



Cisco 思科演示云dCloud系列培训

如何使用dCloud 来做Cisco ASAP Data Center Solution v1的演示

Jul Aug Sep Oct Nov Dec

Success
Solution
Business Strategy
Innovation
Branding
Marketing
Analysis
Ideas
Success
Management
SOCIAL NETWORK

- 您是否有这样的感触：在日常工作中，我们常常为搭建一套演示环境而奔走操劳；在客户拜访过程中，因缺少简单便捷的演示方式，而无法将思科的语音、视频、BYOD等解决方案更好的展示在客户面前。今天，思科演示云dCloud可以祝您一臂之力，帮您解决以上困扰！

dCloud – 思科的演示云



**思科演示云将其产品解决方案架构的
软件和硬件虚拟化，让思科与合作伙
伴的销售团队在任何地方，任何时间
都可以做产品演示。**

创建一个演示背后所需要的资源

演示

An iceberg floating in the ocean. The tip of the iceberg is above the water line and is labeled '演示' (Demo). The much larger part of the iceberg is submerged below the water line and is labeled with various resource categories: '机架' (Rack), '培训' (Training), '运作测试' (Operational Testing), '配置和脚本生成' (Configuration and Script Generation), '电源, 冷却和空间' (Power, Cooling, and Space), '寻找资金' (Finding Funding), '设备管理' (Equipment Management), '场景设置' (Scenario Setup), '软件和相关的许可证' (Software and Related Licenses), and '故障排除' (Troubleshooting).

运作测试

机架

培训

配置和脚本生成

电源, 冷却和空间

寻找资金

设备管理

场景设置

软件和相关的许可证

故障排除

单就开发的费用来说平均一个demo就需要美金15万, 随着demo的复杂性需要的费用也会急剧上升

Cisco 思科演示云dCloud

体验思科

使用方式

客户

合作伙伴

思科员工

通过全球的5个数据
中心

立即可用

预先配置

已测试

完整的脚本和视频

按需所用

定制化+保存

共享

协作

可信赖

每个思科架构

每年使用量超过16万

24x5 技术支持

销售助力

自主学习

演示

体验

dCloud Platform



云



协作



数据中心



企业网



万物互联



安全



分析和自动化



服务提供商

dCloud 满足你的要求

<http://dcloud.cisco.com>

As Easy As...



- 思科员工和合作伙伴
- 完整脚本
- 定制化, 本地化, 共享
- 可选的终端 (BYOD)
- 可使用你自己的设备



dCloud
Data Centers



US East
US West
EMEAR
APJ
GC

As Complete As...



- Virtual desktops
- Local clients on laptops
- Room based configuration
- 可添加你本地的服务器
- 多种使用案例

Cisco dCloud 的最新更新

1. dCloud V2 是最新的使用版本, 里面包含了很多最新的feature
2. dCloud GC数据中心的容量已经扩充了一倍, 支持最多200个concurrent sessions
3. dCloud目前提供两种类型的demos, 一种是Instant Demo, 一种是Scheduled Demo
4. dCloud的手机端应用都已经上线, 大家可以在苹果的App Store 和安卓市场下载 (搜索Cisco dCloud)
5. 在FY18财年dCloud 还会推出新的功能Topology builder (也就是自定义demo拓扑图)
6. 同时dCloud 还会放开demo development这一块, 我们希望更多的Third party的developer 能加入到dCloud 里面来, 并且可能的话我们Partner也可以把他们的demo host在dCloud 上面

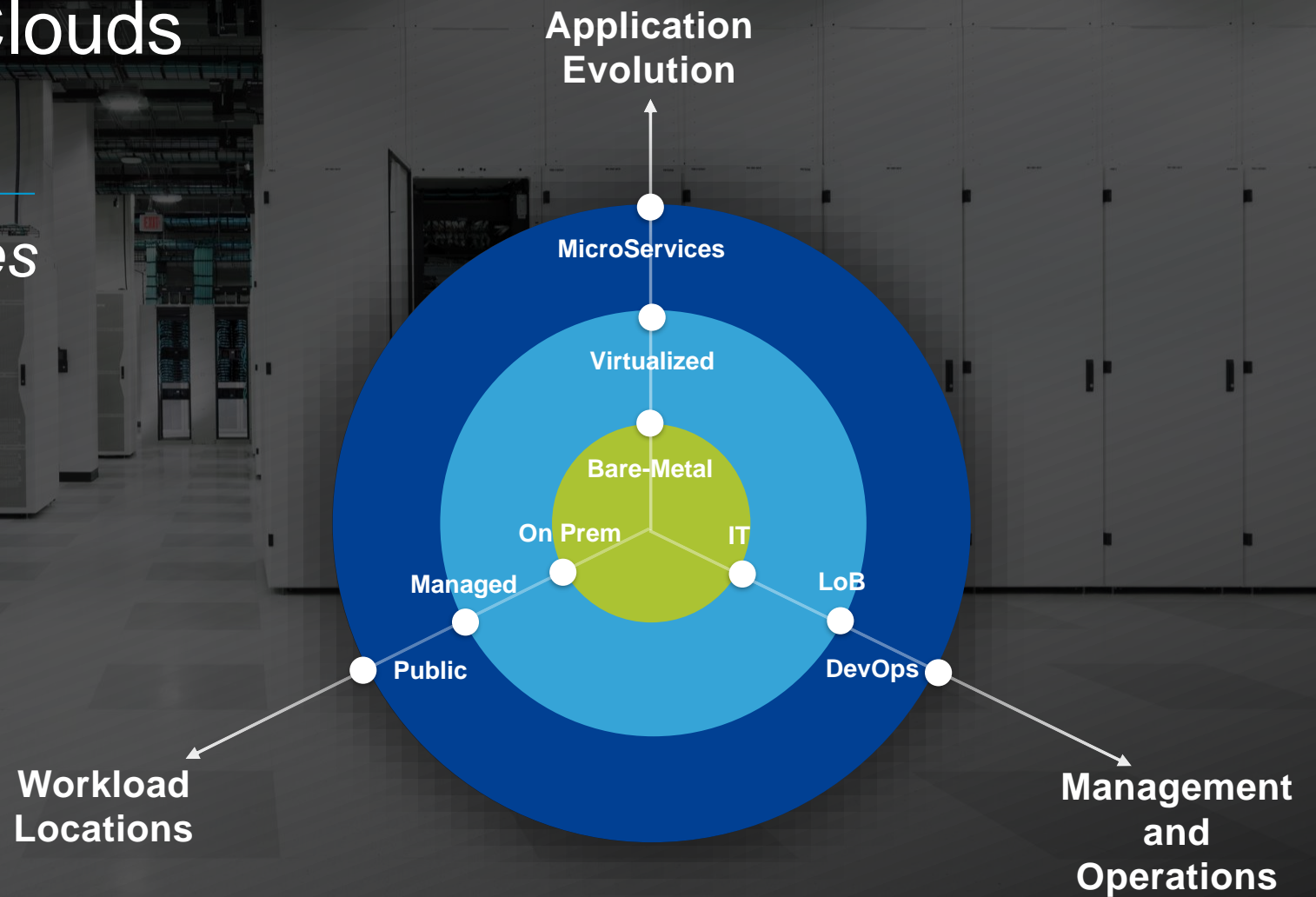
Cisco ASAP Data Center Solution v1的演示

- **现在就让我们和思科数据中心架构的专家Zhang Ye一起开始吧：**
 - 转去dcloud.cisco.com
 - 使用CCO帐户SSO登陆
 - 选择大中华区GC数据中心
 - 马上就跟随**Zhang Ye**开始Cisco ASAP Data Center Solution v1的演示的学习吧，你可以随时提问题

Impact of Digital Transformation on Data Centers and Clouds

“50% Fortune500 companies are expected to no longer exist within 10 years”

- John Chambers





Analyze

Every transaction, every flow, every packet
Benchmark. Compare. Benchmark.
Data Center Time Machine



M
S

Simplify

From “Infrastructure-up” to “Application-down”
From Location-centric to “end-user experience”

AS A

Automate

Maximize app. performance, **Continuously**
Cloud is a Paradigm, not a place
Self-Service infrastructure for Developers/LoB



ASAP



Protect

Users, Apps, Data across Hybrid Cloud domain
Multiple Lines of Defense
Micro-segmentation for each app/developer

ASAP Data Center and Cloud Architecture

Analyze

Protect

Simplify

Automate

Automation
Analytics
Orchestration

SDN



Cisco Tetration Analytics

Cisco ONE
Enterprise
Cloud S...

Infrastructure
Automation
Hybrid
Orchestration
(Cisco
CloudCenter)

Hardware
Platforms



NEXUS
Networking



UCS
Compute



MDS 9000
Storage



ASA 5500
Security

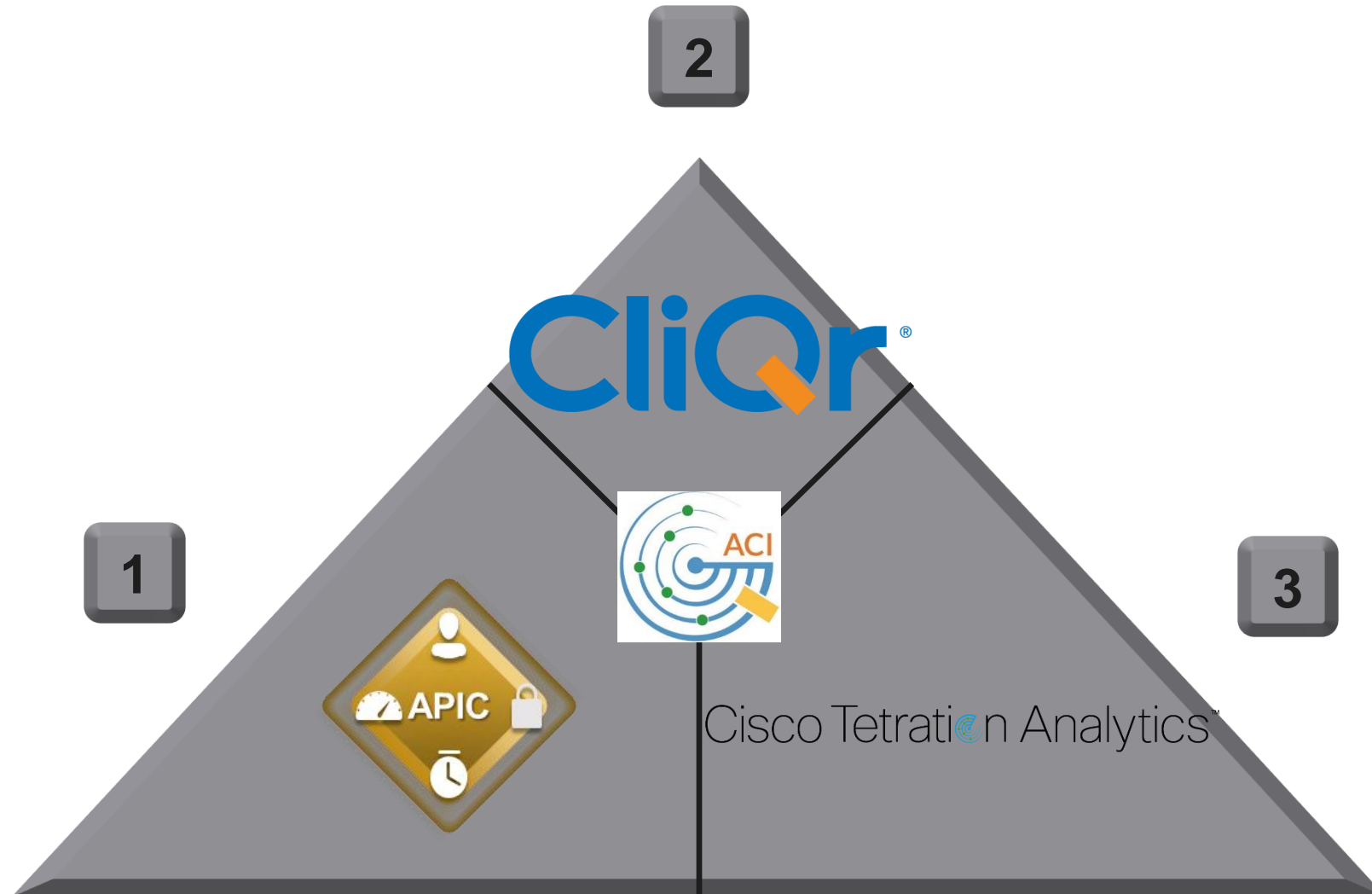


HyperFlex

Best of Breed Solutions

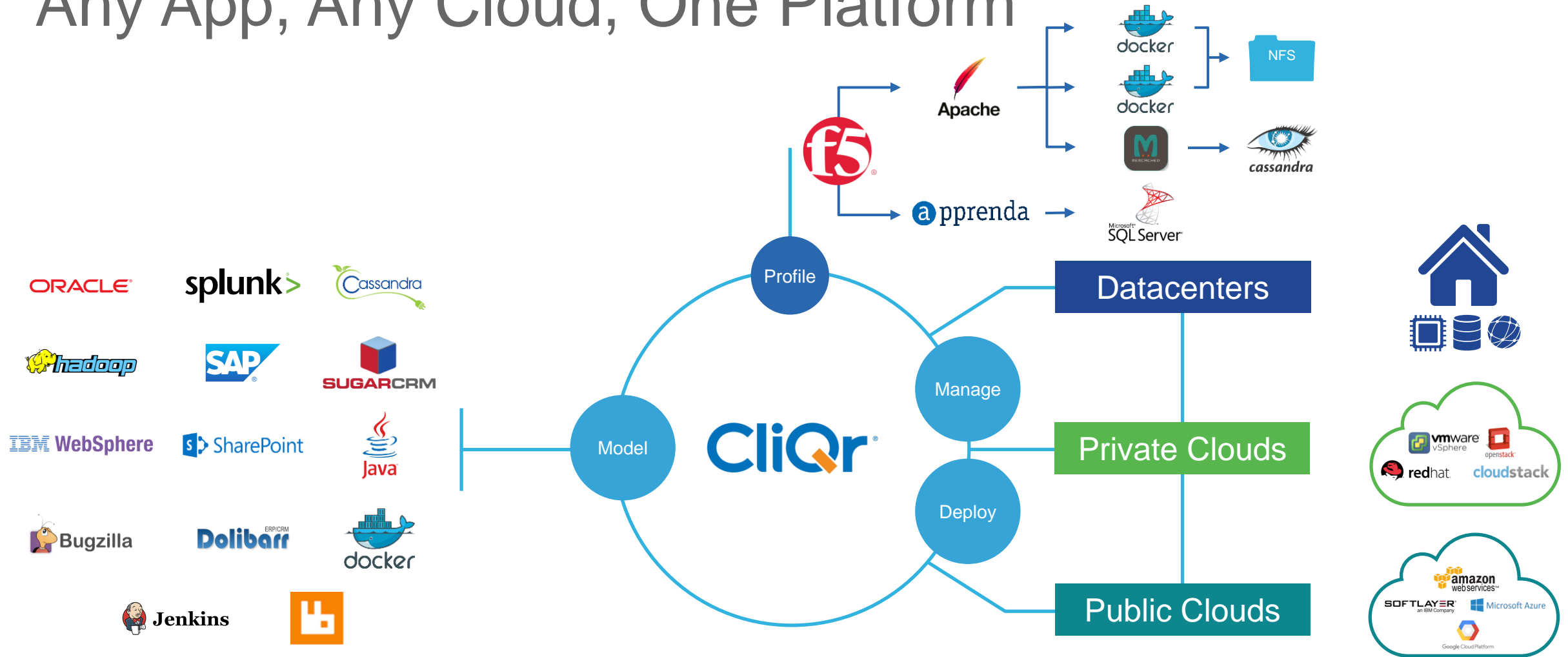
Hyper-Converged
Infrastructure

Insieme Networks Vision

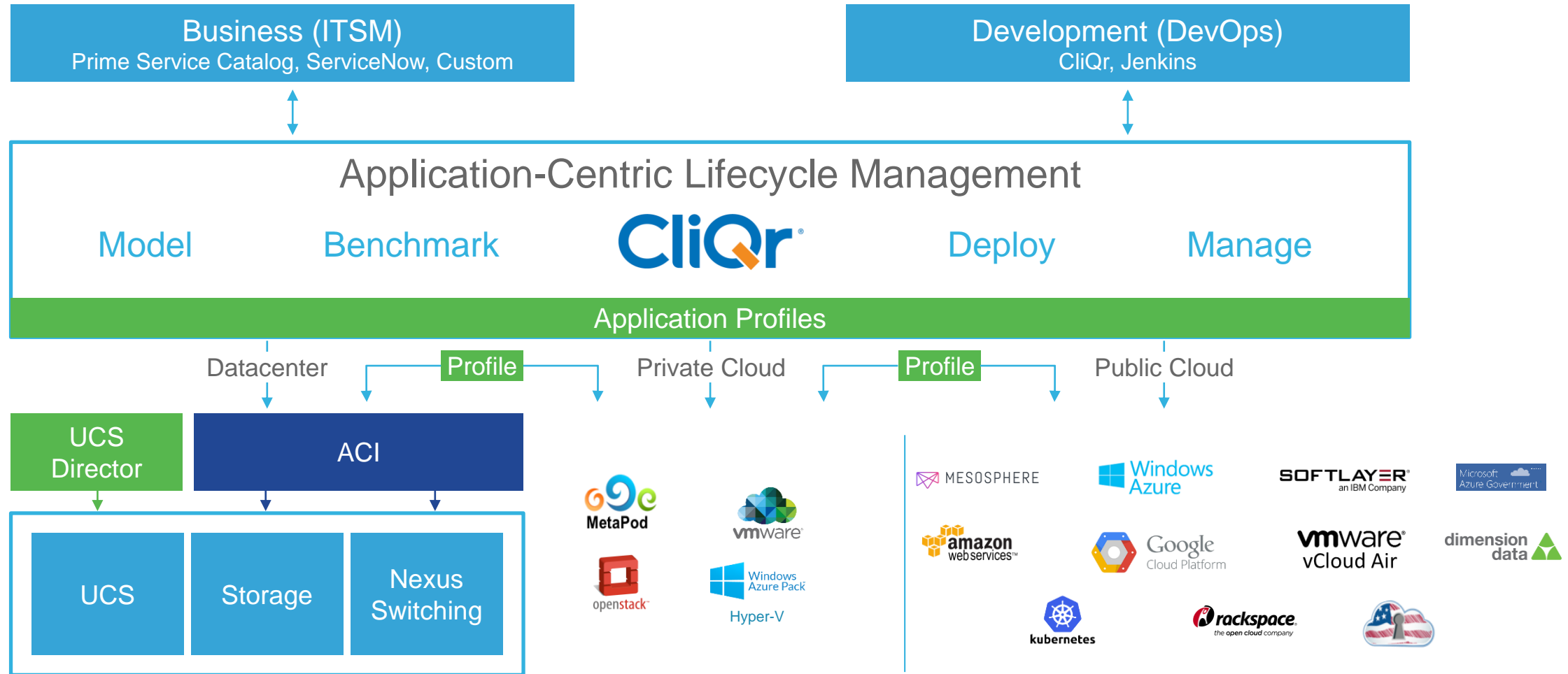


Hybrid Cloud Orchestration

CloudCenter: Any App, Any Cloud, One Platform



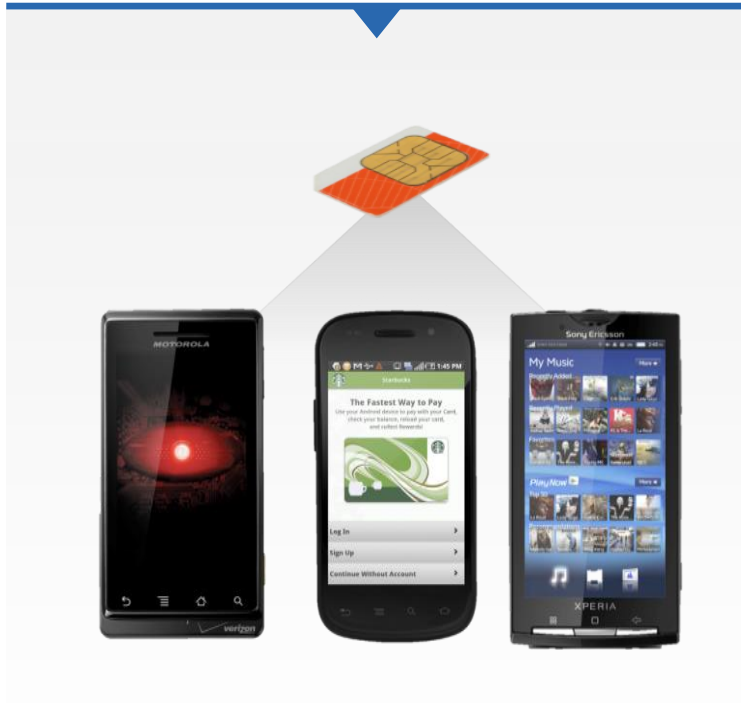
Working Together: End-to-End Orchestration



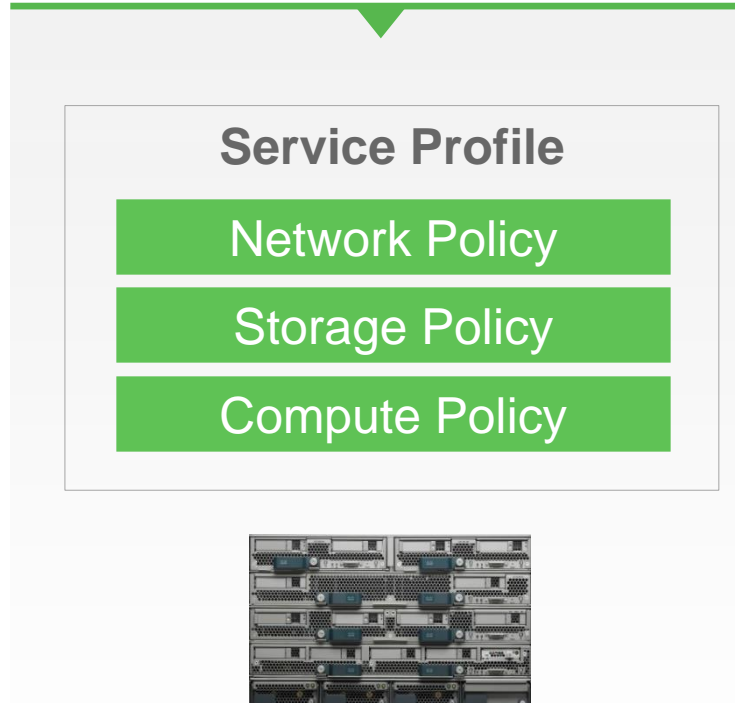
Application Centric Infrastructure

SIM Cards and Application Profiles

SIM Card Identity for a Phone



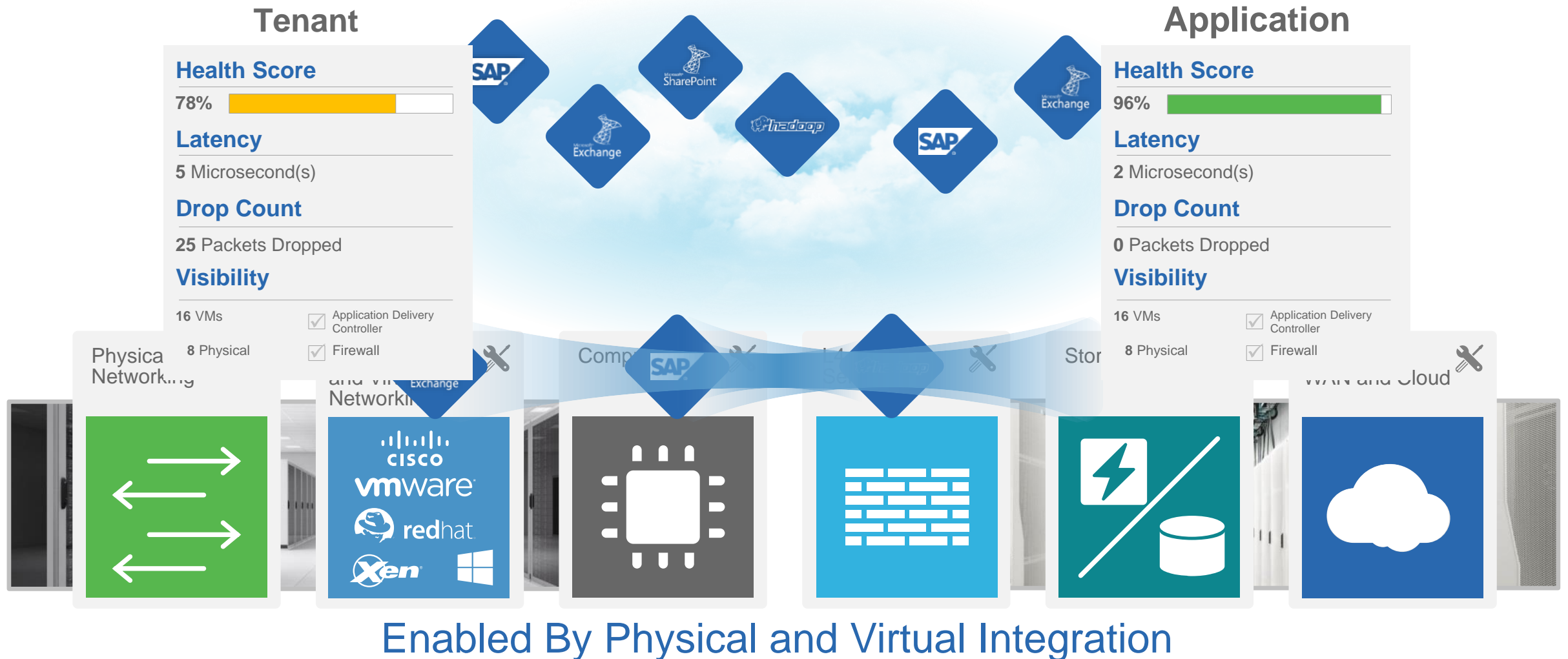
Service Profile Identity for Compute



Application Profile Identity for the Network

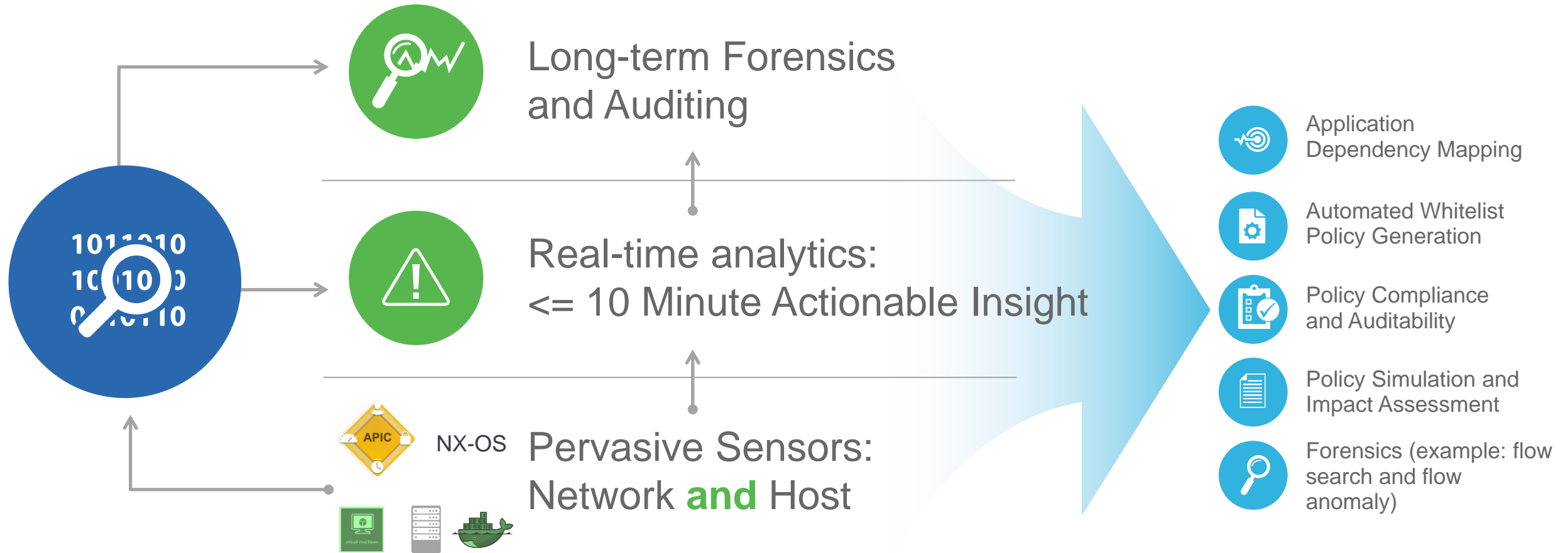


Our Vision for ACI: Scale, Security and Full Visibility

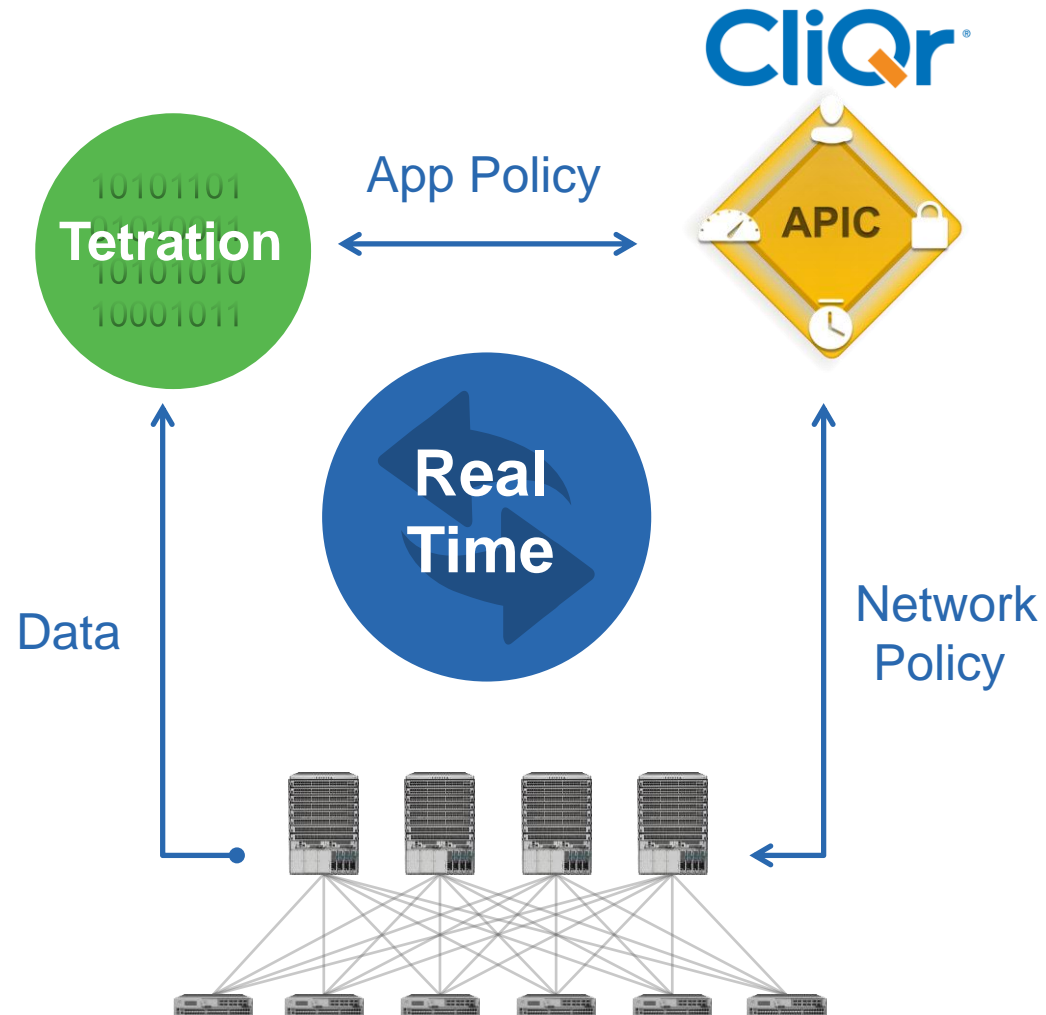


Cisco Tetration Analytics™

Tetration: Real-Time Analytics



Automate the Migration to ACI or CliQr



App Level Policy
Enforcement / Visibility

Self-documenting Network

Real-time Change
Notification

Call to Action

- Go to: dcloud.cisco.com
- dCloud for demo, lab, PoC, etc.
- Live support 24x5... chat, email, Phone

