## Webex for Developers Webinar: Journey Data Service (JDS)

Rue Green - Sr. Solutions Engineer / Full Stack Developer





## webex for Developers

#### News and Updates - August 2024



Leveraging the Webex Contact Center Agent Desktop SDK in Your Custom Widgets



Rapidly Adapt Your CX
Workflows With Webex
Contact Center Flow Designer



Build your First Webex Connect Flow: A Step-by-Step Guide

developer.webex.com/blog

## Webex Journey Data Services Webinar

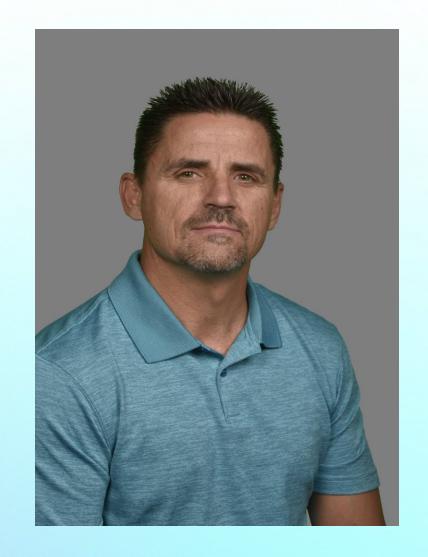
Rue Green

Sr. Solutions Engineer / Full Stack Developer



### About the Presenter - Rue Green

- Sr. Solutions Engineer, Full Stack Software Developer
- Dual CCIE #9269
  - (Enterprise, Collaboration, DevNet Expert (Pursuing Lab)
- Author of Unified CVP Cisco Press book (2011)
- 18 years CC Experience
  - WxCC, WxCCE, CPaaS
- 28+ years in software development
  - Certified Full Stack Developer (MERN, MEAN)
- 18 years in Cisco
- Professional Beach Volleyball Player and Coach



## Agenda

**Problem Statement** 

Overview

Journey Data Service

JDS Widget

Use Case Deep Dive

## Problem statement

## Power of personalization

71%

consumers expect companies to deliver personalized interactions

76%

consumers get upset when that doesn't happen

# Disconnect between business and customers

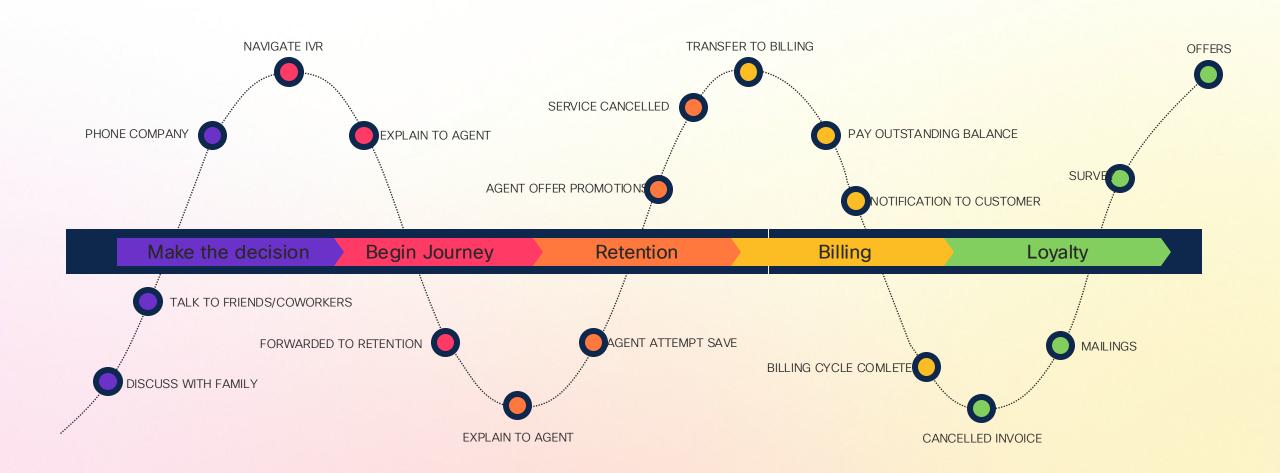
80%

of businesses believe they deliver a superior experience

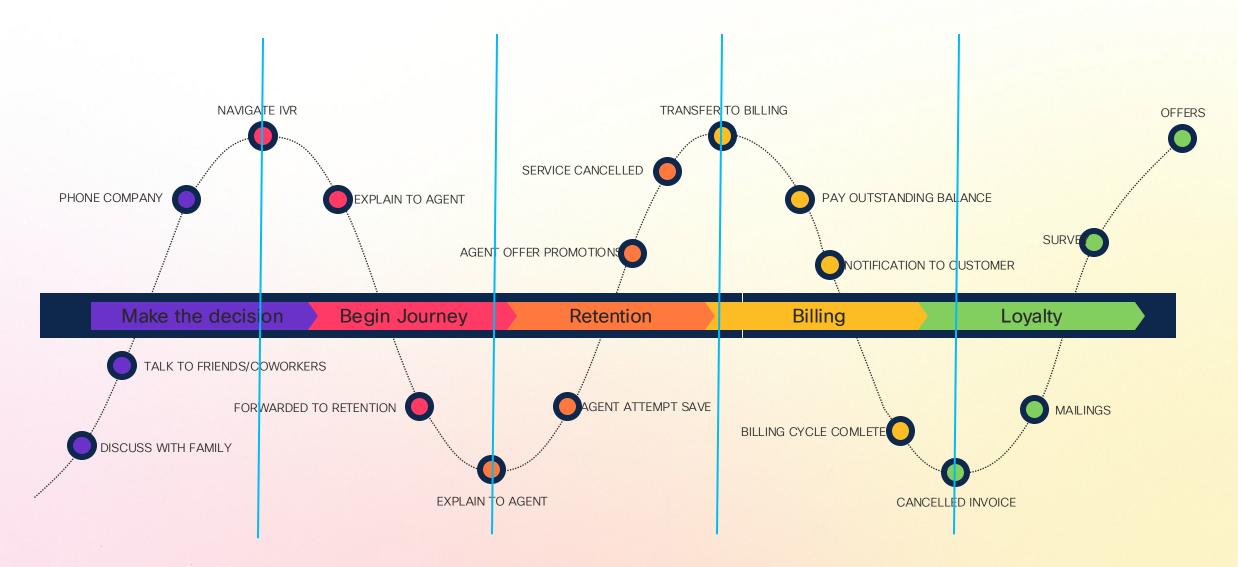
8%

of their customers agreed

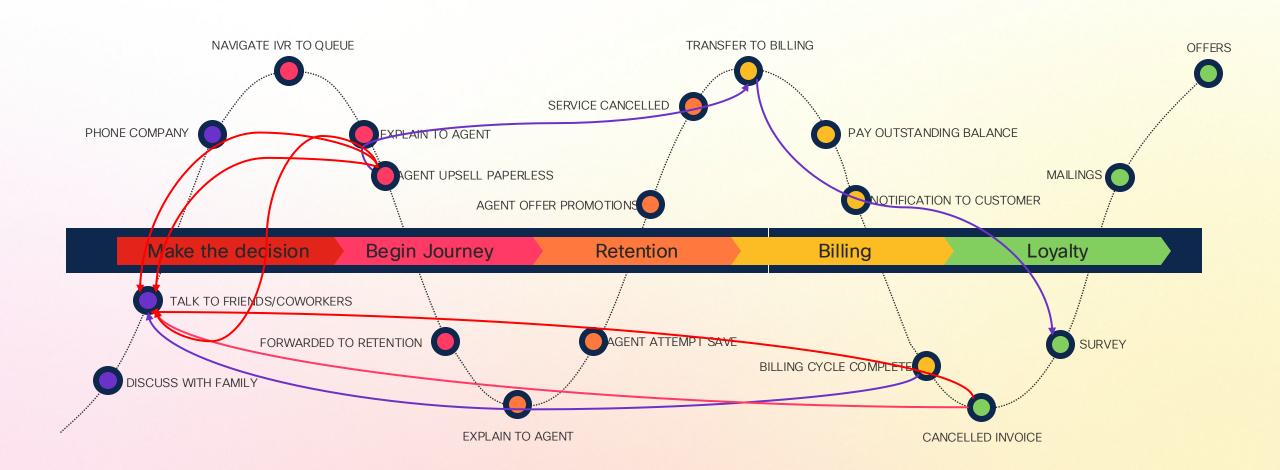
## Inside the disconnect: Cancelling Service



## Inside the disconnect: Cancelling Service



## What actually happens: Cancelling Service



# Disconnect between business and customers

80%

of businesses believe they deliver a superior experience

8%

of their customers agreed

## Overview

## CX Challenges for Evolving Customer Expectation



# Customer journey lifecycle for customer experience leaders

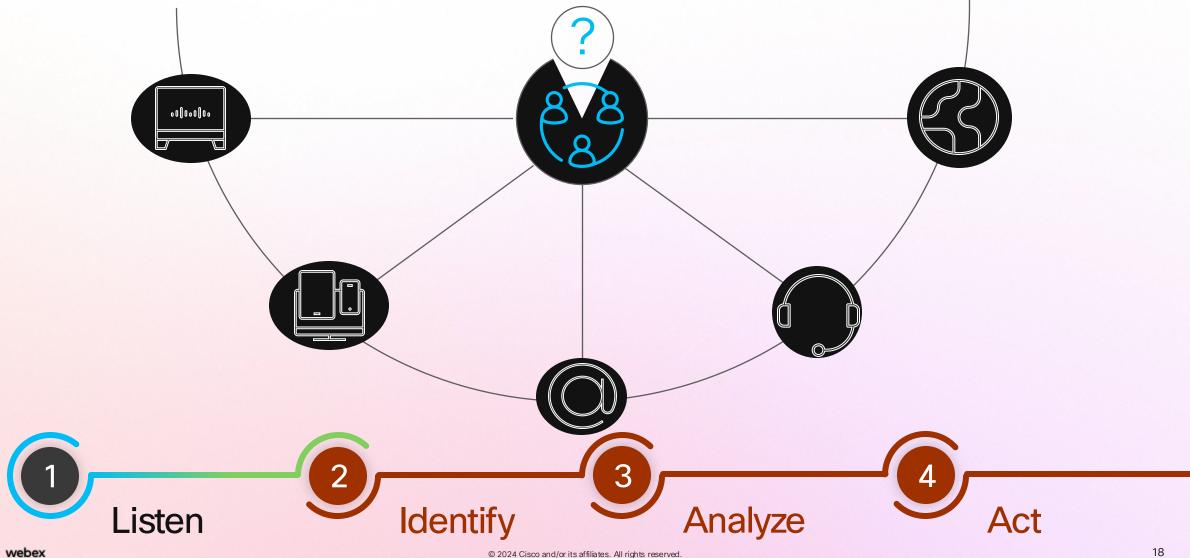


- Automated and Manual events
- Channel agnostic
- Multiple business systems and touchpoints

- Identify and match identifiers
- Apply customer profile and preferences

- Next best action
- Proactive communications
- Update business systems
- Provide full context to agents

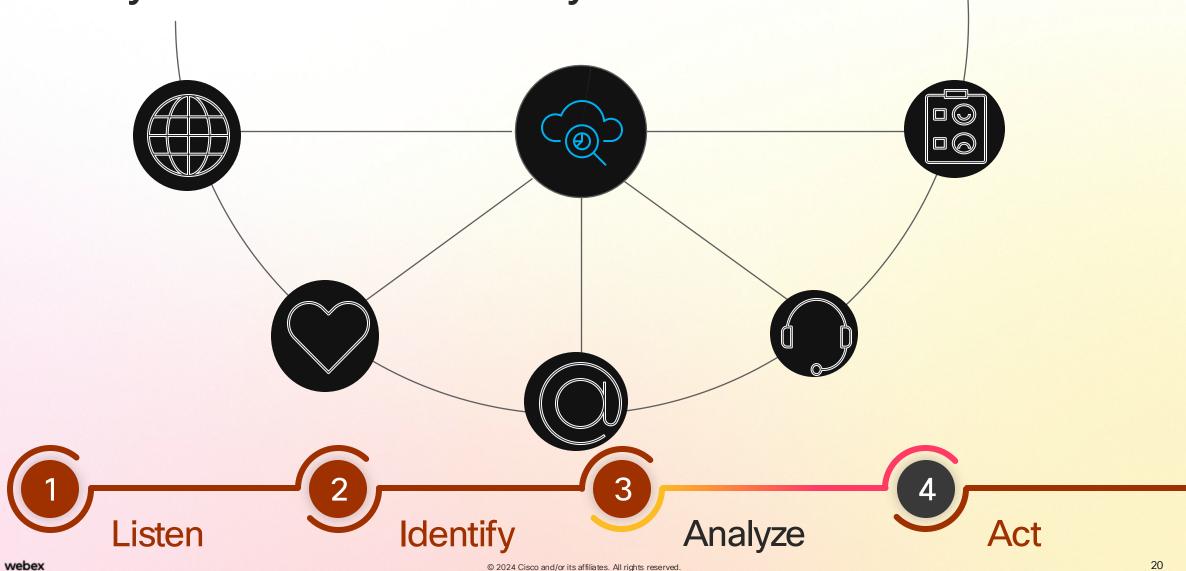
## Listen: real-time journey tracking



# Identify: dynamic profiling Create progressive profile Merge aliases Identify Analyze

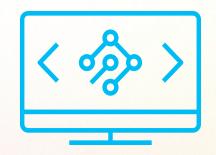
webex

## Analyze: advanced analytics



## Act: powerful orchestration

Real-time activities



**Trigger** 

Offer

Webex App video connect



Human agent

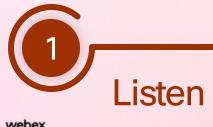


Al assistance



Offer / Voice of Customer







Analyze



Identify

# Customer journey lifecycle for customer experience leaders



### Overall Portfolio

Business systems











#### Customer experience applications

Contact Center

Webex Contact Center Collaboration

Webex App Experience management

Webex Experience
Management

Marketing

Webex Campaign

#### Communications Platform as a Service (Webex Connect)

Orchestration APIs

**Notifications** 

Webex

Notify

AI APIs Video APIs Voice APIs

Data APIs Digital channel APIs

Journey data service

# Customer communication channels

















## Where CJDS is rolled out?



## Journey Data Service

## JOP

Journey Orchestration Platform

Personalize experiences across multiple touchpoints.

Real-time insights for understanding customer behavior.

Deliver consistent interactions across various channels.

Make data-driven decisions for next-best-action.

Optimize journeys through testing and continuous improvement

### CRM

Customer Relationship Management

Manage customer data for efficient organization.

Streamline sales and marketing processes for effectiveness.

Improve customer service and support experiences.

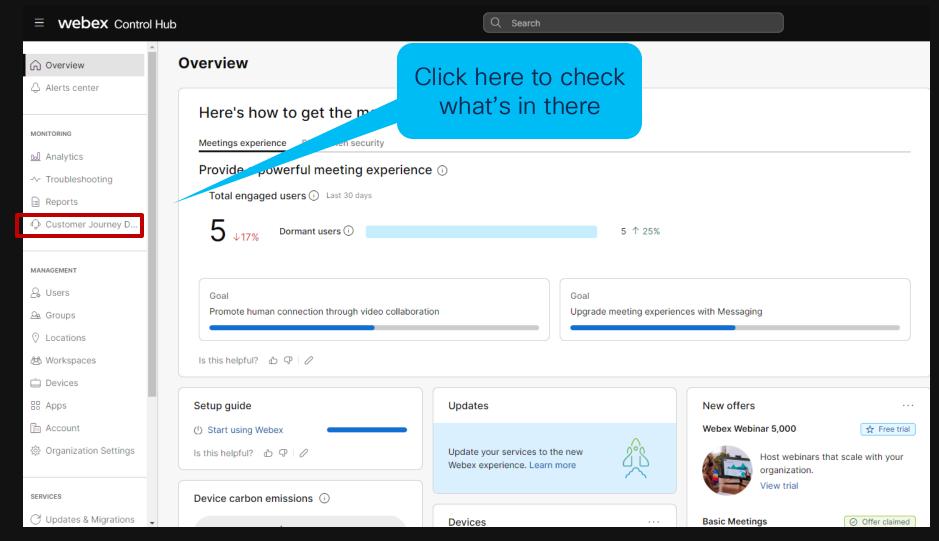
Track and manage sales pipeline for growth.

Generate insights and make informed decisions.

## How do I get JDS?

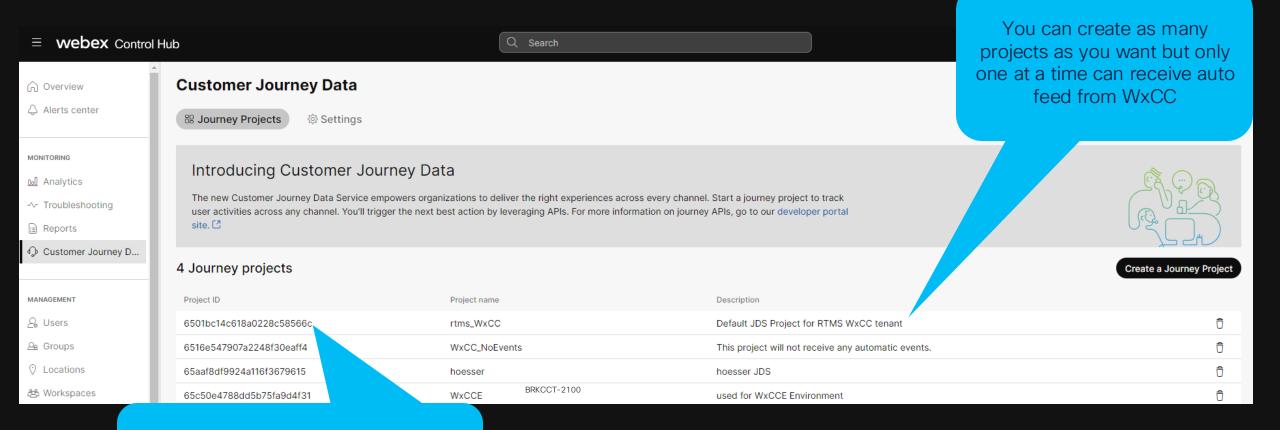
- Requires WxCC
  - CCE (targeting pilot CY24 after v15 release)
- Requires Flex-3 WxCC agent licenses
- Once JDS service available => appears in Control Hub
- Use it or not, your choice
- Existing customers: Will be enabled by end of October 2024, but you can manually request it now for production use

## Control Hub Configuration



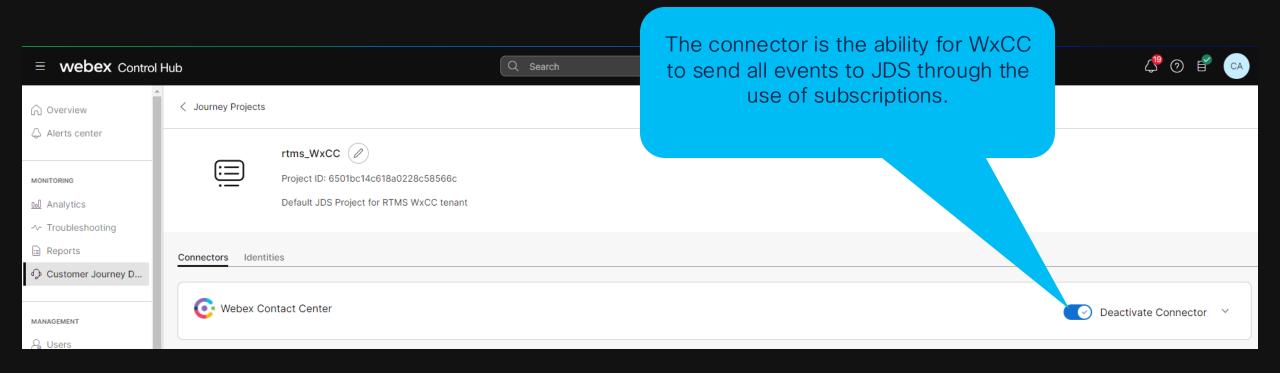
https://admin.webex.com

## Configuration Project ID



Copy paste the Project ID on your notes, you will need this ID in your widget

### **Auto Events Enablement**



## Getting Started

To get started with JDS

https://developer.webex-cx.com/documentation/guides/journey---getting-started

- This will give you a link to a smartsheet you need to fill (Until end of Oct 2024) https://app.smartsheet.com/b/form/7776df72239e47d0bbb73a392e32927f
- Location of the latest desktop widget
   https://github.com/CiscoDevNet/cjaas-widgets/tree/main/CustomerJourney
- Authentication for JDS API's
   https://app.vidcast.io/share/861a3320-669c-4edb-b284-3c1300130583
- Event Schemas
   https://developer.webex-cx.com/documentation/journey

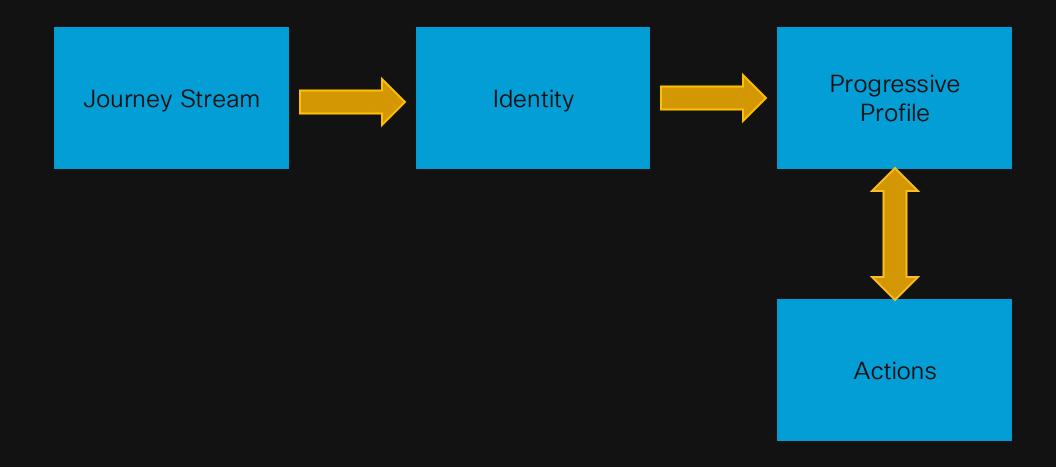
### **API-First**

# Cisco Advances API-First Strategy to Empower Developers in the Digital Economy

#### Sample Files:

https://github.com/CiscoDevNet/webex-contact-center-api-samples/tree/main/customer-journey-samples

## Journey Data Services



webex

## Identity and Event Feed

First: Rue

Last: Green

Phone: 111-222-3333

226-376-2555

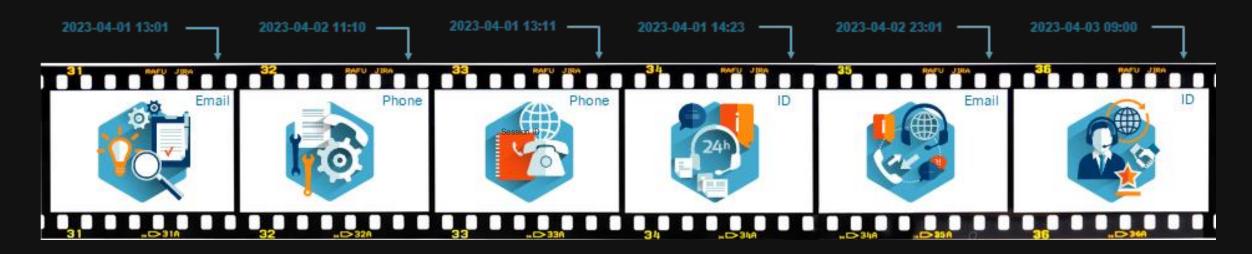
JDS chronologically links records together based on

identity aliases

Email: ruegreen@cisco.com

rue@myhome.com

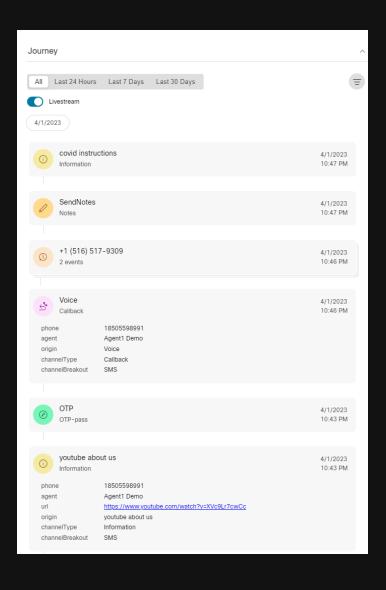
CustomerID: 2266445



## Identity and Event Feed



- Chronological journey
- Customizable data fields
- Clickable URL's
- Custom Icons and Colors
- Insert events from any platform



```
application/json
HEADER:
           Content-Type
                                   Bearer {{Token}}
           Authorization
                                              Unique UUID
   "id": "xxxx-xxxx-xxxx",
   "time": "".
                                               Timestamp ISO 8601 format 2023-03-31T00:39:46.917Z
   "specversion": "1.0",
                                               Version number
   "type": "Payment",
                                              Free form text
   "source": "WxCC%20Desktop",
                                              URI-reference (no spaces allowed must use hex %20)
   "identity": "12263762555",
                                              Number used to identify stream (phone, email, customerld, UUID)
  "previousidentity":"",
                                              Link journey records when no known identity
   "identitytype": "phone",
                                               Categorize identity (phone, email, customerld, temporaryld)
   "datacontenttype": "application/json",
   "data": {
    "taskid":"",
                                               Can be added to auto collapse multi-widgets
                                              Modal Text window displayed
    "transcript": "XXXXX\Nzzzz\n",
    "channelBreakout": "SMS"
                                              Any additional Fields you want to add
    "customerSentiment"
                                              neutral, positive, negative
    "uiData": {
       "title": "Payment Due",
                                               Title of the entry
       "iconType": "telephony",
                                               Icon Name
       "subTitle": "Payment Due 30 days"
                                               Subtitle
       "hidden": "description",
                                              Lets you hide the entry from the desktop
       "division": "BPO 1",
                                              High level filter
       "filterTags":["Payment","Mortgage"]
                                              Array of filter tags for agent dropdown
```

POST Event

**Explained** 

```
HEADER: Content-Type
                          application/json
        Authorization
  "id": "xxxx-xxxx-xxxx-xxxx",
  "specversion": "1.0",
  "type": "Payment",
  "source": "WxCC%20Desktop",
  "identity": "12263762555",
  "identitytype": "phone",
  "datacontenttype": "application/json",
  "data": {
     "uiData": {
       "title": "Payment Due",
       "iconType": "telephony",
       "subTitle": "Payment Due 30 days"
```

POST Event

**Explained** 



#### Payment Due

11:56 AM Payment Due 30 days

```
HEADER:
           Content-Type
                                   application/json
           Authorization
                                   Bearer {{Token}}
                                               Unique UUID
   "id": "xxxx-xxxx-xxxx",
   "time": "",
                                               Timestamp ISO 8601 format 2023-03-31T00:39:46.917Z
   "specversion": "1.0",
                                               Version number
   "type": "Payment",
                                               Free form text
   "source": "WxCC%20Desktop",
                                               URI-reference (no spaces allowed must use hex %20)
   "identity": "12263762555",
                                               Number used to identify stream (phone, email, customerld, UUID)
   "previousidentity": "",
                                               Link journey records when no known identity
   "identitytype": "phone",
                                               Categorize identity (phone, email, customerld, temporaryld)
   "datacontenttype": "application/json",
   "data": {
    "taskid":"".
                                               Can be added to auto collapse multi-widgets
    "transcript": "XXXXX\Nzzzz\n",
                                               Modal Text window displayed
    "channelBreakout": "SMS"
                                               Any additional Fields you want to add
    "customerSentiment"
                                               neutral, positive, negative
    "uiData": {
       "title": "Payment Due",
                                               Title of the entry
       "iconType": "telephony",
                                               Icon Name
       "subTitle": "Payment Due 30 days"
                                               Subtitle
       "hidden": "description",
                                               Lets you hide the entry from the desktop
       "division": "BPO 1",
                                               High level filter
       "filterTags":["Payment","Mortgage"]
                                               Array of filter tags for agent dropdown
```

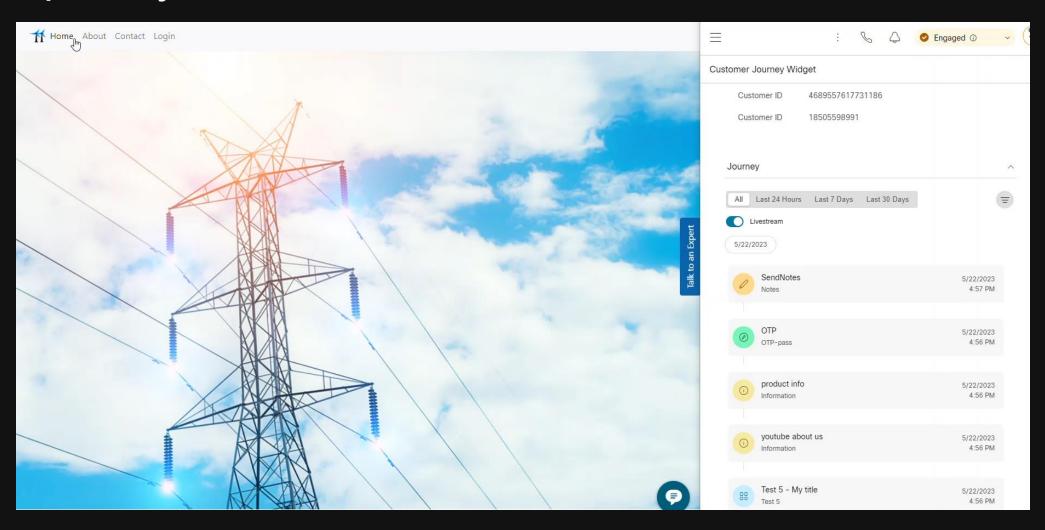
POST Event

**Explained** 

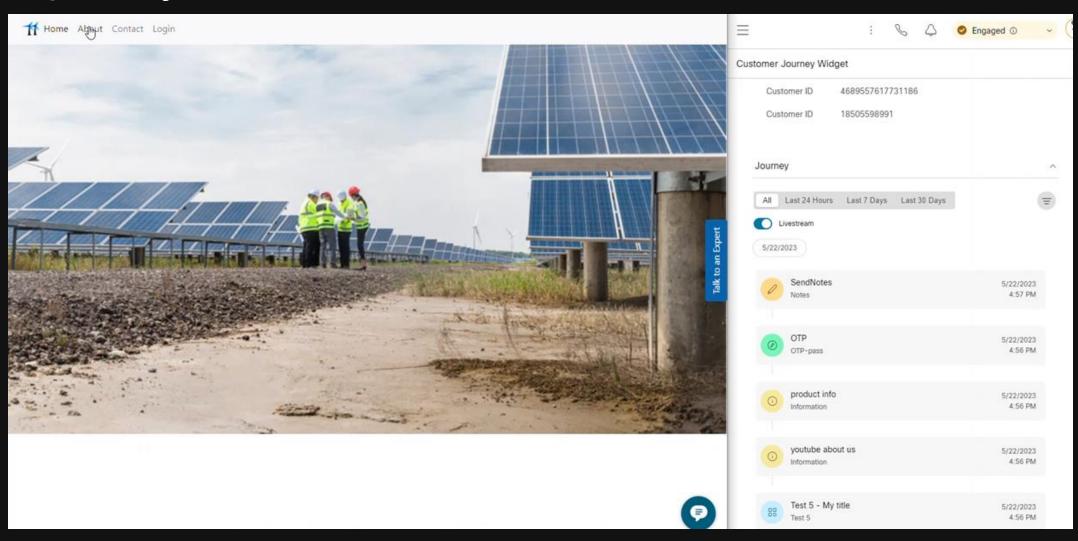
```
"time": "",
                                                          Timestamp ISO 8601
                   "previousidentity":"",
                                                          Link journey records when no known identity
                   "data": {
                     "taskid":"",
                                                          Can be added to auto collapse multi-widgets
                     "transcript": "XXXXX\Nzzzz\n",
                                                          Modal Text window displayed
POST Event
                     "channelBreakout": "SMS"
                                                          Any additional Fields you want to add
Explained
                     "customerSentiment"
                                                          neutral, positive, negative
                     "uiData": {
                                                          Lets you hide the entry from the desktop
                        "hidden":"description",
                        "division": "BPO 1",
                                                                   High level filter
                        "filterTags":["Payment","Mortgage"]
                                                                   Array of filter tags for agent dropdown
```

## Use Case: temporaryld Events

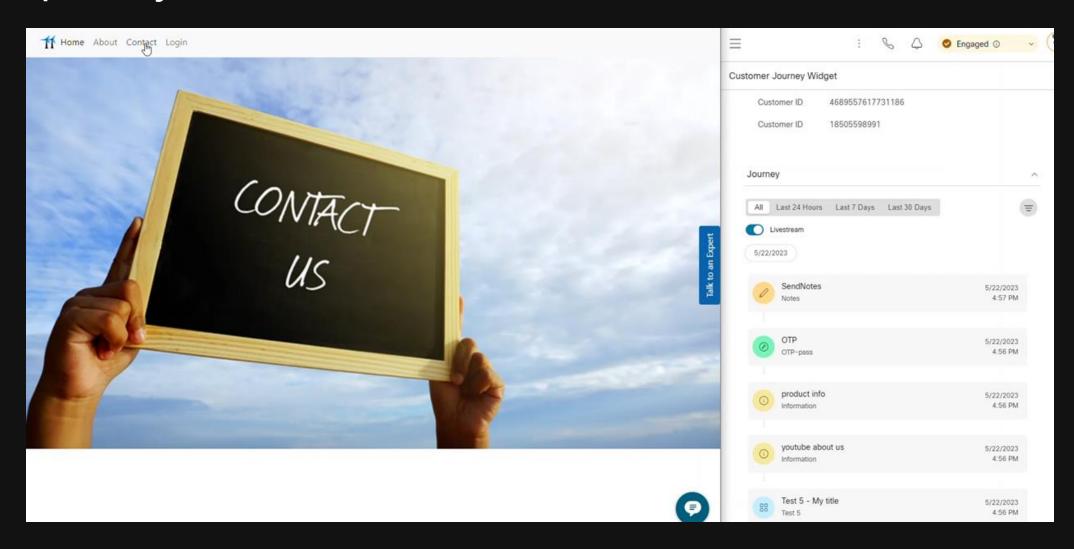
## temporaryld Events - Home



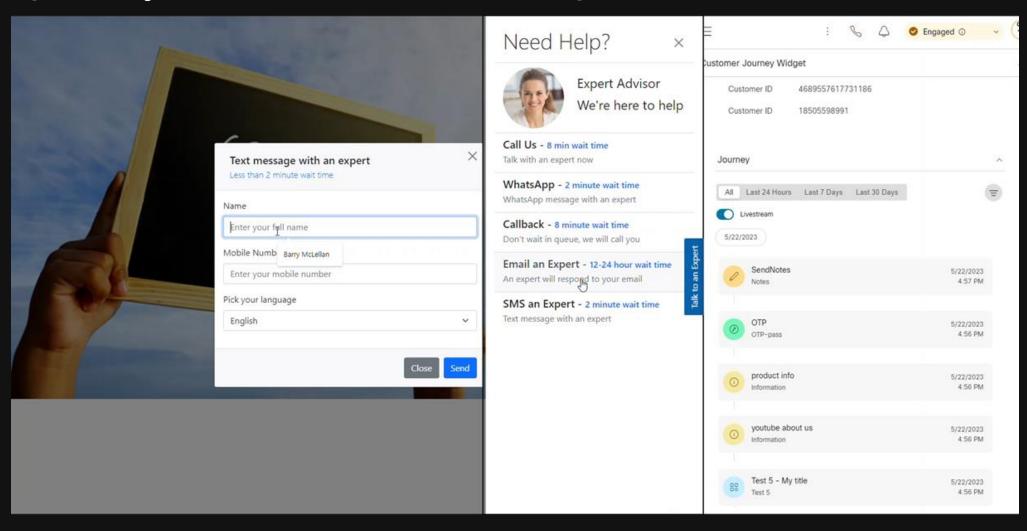
## temporaryld Events - About



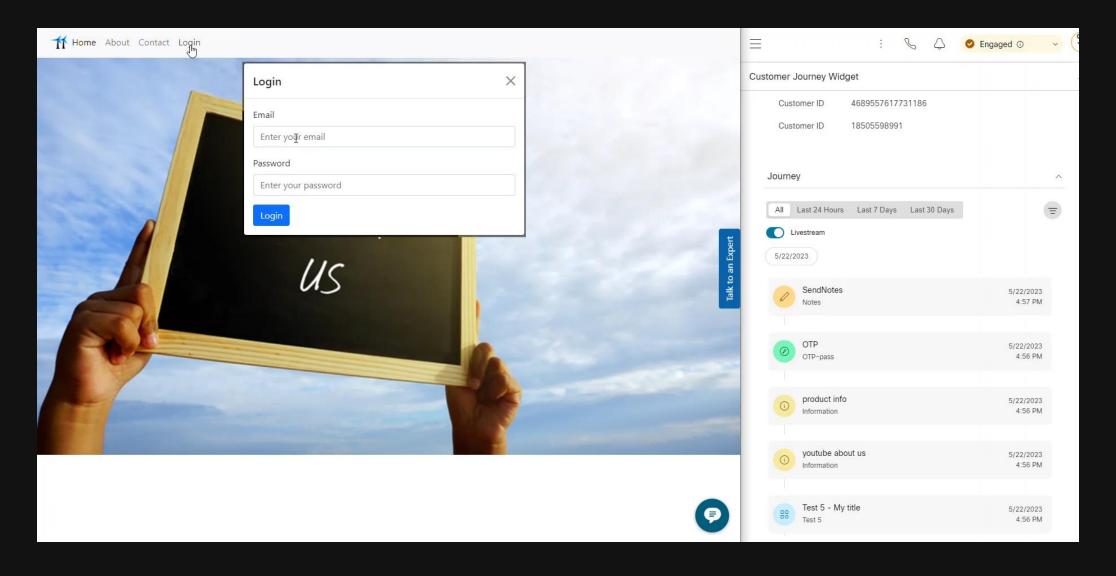
## temporaryld Events - Contact



## temporaryld Events - SMS Expert

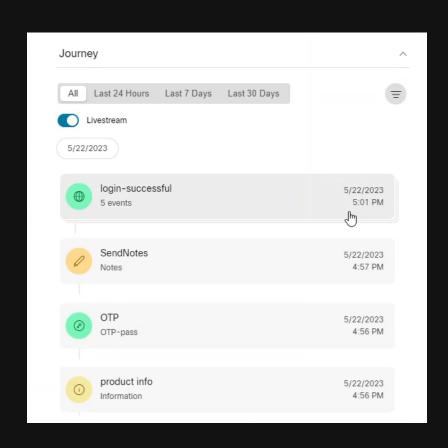


## temporaryld Events - Login



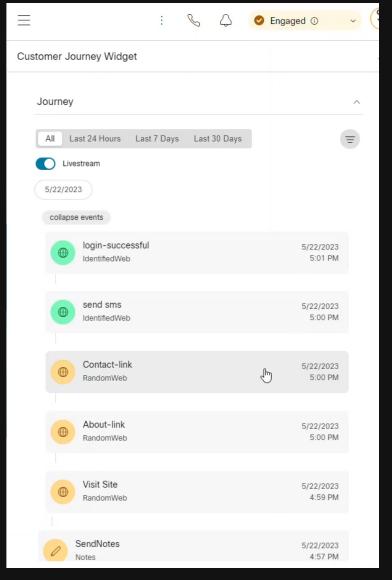
### temporaryld Events - Collapsible Journey

- All web events tracked as one collapsible entry
- Color coded icon to denote last web selection



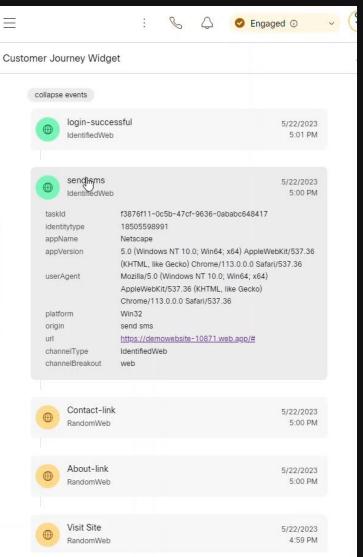
#### temporaryld Events - Site Interactions

- Expanded events show 5 clicks to website locations
- Yellow denotes unidentified website user
- Use chose SMS channel and we were able to tie back SMS number with user profile
- login-successful with already identified user



#### temporaryld Events – Expanded Event

- Website information sent to event
- Include identity type of identified user



#### temporaryld Events to track unknown users

Website Visit

Website Review Mortgage Rates

Log into Website

```
"id": "{{$guid}}",
"specversion": "1.0",
"type": "webvisit",
"source": "home.com:website",
"identity": "954fcd6c-d-047ddb909",
"identitytype": "temporaryId",
"datacontenttype": "application/json",
"data": {
    "notes":"Website Visit",
    "origin": "Website",
    "channelType": "NewVisit",
    "channelBreakout": "Web" }
}
```

Need to keep track of identity New type: identitytype as temporaryld

```
{ "id": "{{$guid}}",
  "specversion": "1.0",
  "type": "webvisitMortgage",
  "source": "home.com:web:mortgage",
  "identity": " 954fcd6c-d-047ddb909",
  "identitytype": "temporaryId",
  "datacontenttype": "application/json",
  "data": {
    "notes":"Website Mortgage Rates",
    "origin": "Mortgage Rates",
    "channelType": "MortgageRates",
    "channelBreakout": "Web"
  }
}
```

Need to keep track of identity New type: identitytype as temporaryld

```
{ "id": "{{$guid}}",
  "specversion": "1.0",
  "type": "webvisitLogin",
  "source": "home.com:login",
  "previousidentity": " 954fcd6c-dd047ddb909",
  "identity": ruegreen@cisco.com",
  "identitytype": "email",
  "datacontenttype": "application/json",
  "data": {
    "notes":"Website Login",
    "origin": "Website Login",
    "channelType": "LoginUser",
    "channelBreakout": "Web" }
}
```

Once use is recognized next post must contain the previous key (identity) which will link the 2 previous journeys

# Use Case: Filtering, Progressive Profiles and Actions

#### **Event Feed Filtering to alter flow**

https://api-jds.prod-useast1.ciscowxdap.com/v1/api/events/workspace-id/XXXXX?identity=(URI Encoded) &filter=type=='Payment'&data=category=='Water'&pageSize=1

- Return last record based on identity
   .../events/workspace-id/{{id}}?identity={{id}}&pageSize=1
- Filter based on Source in the URL .../events/workspace-id/{{id}}?filter=type=='Payment'
- Filter based on Data in the URL
   .../events/workspace-id/{{id}}?data=category=='Water'
- Combine Filters

```
.../workspace-
id/{{id}}?filter=type=='Payment'&data=category=='Water'
```

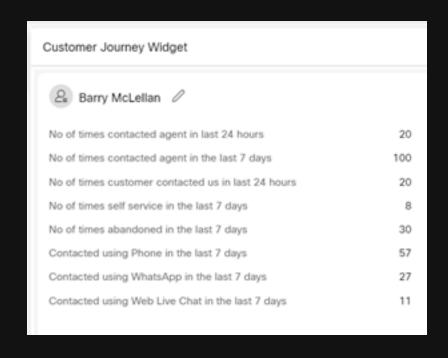
```
"id": "{{$guid}}",
"specversion": "1.0",
"type": "Payment",
"source": "SMS%20Notification",
"identity": "+13033249089",
"identitytype": "phone",
"datacontenttype": "application/json",
"data": {
 "phone": "+13033249089",
 "Reason": "Late Payment Notification Sent",
 "category": "Water",
 "status": "overdue",
 "origin": "Past Due - 1st Notification",
 "channelType": "Payment Notify",
 "channelBreakout": "sms"
```

#### Progressive Profile

- Progressive Profiles accumulate customer interaction data over time, influencing conditional routing.
  - Tracks events against Identity/Alias
  - Enables conditional routing based on interaction history

#### Examples:

- How many times have they called into our queues today?
- Has the customer ever used email before?
- Has the customer tried out our voice bots before?
- Have we sent them a campaign SMS in the last 5 days?



#### Journey Actions

- Journey Actions are automated responses triggered by specific thresholds in a Progressive Profile.
  - Auto-executes rules-based actions.
  - Triggered by Progressive Profile metrics.

#### Examples:

- Received 3 late payment notifications...
- Called and abandoned 10 times in 1 day...
- Added 3 items into their shopping cart....



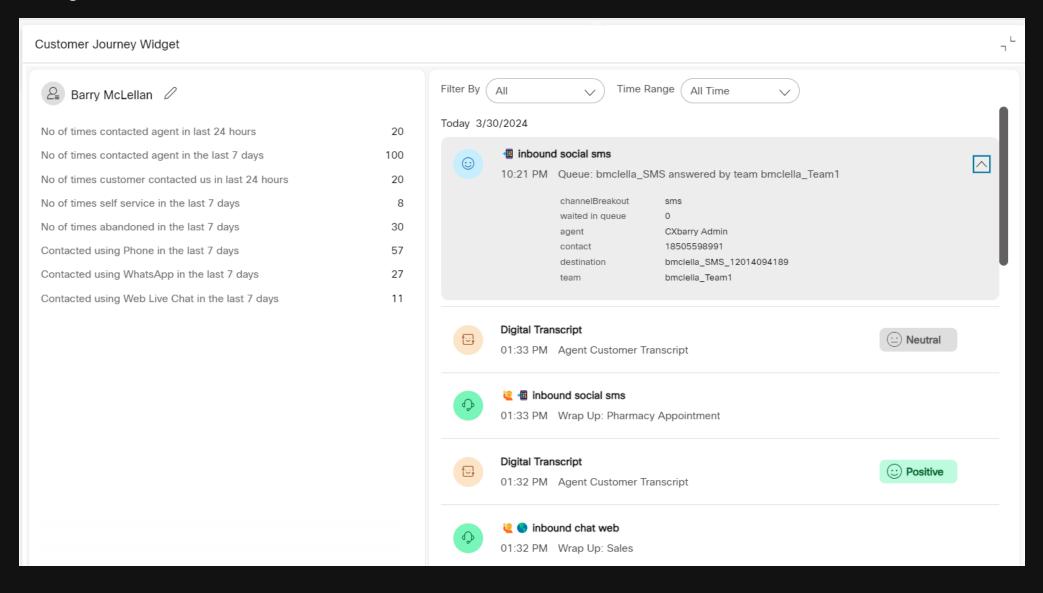
#### Progressive Profile and Journey Actions

- Supported Data Types
  - string, integer, double, utc\_datetime
- Create aggregations based on conditions
  - Value, Count, Sum, Max, Min, Average, Distinct
- Loop back period
  - days, hours, minutes
- Conditional branch AND / OR Logic
- Logical operators used for decisioning
  - EQ, NEQ, GTE, GT, LTE, LET

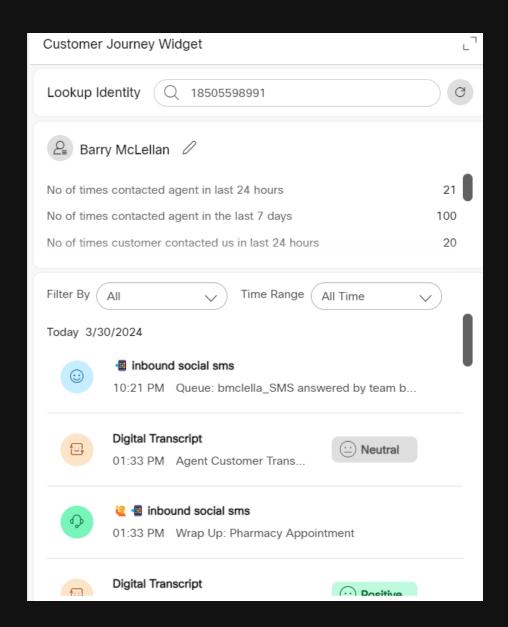
## JDS widget

#### Coding Language

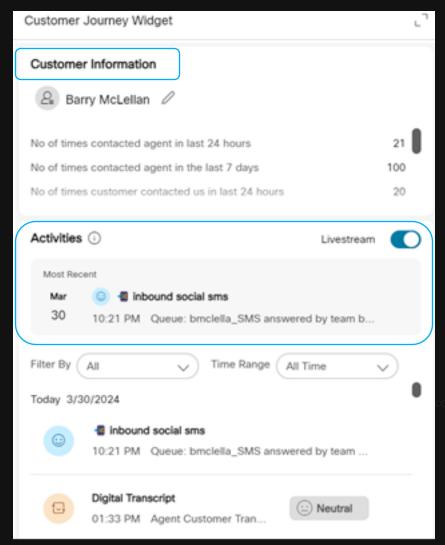
- Widget uses lit-element JS framework for development
- lit-element is a lightweight library for web components
- Responsive and fast with lit-element
- CSS used for widget's styling and layout
- Widget Source Code: https://github.com/CiscoDevNet/cjaas-widgets



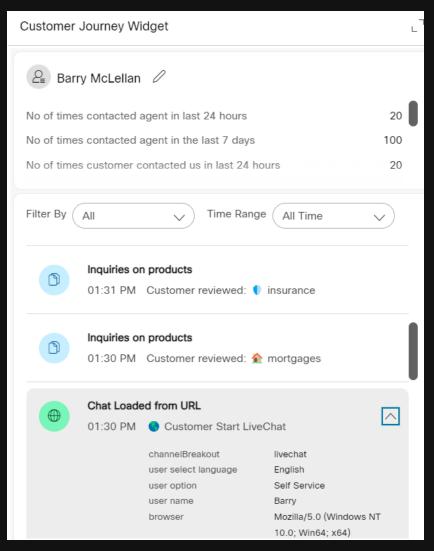
- Localization
- Chronological journey
- Customizable data fields
- Clickable URL's
- Custom Icons and Colors
- Mark Events Hidden
- Filter by division (BPO)
- Filter tags (dynamic default)
- Support for emoji's
- Insert events from any platform
- Lookup Identity (can be turned off)
- Default on Agent Desktop
  - End October 2024

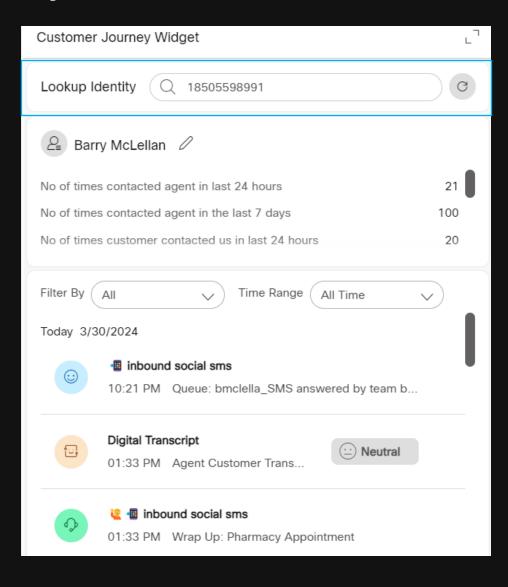


#### Full View

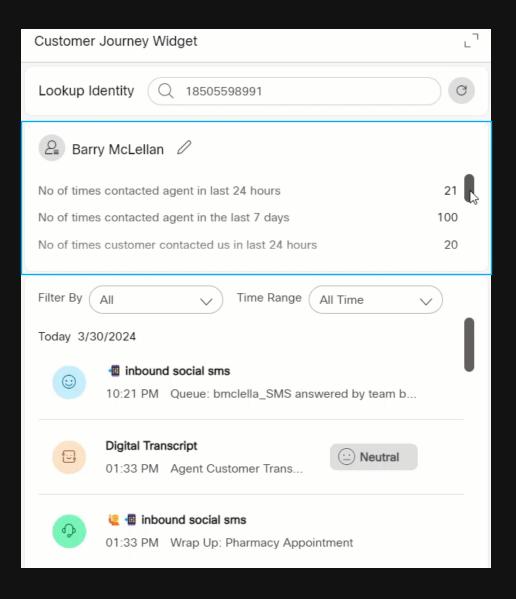


#### Condensed View

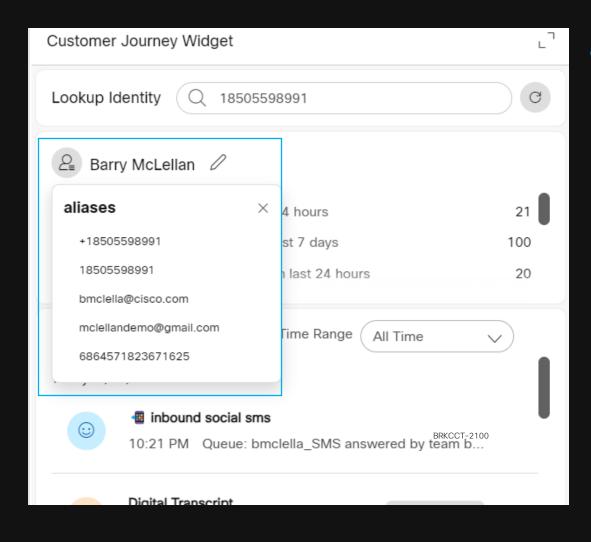




- Searchable
  - CustomerID
  - Phone
  - Email
- Search criteria can be variable driven or use default ANI
- Agent searchable or locked down



- Dynamic Profile
  - Frequency may suggest unresolved concerns
  - Based on time-period, agents can anticipate potential challenges
  - Measure and address customer satisfaction
- Out of the box or create your own



#### Aliases

- Verify identity by crossreferencing communication channels
- Connect data from various sources and interactions associated with different names
- Merge and aggregate data from various sources, channels or systems associated
- Agent editable or locked down

#### Custom Icons















- All icons that can be used are located at https://momentum.design/icons
  - Click the icon and copy the CSS Class Name. We've found size 16 looks the best.
- Host your icon file on any accessible site.
  - Ensure you are handling any CORS configurations with your cloud provider.
- ChannelType in your event feed must equal the name you give your icon.
- Pick from 17 different colors:
   blue, green, black, olive, cyan, violet, red, gray, orange, lime, cobalt, purple, yellow, gold, mint, slate, pink

```
ChannelType -> "Telephony": {
    CSS Class Name -> "name": "icon-handset-active_16",
    Color -> "color": "green"
    }
```

Sample file: Sample icon file - icons

https://github.com/CiscoDevNet/cjaas-

widgets/blob/592aab211e332d8af13d4b0c830443e38a50aa09/CustomerJourney/src/assets/icons.json

See video for an example and demonstration https://app.vidcast.io/share/b12ce3a4-848a-4312-8d46-67cf59156e53

#### BASIC DESKTOP LAYOUT

"comp": "md-tab-panel",

```
"attributes": {
  "slot": "panel",
  "class": "widget-pane"
"children": [
    "comp": "customer-journey-widget",
    "script": "https://journey-widget.webex.com",
    "attributes":
      "show-alias-icon": "true",
      "condensed-view": "true",
    "properties":
      "interactionData": "$STORE.agentContact.taskSelected",
      "bearerToken": "$STORE.auth.accessToken",
      "organizationId": "$STORE.agent.orgId",
      "dataCenter": "$STORE.app.datacenter"
    "wrapper":
      "title": "Customer Journey Widget",
      "maximizeAreaName": "app-maximize-area"
    cjaas-widgets/CustomerJourney/src/assets/JDSDesktopLayout10.json at main · CiscoDevNet/cjaas-widgets · GitHub
```

Use case deep dive

#### Customer scenarios:

1

#### **Directing Customer Input**

Last minute customers who remember it's time to pay a bill, don't need to wait for menus to take them to their options.

Sometimes businesses need to take control as soon as the customer calls.

2

#### Repeat Customer

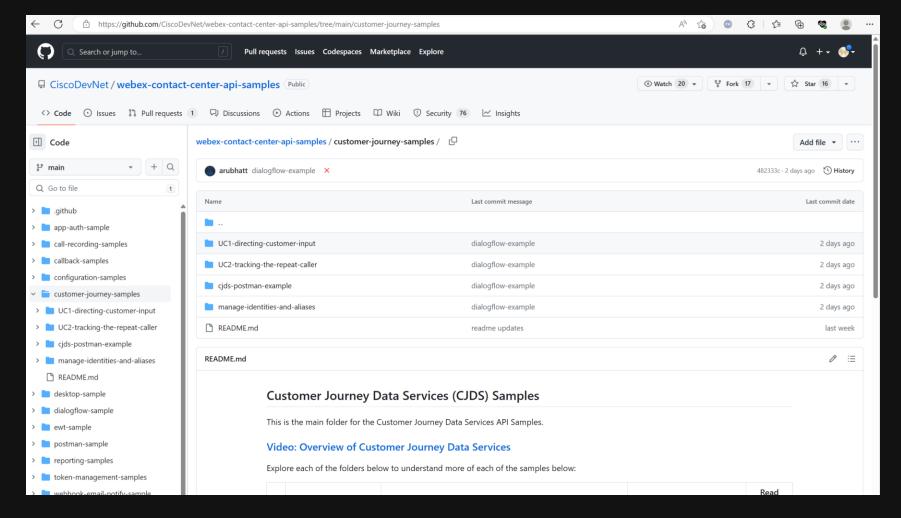
Callers repeatedly
hitting the queues are
most likely very
frustrated and in a
hurry to talk with an
agent.

3

#### Saving the Customer

Things happen in call centers. Late callers, close to end of shift and eager to leave agents could leave a caller with no where to go other than to bed, mad!

## Customer Journey Samples



https://github.com/CiscoDevNet/webex-contact-center-api-samples/tree/main/customer-journey-samples

## Use Case 1 - Directing Customer Input

**Directing Customer Input** – Last minute customers who remember it's time to pay a bill don't need to wait for menu's to take them to their options. Sometimes businesses need to take control as soon as the customer calls.

#### Postman Examples:

UC1 - Payment Past Due Notify 1

UC1 - Check Payment Past Due Notify 1

UC1 - Payment Past Due Notify 2

UC1 - Payment Made

- Set up the late payment

- Query JDS and look for event type and category

- 2<sup>nd</sup> payment reminder

- Payment made, close JDS loop so no more inquiries

See video for an example and demonstration

https://github.com/CiscoDevNet/webex-contact-center-api-samples/tree/main/customer-journey-samples/UC1-directing-customer-input

#### Use Case 2 - Repeat Caller

Call and hang up, call and hang up

#### Postman Examples:

UC2 - Create Profile Template Repeat Caller

UC2 - Get All Profile View Templates

UC2 - POST Queued Caller Info

UC2 - Progressive Profile View Repeat Caller

- Create Progressive Profile
- Get profile view
- Used script example, but this is the base
- Get the values being accumulated

See video for an example and demonstration

https://github.com/CiscoDevNet/webex-contact-center-api-samples/tree/main/customer-journey-samples/UC2-tracking-the-repeat-caller

#### Use Case 3 - Saving the Customer

Late night caller

#### Postman Examples:

UC3 - Create Profile Template Closed Caller

UC3 - Progressive Profile View Closed Caller

UC3 - Create Journey Actions For Closed Callers

UC3 - Get Journey Actions For Closed Callers

UC3 - POST Unstaffed Closed Caller Info

UC3 - POST Closed Caller Info

- Create Progressive Profile

- Get profile view

Action Rules required to execute

View the rules

Post Unstaffed Closed to JDS

Post Closed to JDS

\*\* Individual Event broadcasting coming soon\*\*

See video for an example and demonstration <a href="https://app.vidcast.io/share/946a6f80-e7ba-4387-adc3-66249cac0d43">https://app.vidcast.io/share/946a6f80-e7ba-4387-adc3-66249cac0d43</a>

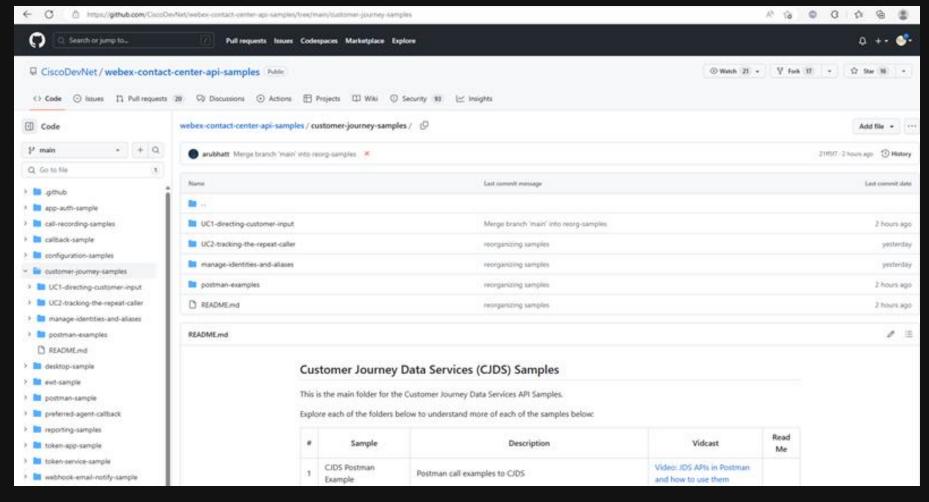


## Thank you!



## Appendix

#### Important Resources - CiscoDevNet



https://github.com/CiscoDevNet/webex-contact-center-api-samples/tree/main/customer-journey-samples

#### Important Resources

JDS APIs - <a href="https://developer.webex-cx.com/documentation/journey">https://developer.webex-cx.com/documentation/journey</a>

JDS Overview Vidcast - https://app.vidcast.io/share/889c2cbf-51b2-4cc9-94f8-9143078dca83

JDS Use Case and example Vidcast

- https://app.vidcast.io/collections/share/a3d5d3c9-faf8-4773-a16d-1abc27361113

CloudEvent Spec Details -

https://github.com/cloudevents/spec/blob/v1.0.2/cloudevents/spec.md

JDS Widget GitHub Link - <a href="https://github.com/CiscoDevNet/cjaas-widgets">https://github.com/CiscoDevNet/cjaas-widgets</a>

Cisco Momentum Design (icons) - <a href="https://momentum.design/icons">https://momentum.design/icons</a>

#### Handy Resources

```
Javascript Tester- <a href="https://webtoolkitonline.com/javascript-tester.html">https://webtoolkitonline.com/javascript-tester.html</a>
```

JSON Beautifier - <a href="https://jsonbeautifier.org/">https://jsonbeautifier.org/</a>

JSON UnEscape - <a href="https://www.freeformatter.com/json-escape.html#before-output">https://www.freeformatter.com/json-escape.html#before-output</a>

JSONtoString Format to 1 line - <a href="https://jsontostring.com/convert-json-to-one-line">https://jsontostring.com/convert-json-to-one-line</a>

Test Database - <a href="https://mockapi.io/projects">https://mockapi.io/projects</a>

Webhook Testing - <a href="https://webhook.site/">https://webhook.site/</a>

GraphQL to JSON - <a href="https://datafetcher.com/graphql-json-body-converter">https://datafetcher.com/graphql-json-body-converter</a> or

https://insomnia.rest/ (free for one cloud project)