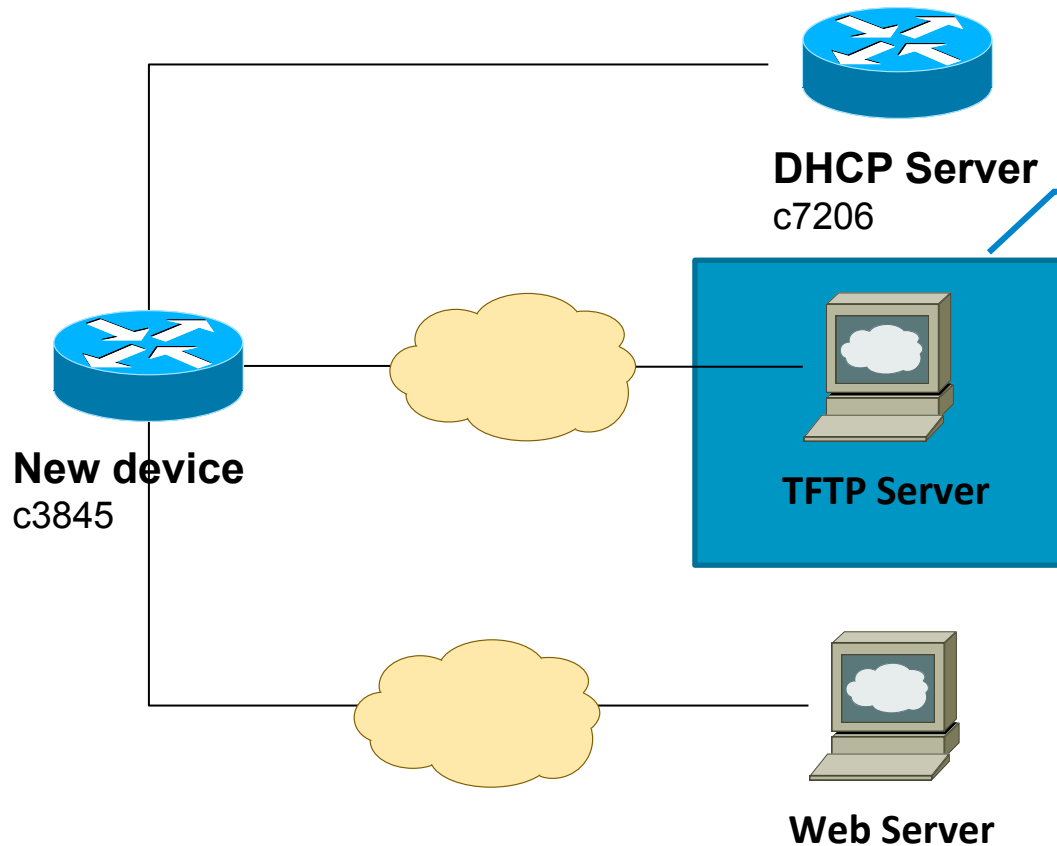
Setup



initial-config

- Triggers timer based EEM policy
 - ✓Copies EEM Tcl policy from TFTP
 - ✓Registers EEM Tcl policy
 - ✓Enables debugging
- ```
event manager applet copy_script
event timer countdown name 40second time 40
maxrun 900
action 01.0 cli command "enable"
action 02.0 cli command "config t"
action 03.0 cli command "file prompt quiet"
action 05.0 cli command "copy tftp://
171.69.1.129/jpfeifer/autoconf.Tcl flash:"
action 09.0 cli command "event manager
directory user policy flash:"
action 0a.0 cli command "event manager policy
autoconf.Tcl"
action 0c.0 cli command "no event manager
applet copy_script"
action 0d.0 cli command "end"
action 0e.0 cli command "wr"
```

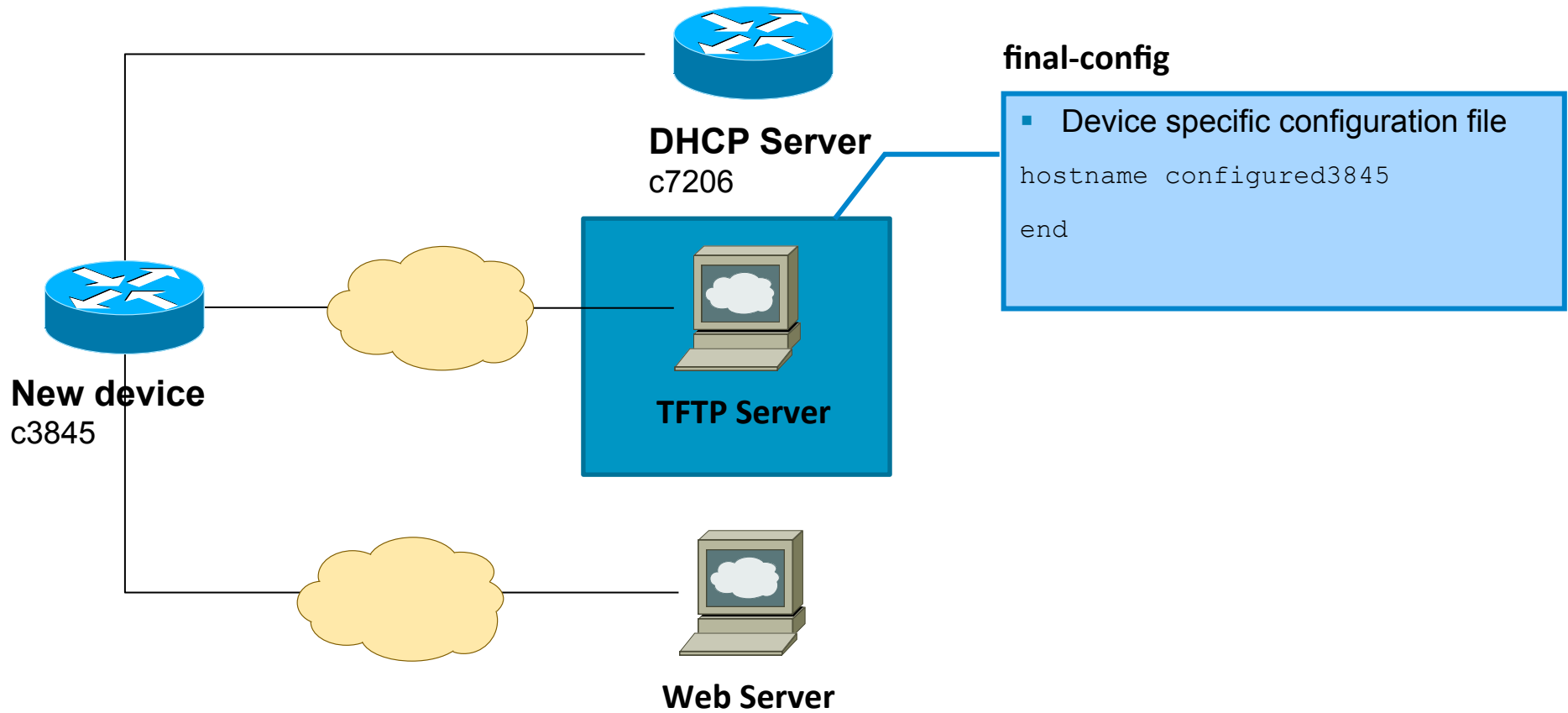
# Setup



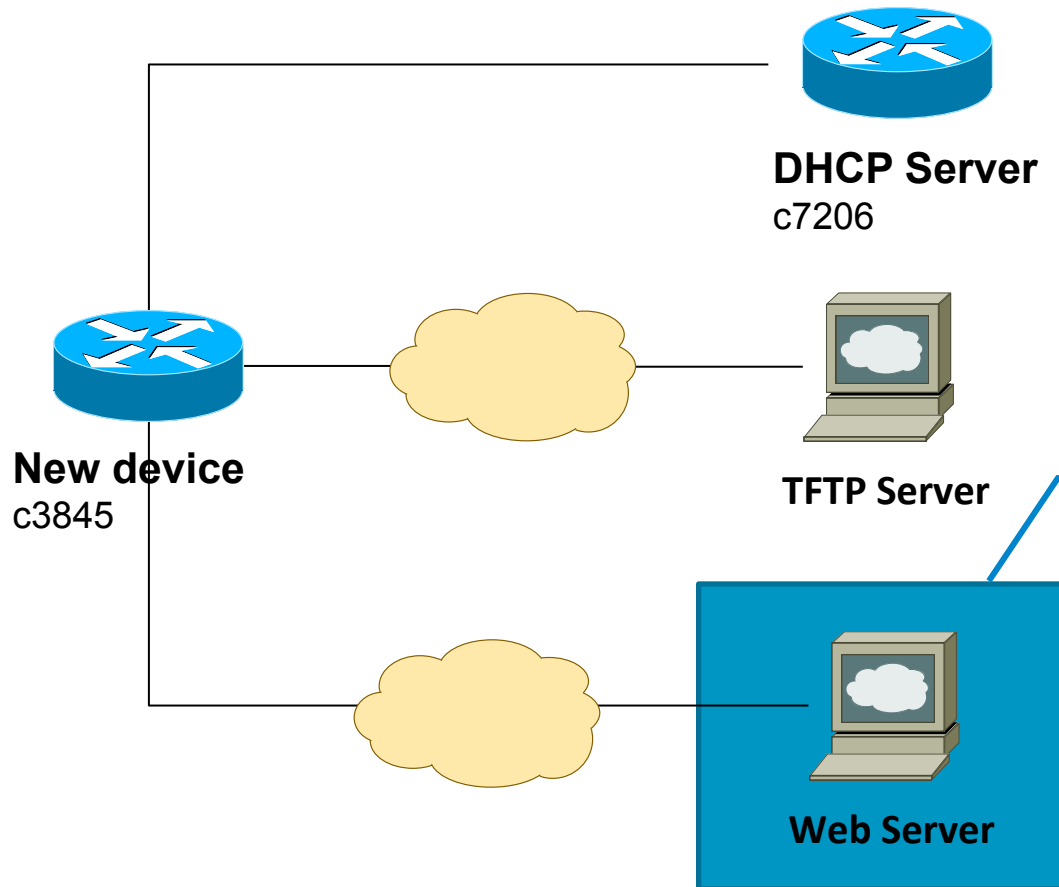
## autoconf.tcl

- Triggered by timer based EEM policy.
- Collects the following info and sends to webserver
  - ✓ IP address of active interface
  - ✓ Image version running
  - ✓ File system contents
- Receives the following from webserver
  - ✓ Action (none or load or copy of image)
  - ✓ TFTP server address
  - ✓ Image name
  - ✓ Config file name
- Performs the necessary action
  - ✓ None – does nothing
  - ✓ Load – boots to a different image
  - ✓ Copy – copies a new image from tftp server and boots to it
- Copies final config from tftp and merges it to running-config

# Setup



# Setup

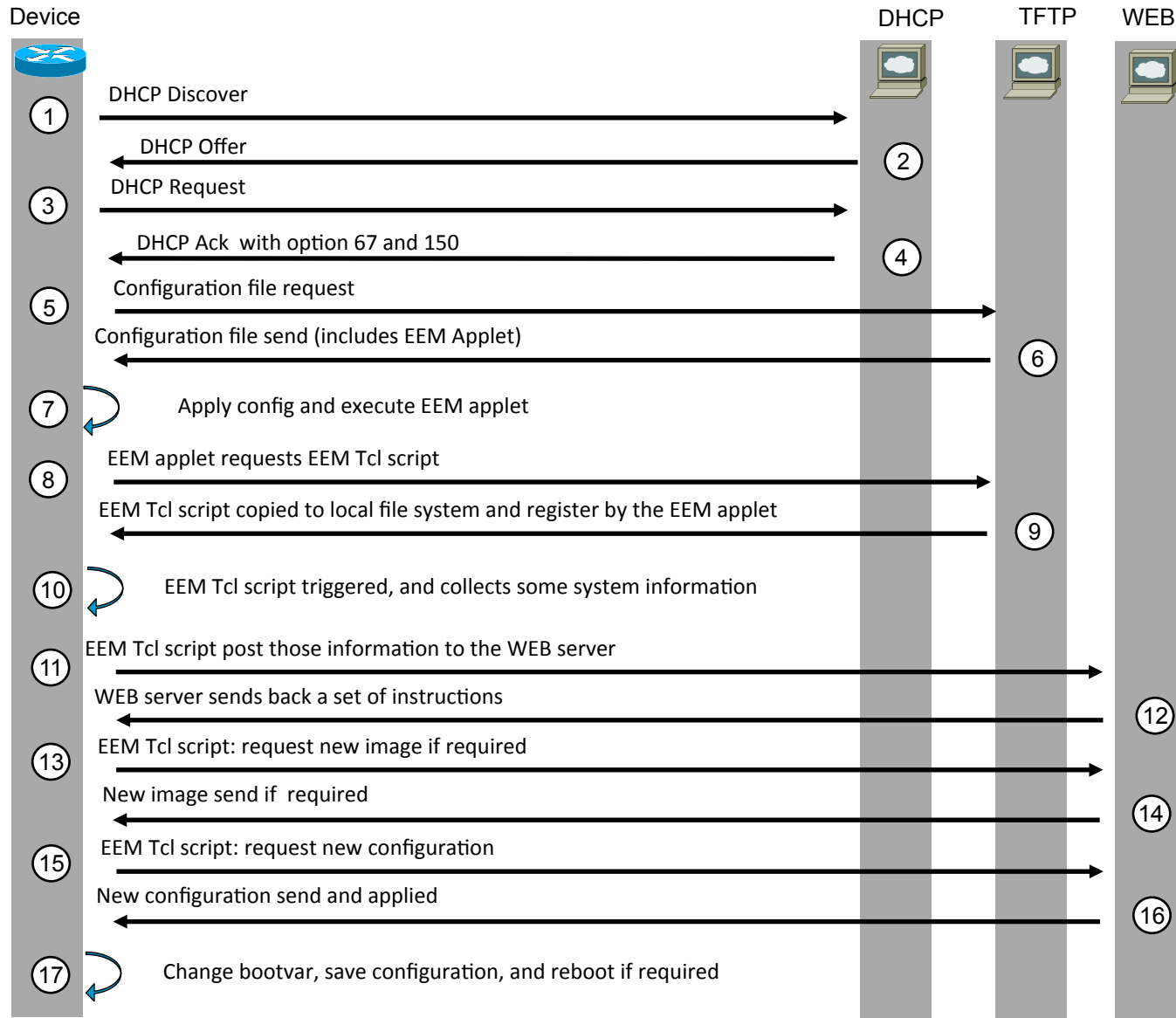


## autoconf.cgi

- Perl script.
- Receives the following from the device
  - ✓ IP address of active interface
  - ✓ Image version running
  - ✓ File system contents
- Processes the info from the device and does device specific decisions
- Sends the following back to the device
  - ✓ Action (none or load or copy of image)
  - ✓ TFTP server address
  - ✓ Image name (c3845-entservices-mz.124-24.T)
  - ✓ Config file name



# Pulling it all together



## Remember

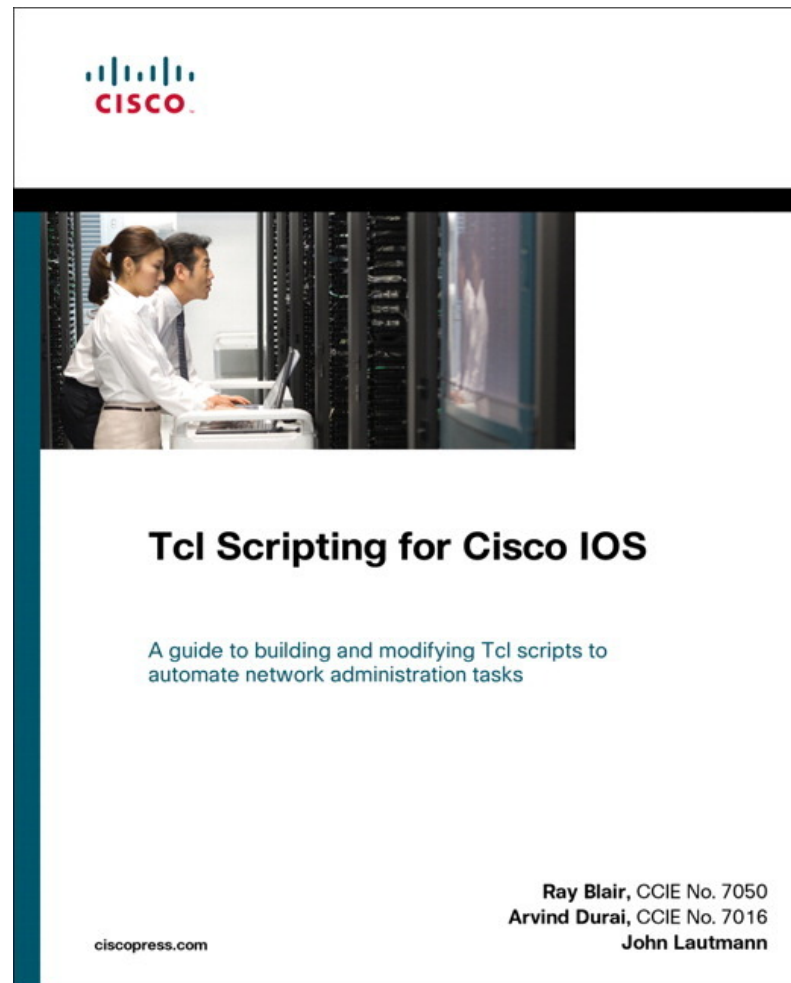
The next time you manually configure a Cisco device,



you already have everything you need to zero touch provision that device.

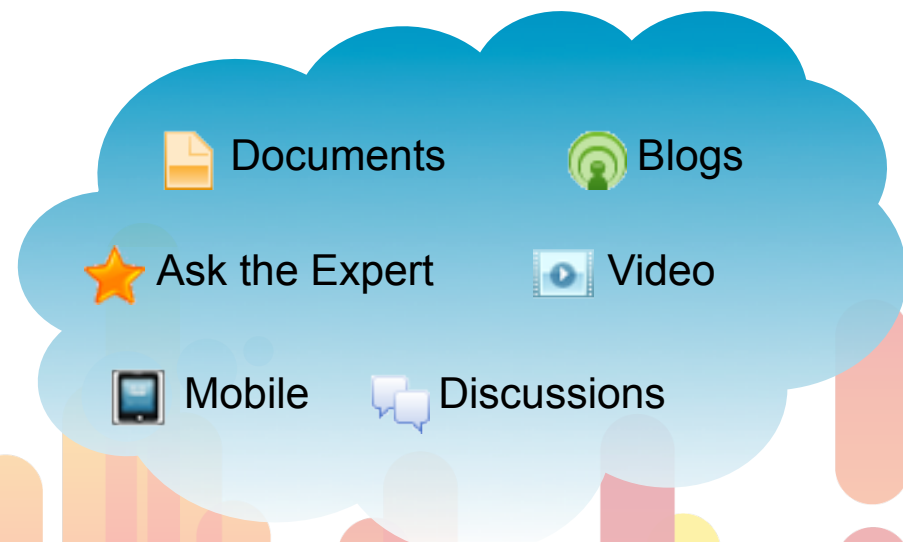
# BRKCDN-2010

## Recommended Reading



# Join Cisco Support Communities!

- **Free** for anyone with Cisco.com registration
- Get **timely** answers to your technical questions
- Find **relevant** technical documentation
- Engage with over 200,000 **top technical experts**
- **Seamless** transition from discussion to TAC Service Request (*Cisco customers and partners only*)
- Visit the Cisco Support Community booth in the World of Solutions for more information



[supportforums.cisco.com](http://supportforums.cisco.com)  
[supportforums.cisco.mobi](http://supportforums.cisco.mobi)

The Cisco Support Community is your one-stop community destination from Cisco for sharing current, real-world technical support knowledge with peers and experts.

# Join the Cisco Developer Network

Accelerate your development efforts

## Technical Enablement\*

**Cisco Developer Community**

**Technical Support**

**Interoperability Labs**

- Low-cost developer kits
- Blogs, wikis, forums
- Cisco SMEs

## Marketing Enablement\*

**Developer Logos**

**Solutions Catalog**

**Marketing Tools**

- Promote relationship
- Promote interoperability
- Leverage Cisco brand

## Sales Enablement\*

**Cisco Events**

**Field Engagement**

**GTM Programs**

- Showcase at Cisco Live
- Trade show collaboration
- Local events
- Access to Cisco sales
- Access to Cisco channels

- STI Program
- Solutions Plus Program
- Solution Incentive Program

[developer.cisco.com](http://developer.cisco.com)



**CISCO**

# Configuration Engine Screen Sample

The image displays three overlapping screenshots of the Cisco Configuration Engine web interface. The top screenshot shows the 'Create Group Using Search' page with a navigation menu on the left. The middle screenshot shows the 'Update Image' page with a table of 'Running Image Information' for ImageID:c7200-ha2. The bottom screenshot shows the 'Update Image' page with configuration steps for distribution, timing, batch size, and search parameters.

**Running Image Information Table:**

| Description (Version String)                                                                                                                                                                           | Image File                     | Image MD5                        |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------|----------------------------------|
| Cisco IOS Software, 7200 Software (C7200-I-M), Experimental Version 12.3(20040625:142630) [jbaestr-geopti2 109] Copyright (c) 1986-2004 by Cisco Systems, Inc. Compiled Wed 01-Sep-04 14:12 by jbaestr | disk0:c7200-imz_james.D8-31-04 | bc4f9da206bb7c268c641820504715b9 |

**Update Image Configuration Steps:**

- Step 1:** Option 1:  Distribute Image; Option 2:  Activate Image
- Step 2:**  Immediate;  At a future time: 00:15 (hh:mm) on January 1, 2008
- Step 3:** Device Batch Size: 2
- Step 4:** Setup Search Parameters to delete files:
  - Available Search Parameters: pri (End of list)
  - Selected Search Parameters: (Empty)
- Step 5:**  Always perform delete file operation;  Perform delete file operation if free space is needed

# Device Inventory

Configuration Engine

NSM mode: provider

Home
Devices
Users
Tools
Jobs
Image Service
UserID: admin [Logo](#)

- [View Device](#)
- [Add Device](#)
- [Discover Device](#)
- [Edit Device](#)
- [Resync Device](#)
- [Clone Device](#)
- [Delete Device](#)
- [Update Device](#)
- [Subdevices](#)
- [Query Device Inventory](#)
- [Delete Files on Devices](#)
- [<< Up](#)

ImageID:c7200-ha2
SUCCESS

Running Image Information

|                                 |                                                                                                                                                                                                          |                  |                                  |
|---------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------|----------------------------------|
| Description<br>(Version String) | Cisco IOS Software, 7200 Software (C7200-I-M), Experimental Version 12.3(20040825:142830) [jbalestr-geotpi2 109] Copyright (c) 1986-2004 by Cisco Systems, Inc. Compiled Wed 01-Sep-04 14:12 by jbalestr |                  |                                  |
| Image File                      | disk0:c7200-i-mz.james.08-31-04                                                                                                                                                                          | Image MD5        | bc4f9da206bb7c268c641820504715b9 |
| Config Variable                 |                                                                                                                                                                                                          | Config Reg       | 0x2102                           |
| Boot Variable                   | disk0:c7200-i-mz.image6,1;                                                                                                                                                                               | Bootldr Variable | Return To ROM Reason<br>reload   |
| Return To ROM Time              |                                                                                                                                                                                                          | Started At       |                                  |

Hardware Information

|                   |                                                                   |                  |                              |                   |          |
|-------------------|-------------------------------------------------------------------|------------------|------------------------------|-------------------|----------|
| Vendor            | Cisco                                                             | Platform Name    | 7204                         | Hardware Revision | A        |
| Processor Type    | NPE225                                                            | Main Mem Size    | 117440512                    | IO Mem Size       | 16777216 |
| Hardware Serial # | 16068814                                                          | MidPlane Version | 4 slot midplane, Version 1.0 |                   |          |
| Processor Rev     | R527x CPU at 262MHz, Implementation 40, Rev 10.0, 2048KB L2 Cache |                  |                              |                   |          |
| Hardware Rework   |                                                                   |                  |                              |                   |          |

File System List

|                                                                                                                                           |
|-------------------------------------------------------------------------------------------------------------------------------------------|
| [FileSys name=[nvram], type=[nvram], size=[129016], freespace=[123370], readable=[true], file 0 under Directory[]: name=[startup-config], |
|-------------------------------------------------------------------------------------------------------------------------------------------|

BRKCDN-2010

© 2010 Cisco and/or its affiliates. All rights reserved.

Cisco Public

48



# Configuration Enablers

- CLI Enhancements

- Rollback/replace** – unwind CLI configs

- Parser return codes** – well-defined success and error codes

- Syntax check** – check a command before applying it

- Config change notification** – accurate before/after of configuration changes

- Config diff** – context sensitive comparison

- Config tracking ID** – unique identifier for each config

# Configuration Enablers (Cont.)

- **Release/documentation Management**

  - Syslog Usability Tool

  - MIB release

- **Next Generation XML Access**

  - Fully tagged show output

  - Bulk config commands and atomic rollback

  - Leverages existing Web Services tools and expertise

  - Allows “phone home” to eliminate all inbound ports

  - Fully encrypted and authenticated

# Should I Build or Buy?

| In-house                                            | Commercial Off the Shelf                     |
|-----------------------------------------------------|----------------------------------------------|
| Requires development and test effort                | Ready to use                                 |
| Can be tailored to exactly what the business needed | Not always aligned with business             |
| Can take longer to deploy and rollout               | Usually quicker to deploy and use            |
| Inexpensive capital \$\$                            | Upfront investment plus ongoing support cost |
| Requires ongoing care and feeding                   | Support contracts and consulting             |



# Why Web Services?

**Open**

- W3C/OASIS
- SOAP4J
- XERCES
- Apache Axis
- HTTP/REST

**Industrial Strength**

- WebSphere
- BEA WebLogix
- Microsoft .NET

**Self-describing**

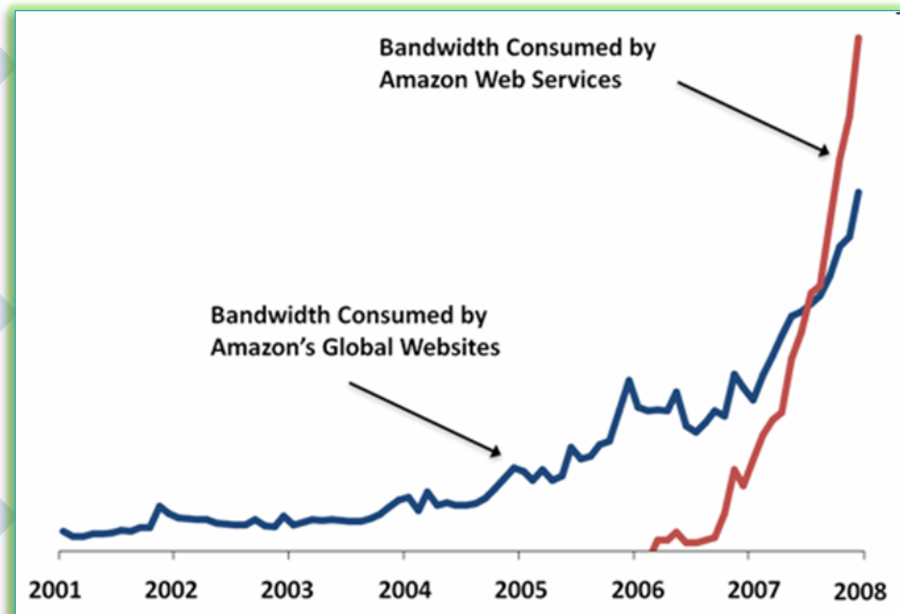
- WSDL
- UDDI
- Google...

**Simple**

- XML
- SAX
- Expat
- DOM

**Secure**

- SSH
- TLS
- HTTPs/SSL



# WSMA - Configuration Web Service

- Validate and apply configuration commands in IOS
- Support for three types of data models
  - Block** – Tag block of commands
  - Cmd** – line by line tagging
  - Edi** – encoding C2X, X2C
- Support for three types of config requests
  - Config Test** – Validate the configuration but do not apply to running config
  - Config Apply** – Modify running configuration with supplied config data
  - Config Persist** – Copy to startup configuration
- Action on fail config request options:
  - Stop** – Stop execution on the first error but preserve the system state. Configuration could be partially applied
  - Continue** – Just ignore the errors and keep going to the end
  - Rollback** – Abort at the first error and restore the configuration to the state before any configuration applied
- Option to report back on error details
  - Brief, Errors, All**
- ResultEntry – Detailed log of every line of CLI
  - Success, Failure, Invalid, Not Executed**

## WSMA - Execute Web Service

- Exec WS support handling of exec-mode commands such as show and other diagnostic commands
- Support for all Exec commands
- Interactive command support
- Max Bytes and Max Time Termination
- Show output can be tagged in XML seamlessly using specfile to define XML to Text mapping
- Eliminates screen scrapping

# WSMA - File System Web Service

- File System WS enables copying and validating files between local and remote file systems
- Support for IOS image management
- Directory listing support
- Additional validation info in requests
  - File size
  - MD5 Checksum
- Overwrite or erase existing files
- Delete Files