



Cisco 思科演示云dCloud系列培训

如何使用dCloud 来做Cisco Prime Collab的演示

- 您是否有这样的感触：在日常工作中，我们常常为搭建一套演示环境而奔走操劳；在客户拜访过程中，因缺少简单便捷的演示方式，而无法将思科的语音、视频、BYOD等解决方案更好的展示在客户面前。今天，思科演示云dCloud可以祝您一臂之力，帮您解决以上困扰！

dCloud – 思科的演示云



**思科演示云将其产品解决方案架构的
软件和硬件虚拟化，让思科与合作伙
伴的销售团队在任何地方，任何时间
都可以做产品演示。**

创建一个演示背后所需要的资源

演示

机架

培训

运作测试

配置和脚本生成

电源, 冷却和空间

寻找资金

设备管理

场景设置

软件和相关的许可证

故障排除

单就开发的费用来说平均一个demo就需要美金15万, 随着demo的复杂性需要的费用也会急剧上升

Cisco 思科演示云dCloud

体验思科

使用方式

客户

合作伙伴

思科员工

通过全球的5个数据
中心

立即可用

预先配置

已测试

完整的脚本和视频

按需所用

定制化+保存

共享

协作

可信赖

每个思科架构

每年使用量超过16万

24x5 技术支持

销售助力

自主学习

演示

体验

dCloud Platform



云



协作



数据中心



企业网



万物互联



安全



分析和自动化



服务提供商

dCloud 满足你的要求

<http://dcloud.cisco.com>

As Easy As...



- 思科员工和合作伙伴
- 完整脚本
- 定制化, 本地化, 共享
- 可选的终端 (BYOD)
- 可使用你自己的设备



dCloud
Data Centers



US East
US West
EMEAR
APJ
GC

As Complete As...



- Virtual desktops
- Local clients on laptops
- Room based configuration
- 可添加你本地的服务器
- 多种使用案例

Cisco dCloud 的最新更新

1. dCloud V2 是最新的使用版本, 里面包含了很多最新的feature
2. dCloud GC数据中心的容量已经扩充了一倍, 支持最多200个concurrent sessions
3. dCloud目前提供两种类型的demos, 一种是Instant Demo, 一种是Scheduled Demo
4. dCloud的手机端应用都已经上线, 大家可以在苹果的App Store 和安卓市场下载 (搜索Cisco dCloud)
5. 在FY18财年dCloud 还会推出新的功能Topology builder (也就是自定义demo拓扑图)
6. 同时dCloud 还会放开demo development这一块, 我们希望更多的Third party的developer 能加入到dCloud 里面来, 并且可能的话我们Partner也可以把他们的demo host在dCloud 上面

Cisco Prime协作的演示

- **现在就让我们和思科协作架构的专家Ming Zhang一起开始吧：**
 - 转去dcloud.cisco.com
 - 使用CCO帐户SSO登陆
 - 选择大中华区GC数据中心
 - 马上就跟随**Ming Zhang**开始Cisco Prime Collab演示的学习吧，你可以随时提问题

Call to Action

- Go to: dcloud.cisco.com
- dCloud for demo, lab, PoC, etc.
- Live support 24x5... chat, email, Phone



思科协作Prime Collaboration演示

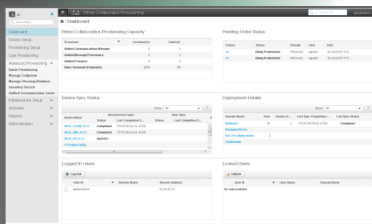
张明 minzhan2@cisco.com

Global Virtual Engineering

Cisco Prime Collaboration

Simplified Management of Voice and Video Networks

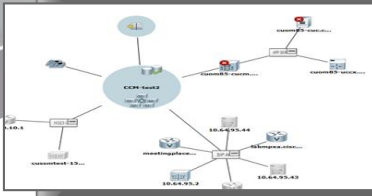
Provisioning
Simplified deployment and configuration



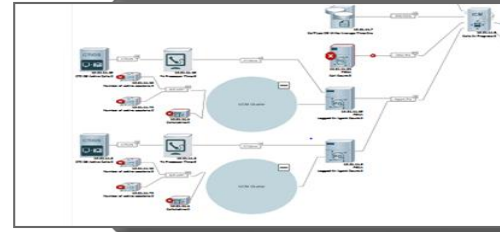
Analytics
Long-term trending and reporting



Assurance
Continuous monitoring and diagnostics



Contact Center Assurance
Monitoring, diagnostics and correlation



Cisco Prime Collaboration Provisioning Benefits

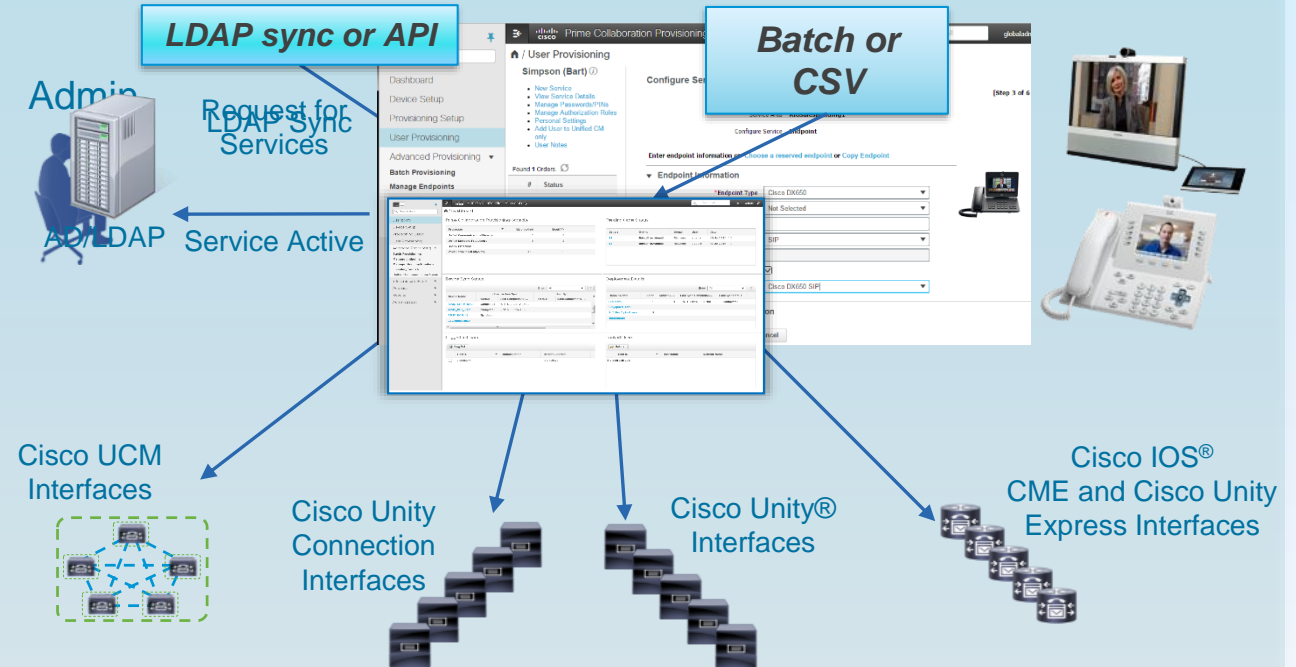
Reduced Deployment and Operating Costs

- Simplified management – complexity abstracted to simple user interface
- Reduction in time required to add users <1 minute
- Delegation of moves, adds, and changes to help desk personnel
- Lowering of training requirements through single user interface for call control, messaging, and presence

Improved Operational Consistency and Control

- Policy driven workflow employed while automating and simplifying provisioning tasks
- Tracking and auditing of activity for improved accountability and troubleshooting

Automated Task Creation/Activation

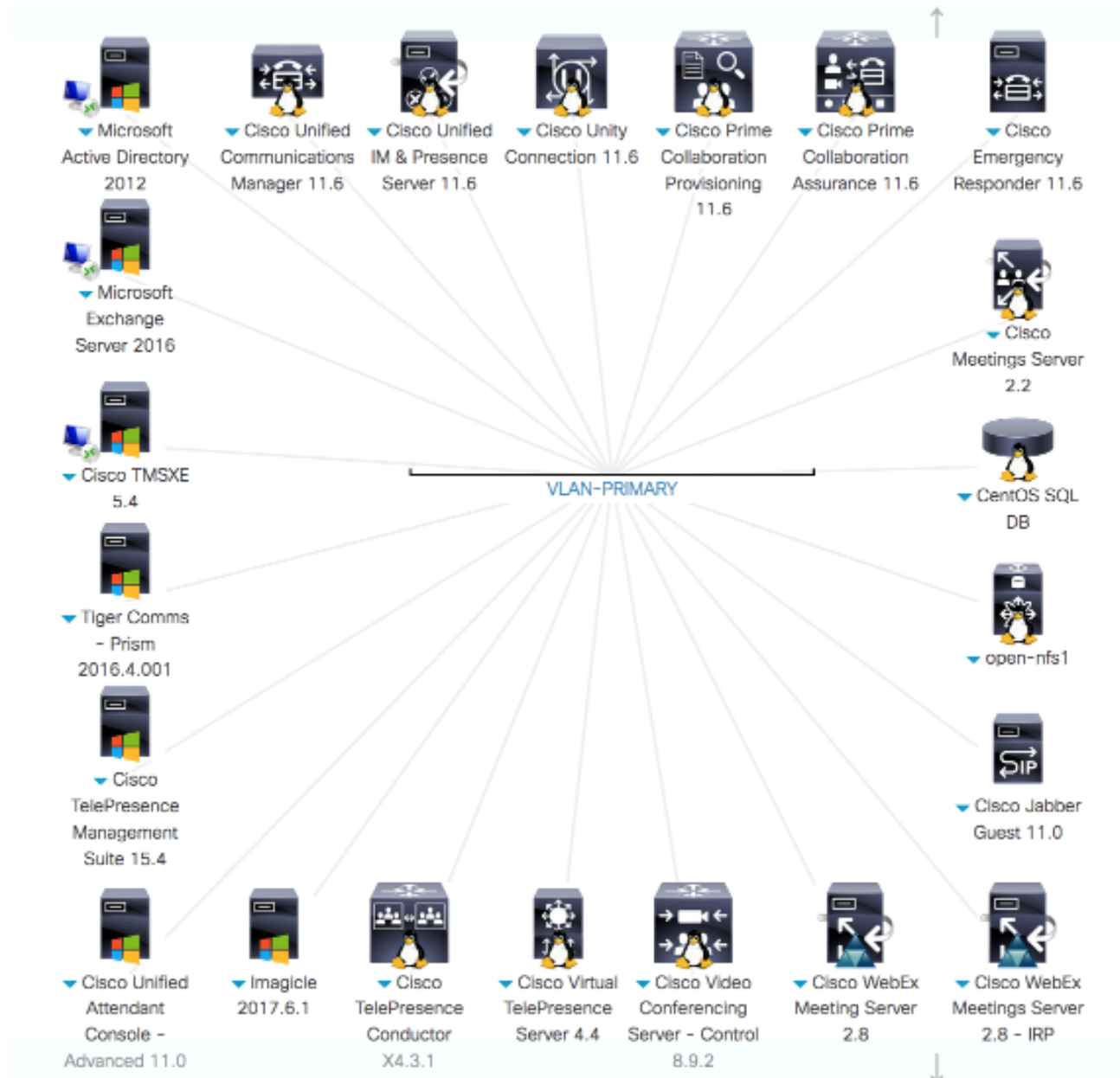


- ✓ Can add users through UI, batch, LDAP sync or API
- ✓ User services created, assigned and auto activated by PCP
- ✓ Based on user group and user role, provisions rapidly
- ✓ Reduces manual errors, orders tracked in audit tracking

Cisco Prime Collaboration Standard and Advanced Feature Highlights

	Standard - Included	Advanced - Optional
Provisioning	<ul style="list-style-type: none">• Single cluster• Provisions collaboration services• Two levels of RBAC for delegation• Audit log across multiple services• Single cluster batch	<p>Includes all Standard features, plus:</p> <ul style="list-style-type: none">• Multi-cluster in a single instance• APIs for integration• Process workflow• Advanced RBAC• Infrastructure templates
Assurance	<ul style="list-style-type: none">• Single cluster• Voice and video fault• Performance metrics• Email notifications• Simple RBAC	<p>Includes all Standard features, plus:</p> <ul style="list-style-type: none">• Multi-cluster in a single instance• Detailed endpoint monitoring• Deep video session monitoring• Multi-level RBAC and grouping• Diagnostic tests and more
Analytics	<p>Not available – Advanced offer only</p>	<p>Long-term reporting and analysis:</p> <ul style="list-style-type: none">• Technology usage• Traffic analytics• Capacity planning• Asset usage• Quality of service

Cisco Collaboration 11.6 v1 - Transform Work with Collaboration





CISCO

TOMORROW starts here.

