



CISCO UNITY CONNECTION 1.1 PRICING AND ORDERING

UNIFIED COMMUNICATIONS BUSINESS UNIT

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Agenda

- **Overview**
- **Ordering Cisco Unity Connection**
 - Bundles**
 - User Licenses**
 - Ports**
 - Options**
- **License Upgrades**
- **Migrations for Cisco Unity 4.x**
- **Pricing Examples**
- **Ordering through Distribution**
- **Pricing Examples for Distribution**

Cisco Unity Connection – Messaging Solutions

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Easy to Use Voice Mail Plus...

- Voice activated dialing - corporate and personal contacts
- Voice-enabled voice mail browsing
- Call Transfer Rules – by caller, time of day, calendar
- Integrated messaging for PC access

Simple Setup

Software install <1 hr, mostly unattended

- Win2003 pre-installed on server

Standalone

- No reliance on Exchange or Active Directory
- No MS Exchange experience required for VM admin & maintenance



Cisco Unity Connection: Ordering Flow

- 1. Start with a “top level” part**
- 2. Choose the bundle package that fits best**
- 3. Add more mailboxes if required**
- 4. Add more ports if required**
- 5. Select any per-user options**
- 6. Select any per-system options**
- 7. Select an appropriate server**

Start with a Top Level Part Number

UNITYCN-BUNDLE is a top level SW + server bundle:

SKU	Options	List Price
UNITYCN-BUNDLE	-	\$0
-	UNITYCN-1	\$0
-	MCS-78xx-UC1	Various

- **All these are \$0 configurable parts. Price is determined by your configuration**
- **Select UNITYCN-1 to enter SW configuration**
- **Select the MCS server model(s) to fit your deployment size**
- **Go straight to UNITYCN-1 for SW-only orders**

Choose a Bundle Package

Choose the bundle package that best fits your deployment

Bundle	SKU	List Price	Mailboxes	Ports	TTS Ports
25 VM Seats	UNITYCN-K9-25USR	\$1600	25	8	1
50 VM Seats	UNITYCN-K9-50USR	\$3200	50	8	1
100 VM Seats	UNITYCN-K9-100USR	\$6400	100	16	1
200 VM Seats	UNITYCN-K9-200USR	\$12,800	200	16	1
300 VM Seats	UNITYCN-K9-300USR	\$19,200	300	16	1

- Bundles include both mailboxes and ports
- All new orders must start with one of these bundles
- You can only order **one** bundle. They are not cumulative

Add More Mailboxes

SKU	List Price
UNITYCN-VM-USR	\$65

- If required, add more mailboxes by ordering this individual user mailbox SKU
- Max total number of mailboxes is 1500 in Unity Connection.
- These are basic VM seats. Other options to follow....

Add More Ports

SKU	List Price
UNITYCN1-8TO16PT	\$2,000
UNITYCN1-16TO24PT	\$2,000
UNITYCN1-24TO48PT	\$4,000
UNITYCN1-48TO72PT	\$4,000

- If required, add more ports by selecting one or more of the above SKU's
- Ports are simultaneous telephone sessions with the Cisco Unity Connection server
- Ports are **cumulative**.
*If you have 16 ports with your package, you must select 16TO24 **and** 24TO48 to get to 48 ports*

Feature Packages: Basic, Advanced and Client Access

Basic

- Standard VM features (Telephone access)
- Call transfer rules by caller ID, time of day or calendar (busy/free)
- Bundles automatically provide this “Basic” functionality

Advanced

- Voice enabled message access
- User Voice Dialing – Cisco Unity Connection directory, Corporate and Personal Import
- Text-to-speech access (read-only) to Exchange e-mail

Client Access Options

Can add to either Basic or Advanced seats above to get desktop access to your voicemail. Can mix and match the options below as required....

- Cisco Unity Inbox – web client specific to voicemail
- IMAP – basic voice mail access in your e-mail client

Client Access User Options

SKU	List Price
UNITYCN1-INBOX-USR	\$25
UNITYCN1-CL-USR	\$10

- **UNITYCN1-INBOX-USR** can be ordered for per-user access to Cisco Unity Inbox – Web access to your voicemail box
- **UNITYCN1-CL-USR** can be ordered for per-user access to voicemail via an IMAP-based e-mail client

Refer to the Supported Platforms List for Cisco Unity Connection for performance limitations

You may mix Inbox and IMAP clients in the same Cisco Unity Connection deployment

Advanced User Option

- **UNITYCN1-ADV-USR** activates the following features on a per user basis:

Voice activated user dialing – corporate directory

Voice activated user dialing – personal contacts

Voice activated mailbox controls

Text-to-speech for e-mail from an Exchange mailbox

Advanced User Option

SKU	List Price
UNITYCN1-ADV-USR	\$25

- **UNITYCN1-ADV-USR can be ordered on a per-user basis to activate voice recognition features**

You must also order voice recognition ports and / or TTS ports for this functionality

Refer to the Supported Platforms List for Cisco Unity Connection for performance limitations

For larger deployments, a separate media server may be required for voice recognition features

Server Level Software Options

SKU	List Price
UNITYCN1-TTS	\$1,400
UNITYCN1-ASR	\$1,400
UNITYCN1-K9-MS	\$2,000

- **UNITYCN1-TTS and -ASR each add one port of either TTS or ASR function**
- **Must order ASR or TTS ports if UNITYCN1-ADV-USR user licenses are ordered.**
- **UNITYCN2-K9-MS adds a separate media server software license**
- **Refer to the Supported Platforms List for Cisco Unity Connection for performance limitations**

Server Hardware

Server	Maximum Ports	Maximum Users
MCS-7815-I1-UC1	24	500
MCS-7825-H1-UC1	24	500
MCS-7825-I1-UC1		
MCS-7835-H1-UC1	48	1500
MCS-7835-I1-UC1		
MCS-7845-H1-UC1	72	1500
MCS-7845-I1-UC1		

- Each server comes pre-loaded with Windows 2003
- You may purchase server hardware directly from HP or IBM as long as you meet server specification in the Cisco Unity Connection Supported Platforms List

License Upgrades / Features Additions

Use license upgrades to add any of the following after your initial order has been placed:

- Additional ports
- Additional users
- Additional user client access options (Cisco Unity Inbox or IMAP)
- Additional voice recognition seats
- Additional voice recognition or TTS ports

Order top line product ID **UNITYCN1-LIC-UPG** and configure options

Order **UNITYCN1-LIC-UPG** Qty = 1 only per order, then add as many additional seats, ports or other features as you need.

Electronic licensing with FlexLM (similar to Cisco Unity 4.0)

- **Customer receives software and PAK, then requests electronic key**
- **Licenses are additive. If a customer orders an upgrade, apply the new key in addition to the current one.**

Migration from Cisco Unity 4.x to Cisco Unity Connection (I)

SKU	Starting Ports	Ending Ports	Price
UNITYCN1-SL16-VUP	16	16	\$2000
UNITYCN1-SL32-VUP	32	48	\$5000
UNITYCN1-SL72-VUP	72	72	\$10,000

- Choose the correct migration SKU based on the number of ports on the Cisco Unity 4.x system you are **starting** with.
- Migration keeps the same number of licensed mailboxes as the original system.....up to a max of 1500
- Send an e-mail to connectionmigration@external.cisco.com to request a new license with your migration order

Migration from Cisco Unity 4.x to Cisco Unity Connection (II)

Starting Unity 4.x Feature	Maps to Unity Connection Feature
UM seats	VM seat + Inbox + IMAP + Advanced seat
Multiple Languages	No longer licensed
AMIS	Not supported
VPIM	Not supported
License Pooling	Not supported
Failover	Not supported

- **Cisco Unity 4.x features that are not supported in Cisco Unity Connection 1.1 will not be carried forward in the new license**
- **Be sure to carefully review documentation for migration instructions**

CISCO UNITY CONNECTION PRICING EXAMPLES



Pricing Examples

- **Case 1:** 100 VM users, no additional features
- **Case 2:** 275 VM users, 50 Unity Inbox and 50 IMAP licenses
- **Case 3:** 500 VM users, 24 ports, 100 Advanced ASR licenses
- **Case 4:** 1000 VM users, 48 ports, 300 Advanced ASR licenses with separate media server
- **Case 5:** Add 100 VM users, 25 IMAP licenses and upgrade from 16 to 24 ports on existing Cisco Unity Connection system

Case 1: Small & Simple

100 VM users, no additional features

SKU	Qty	Price	Extended Price
UNITYCN-BUNDLE	1	\$0	\$0
UNITYCN1	1	\$0	\$0
UNITYCN-K9-100USR	1	\$6,400	\$6,400
MCS-7815-I1-UC1	1	\$6000	\$6,000
Total			\$12,400

Case 1: Why do you order that ?

- **UNITYCN-BUNDLE:** Top level SKU to bundle Cisco Unity Connection SW and a valid MCS server. Gets you in to the configuration tool to select SW features and the server you want.
- **UNITYCN1:** Top level SKU to get you into the software features section of the configuration tool.
- **UNITYCN-K9-100USR:** Bundle that gives you the SW kit plus a license for 100 users, 16 ports and 1 TTS port.
- **MCS-7815-I1-UC1:** MCS server specific for Cisco Unity Connection. Comes with Windows 2003 pre-loaded for use with Cisco Unity Connection. Refer to Cisco Unity Connection Supported Platforms List to identify the best MCS server model for your deployment scale and requirements.

Case 2: Small plus Desktop Message Access

275 VM users, 50 Inbox **and** 50 IMAP licenses

SKU	Qty	Price	Extended Price
UNITYCN-BUNDLE	1	\$0	\$0
UNITYCN1	1	\$0	\$0
UNITYCN-K9-200USR	1	\$12,800	\$12,800
UNITYCN1-VM-USR	75	\$65	\$4875
UNITYCN1-INBOX-USR	50	\$25	\$1250
UNITYCN1-CL-USR	50	\$10	\$500
MCS-7815-I1-UC1	1	\$6000	\$6,000
Total			\$25,425

Case 2: Why do you order that ?

- **UNITYCN-K9-200USR:** Bundle that gives you the SW kit plus a license for 200 users, 16 ports and 1 TTS port.
- **UNITYCN1-VM-USR:** Qty = 75 adds 75 more user mail boxes for the needed total of 275.
- **UNITYCN1-INBOX-USR:** Qty =50 to enable 50 of the user mailboxes to use Cisco Unity Inbox web tool for voicemail.
- **UNITYCN1-CL-USR:** Qty =50 for client access licenses to enable 50 of the users mailboxes to get IMAP access to their voicemail in their e-mail client.

Note that INBOX and CL (IMAP) may be applied to the same or to different user mailboxes.

Case 3: Medium plus Voice Recognition

500 VM users, 24 ports, 100 Advanced user licenses

SKU	Qty	Price	Extended Price
UNITYCN-BUNDLE	1	\$0	\$0
UNITYCN1	1	\$0	\$0
UNITYCN-K9-300USR	1	\$19,200	\$19,200
UNITYCN1-VM-USR	200	\$65	\$13,000
UNITYCN1-16TO24PT	1	\$2000	\$2000
UNITYCN1-ADV-USR	100	\$25	\$2500
UNITYCN1-ASR	4	\$1400	\$5600
UNITYCN1-TTS	2	\$1400	\$2800
MCS-7835-I1-UC1	1	\$14,000	\$14,000
Total			\$59,100

Case 3: Why do you order that ?

- **UNITYCN-K9-300USR:** Bundle that gives you the SW kit plus a license for 300 users, 16 ports and 1 TTS port. This is the largest starting bundle, so add more mailboxes and ports as necessary from here.
- **UNITYCN1-VM-USR:** Qty = 200 adds 200 more user mail boxes for the needed total of 500.
- **UNITYCN1-16TO24PT:** Adds 8 more ports (simultaneous sessions) to reach a total of 24 ports.
- **UNITYCN1-ADV-USR:** Qty = 100 for advanced user license to enable 100 user for ASR and TTS features.
- **UNITYCN1-ASR:** Qty = 4 provides 4 ASR ports for simultaneous ASR-enabled sessions.
- **UNITYCN1-TTS:** Qty = 2 provides 2 TTS ports for simultaneous TTS sessions to access Exchange-based e-mail.

Note that you need to specifically order ASR and TTS ports based on the number of Advanced User licenses you order and your planned usage pattern.

Case 4: Large plus media server for ASR

1000 VM users, 48 ports, 300 Advanced user licenses

SKU	Qty	Price	Ext Price
UNITYCN-BUNDLE	1	\$0	\$0
UNITYCN1	1	\$0	\$0
UNITYCN-K9-300USR	1	\$19,200	\$19,200
UNITYCN1-VM-USR	700	\$65	\$13,000
UNITYCN1-16TO24PT	1	\$2000	\$2000
UNITYCN1-24TO48PT	1	\$4000	\$4000
UNITYCN1-ADV-USR	300	\$25	\$2500
UNITYCN1-ASR	10	\$1400	\$5600
UNITYCN1-TTS	4	\$1400	\$2800
UNITYCN1-K9-MS	1	\$2000	\$2000
MCS-7845-I1-UC1	1	\$14,000	\$14,000
MCS-7825-I1-UC1	1	\$9,000	\$9,000
Total			\$122,800

Case 4: Why do you order that ?

- **UNITYCN1-16TO24PT and UNITYCN1-24TO48PT** : Port licenses are cumulative. This adds 8 + 24 ports to the original 16 ports in the bundle for a total of 48 ports on the system.
- **UNITYCN1-K9-MS**: This is a license for a separate media server to allow you to run ASR on a separate, dedicated server for scaling purposes.
- **ASR and TTS**: Order ASR and TTS ports and Advanced user mailbox licenses as per the previous example, even though you plan to run these on a separate server.

Case 5: License upgrade to add features

Add 100 VM users, 16 to 24 ports, and 25 IMAP licenses

SKU	Qty	Price	Ext Price
UNITYCN1-LIC-UPG	1	\$0	\$0
UNITYCN1-VM-USR	100	\$65	\$6,500
UNITYCN1-16TO24PT	1	\$2000	\$2000
UNITYCN1-CL-USR	25	\$10	\$250
Total			\$8,750

Case 5: Why do you order that ?

- **UNITYCN1-LIC-UPG:** This is a top level SKU to allow you to add new mailboxes, ports and / or SW features to an existing Cisco Unity Connection system.

Note that you only order Qty = 1 of the UNITYCN1-LIC-UPG

This gives you a new PAK number and allows you to generate a new license key to activate these new features.

Then order multiple quantities of the features, mailboxes or ports you are trying to add.

CISCO UNITY CONNECTION ORDERING THROUGH DISTRIBUTION



Stockable vs. Direct Ordering

- **Stockable core components**

Base SW bundles and MCS servers are stockable to cut down lead times

- **Direct ordering for feature options**

Additional mailboxes, ports and feature options are direct order for maximum flexibility

Cisco Unity Connection Distributor Ordering

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- **Stockable:** Three sets of Distributor Bundle Product IDs
 - 1a) Bundles, order server from Cisco (no OS included)
 - 1b) Bundles, order server directly from HP or IBM (includes OS)
 - 2) Servers (includes OS)
- **Direct:** SW license options ordered directly from Cisco
 - Additional User Licenses
 - Additional Voice Ports, TTS Ports, ASR Ports
 - Other options

Distributor Product IDs – for customers who will purchase **Media Convergence Server from Cisco**

Cisco.com

Choose the bundle package that best fits your deployment

Bundle	SKU	List Price	OS	Mail boxes	Ports	TTS Ports
25 VM Seats	UNITYCN-K9-25USR=	\$1600	No	25	8	1
50 VM Seats	UNITYCN-K9-50USR=	\$3200	No	50	8	1
100 VM Seats	UNITYCN-K9-100USR=	\$6400	No	100	16	1
200 VM Seats	UNITYCN-K9-200USR=	\$12,800	No	200	16	1
300 VM Seats	UNITYCN-K9-300USR=	\$19,200	No	300	16	1

- **Bundles do not include operating system.** Purchase Cisco Media Convergence Server (which includes OS).
- Bundles include both mailboxes and ports
- All new orders must start with one of these bundles
- You can only order **one** bundle. They are not cumulative

Distributor Product IDs – for customers who will purchase their **server directly from HP or IBM**

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Choose the bundle package that best fits your deployment

Bundle	SKU	List Price	OS	Mail boxes	Ports	TTS Ports
25 VM Seats	UNITYCN-K9SW25UR=	\$3600	Incl	25	8	1
50 VM Seats	UNITYCN-K9SW50UR=	\$5200	Incl	50	8	1
100 VM Seats	UNITYCN-K9SW100UR=	\$8400	Incl	100	16	1
200 VM Seats	UNITYCN-K9SW200UR=	\$14,800	Incl	200	16	1
300 VM Seats	UNITYCN-K9SW300UR=	\$21,200	Incl	300	16	1

- Software-only bundles include Cisco Unity Cxn specific operating system. **Purchase approved server directly** from HP or IBM.
- Bundles include both mailboxes and ports
- All new orders must start with one of these bundles
- You can only order **one** bundle. They are not cumulative

Media Convergence Servers

Server	Maximum Ports	Maximum Users
MCS-7815-I1-UC1	24	500
MCS-7825-H1-UC1	24	500
MCS-7825-I1-UC1		
MCS-7835-H1-UC1	48	1500
MCS-7835-I1-UC1		
MCS-7845-H1-UC1	72	1500
MCS-7845-I1-UC1		

- Each server comes pre-loaded with Windows 2003
- You may purchase server hardware directly from HP or IBM as long as you meet server specification in the Cisco Unity Connection Supported Platforms List at:

http://www.cisco.com/en/US/products/ps6509/products_data_sheet0900aecd80372879.html

Where's the OS ???

You can order Cisco Unity Connection with or without a Media Convergence Server. But in either case you are **required to use the Cisco-provided OS image.**

MCS orders

- Each server comes **pre-loaded** with Windows 2003
- Recovery OS media (DVD) also comes with the server
- Automatically activates OS during install process

SW only orders

- You can order the Cisco Unity Connection SW from Cisco and a supported IBM or HP server direct from the server vendor
- Makes sure that you order the SW kit that contains the OS.
Example: UNITYCN-K9SW50UR=
- Use the keycode printed on the OS DVD case to activate your OS directly with Microsoft

Cisco Unity Connection License Upgrades / Feature Additions

Place order directly with Cisco for license upgrades to add any of the following options:

- Additional ports
- Additional users
- Additional user client access options (Inbox or IMAP)
- Additional voice recognition seats
- Additional voice recognition or TTS ports

Order top line product ID **UNITYCN1-LIC-UPG** and configure options

Order **UNITYCN1-LIC-UPG** Qty = 1 only per order, then add as many additional seats, ports or other features as you need.

See Option details in previous (non Distribution) Ordering section

CISCO UNITY CONNECTION DISTRIBUTION PRICING EXAMPLES



Distribution Pricing Examples

- **Case 1:** 100 VM users, no additional features
- **Case 2:** 100 VM users, software-only
- **Case 3:** 275 VM users, 50 Unity Inbox and 50 IMAP licenses
- **Case 4:** 500 VM users, 24 ports, 100 Advanced ASR licenses
- **Case 5:** 1000 VM users, 48 ports, 300 Advanced ASR licenses with separate media server
- **Case 6:** Add 100 VM users, 25 IMAP licenses and upgrade from 16 to 24 ports on existing Cisco Unity Connection system

Distribution Case 1: Small & Simple

100 VM users, no additional features

SKU	Qty	Price	Extended Price
UNITYCN-K9-100USR=	1	\$6,400	\$6,400
MCS-7815-I1-UC1	1	\$6,000	\$6,000
Total			\$12,400

Distribution Case 1: Why do you order that ?

- **UNITYCN-K9-100USR=:** Bundle that gives you the SW kit plus a license for 100 users, 16 ports and 1 TTS port.
- **MCS-7815-I1-UC1:** MCS server specific for Cisco Unity Connection. Comes with Windows 2003 pre-loaded for use with Cisco Unity Connection. Refer to Cisco Unity Connection Supported Platforms List to identify the best MCS server model for your deployment scale and requirements.

Distribution Case 2: Small & Simple, software-only

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100 VM users, no additional features

SKU	Qty	Price	Extended Price
UNITYCN-K9SW100UR=	1	\$8,400	\$8,400
Total			\$8,400

Order approved server directly from HP or IBM

Distribution Case 2: Why do you order that ?

- **UNITYCN-K9SW100UR=:** Bundle that gives you the SW kit plus a license for 100 users, 16 ports and 1 TTS port. Includes Operating System.
- Do **NOT** order **UNITYCN-K9-100USR=!** You will not receive OS disc with that product ID. Due to Microsoft contractual agreement, the OS cannot be ordered separately, and **you will have to RMA the kit** and order again.
- Order approved server directly from HP or IBM

Distribution Case 3: Small plus Desktop Message Access

275 VM users, 50 Inbox and 50 IMAP licenses

SKU	Qty	Price	Extended Price
UNITYCN-K9-200USR=	1	\$12,800	\$12,800
MCS-7815-I1-UC1	1	\$6,000	\$6,000
Direct order:			
UNITYCN1-LIC-UPG	1	0	0
UNITYCN1-VM-USR	75	\$65	\$4875
UNITYCN1-INBOX-USR	50	\$25	\$1250
UNITYCN1-CL-USR	50	\$10	\$500
Total			\$25,425

Distribution Case 3: Why do you order that ?

- **UNITYCN-K9-200USR=:** Bundle that gives you the SW kit plus a license for 200 users, 16 ports and 1 TTS port.
- **MCS-7815-I1-UC1:** MCS server specific for Cisco Unity Connection. Comes with Windows 2003 pre-loaded for use with Cisco Unity Connection. Refer to Cisco Unity Connection Supported Platforms List to identify the best MCS server model for your deployment scale and requirements.
- Place direct order to Cisco for license upgrade **UNITYCN1-LIC-UPG** and configure with the following:
 - UNITYCN1-VM-USR:** Qty = 75 adds 75 more user mail boxes for the needed total of 275.
 - UNITYCN1-INBOX-USR:** Qty =50 to enable 50 of the user mailboxes to use Cisco Unity Inbox web tool for voicemail.
 - UNITYCN1-CL-USR:** Qty =50 for client access licenses to enable 50 of the users mailboxes to get IMAP access to their voicemail in their e-mail client.

Note that INBOX and CL (IMAP) may be applied to the same or to different user mailboxes.

Distribution Case 4: Medium plus Voice Recognition

500 VM users, 24 ports, 100 Advanced user licenses

SKU	Qty	Price	Extended Price
UNITYCN-K9-300USR=	1	\$19,200	\$19,200
MCS-7835-I1-UC1	1	\$14,000	\$14,000
Direct order:			
UNITYCN1-LIC-UPG	1	0	0
UNITYCN1-VM-USR	200	\$65	\$13,000
UNITYCN1-16TO24PT	1	\$2000	\$2000
UNITYCN1-ADV-USR	100	\$25	\$2500
UNITYCN1-ASR	4	\$1400	\$5600
UNITYCN1-TTS	2	\$1400	\$2800
Total			\$59,100

Distribution Case 4: Why do you order that ?

- **UNITYCN-K9-300USR=:** Bundle that gives you the SW kit plus a license for 300 users, 16 ports and 1 TTS port. This is the largest starting bundle, so add more mailboxes and ports as necessary from here.
- **MCS-7835-I1-UC1:** MCS server specific for Cisco Unity Connection. Comes with Windows 2003 pre-loaded for use with Cisco Unity Connection. Refer to Cisco Unity Connection Supported Platforms List to identify the best MCS server model for your deployment scale and requirements.
- Place direct order to Cisco for license upgrade **UNITYCN1-LIC-UPG** and configure with the following:
 - UNITYCN1-VM-USR:** Qty = 200 adds 200 more user mail boxes for the needed total of 500.
 - UNITYCN1-16TO24PT:** Adds 8 more ports (simultaneous sessions) to reach a total of 24 ports.
 - UNITYCN1-ADV-USR:** Qty = 100 for advanced user license to enable 100 user for ASR and TTS features.
 - UNITYCN1-ASR:** Qty = 4 provides 4 ASR ports for simultaneous ASR-enabled sessions.
 - UNITYCN1-TTS:** Qty = 2 provides 2 TTS ports for simultaneous TTS sessions to access Exchange-based e-mail.

Note that you need to specifically order ASR and TTS ports based on the number of Advanced User licenses you order and your planned usage pattern.

Distribution Case 5: Large plus media server for ASR

1000 VM users, 48 ports, 300 Advanced user licenses

SKU	Qty	Price	Ext Price
UNITYCN-K9-300USR=	1	\$19,200	\$19,200
MCS-7845-I1-UC1	1	\$14,000	\$14,000
MCS-7825-I1-UC1	1	\$9,000	\$9,000
Direct order:			
UNITYCN1-LIC-UPG	1	0	0
UNITYCN1-VM-USR	700	\$65	\$13,000
UNITYCN1-16TO24PT	1	\$2000	\$2000
UNITYCN1-24TO48PT	1	\$4000	\$4000
UNITYCN1-ADV-USR	300	\$25	\$2500
UNITYCN1-ASR	10	\$1400	\$5600
UNITYCN1-TTS	4	\$1400	\$2800
UNITYCN1-K9-MS	1	\$2000	\$2000
Total			\$122,800

Distribution Case 5: Why do you order that ?

- **UNITYCN1-16TO24PT= and UNITYCN1-24TO48PT=:** Port licenses are cumulative. This adds 8 + 24 ports to the original 16 ports in the bundle for a total of 48 ports on the system.
- **MCS-7845-I1-UC1 and MCS-7825-I1-UC1 :** MCS server specific for Cisco Unity Connection. Comes with Windows 2003 pre-loaded for use with Cisco Unity Connection. Refer to Cisco Unity Connection Supported Platforms List to identify the best MCS server model for your deployment scale and requirements.
- Place direct order to Cisco for license upgrade **UNITYCN1-LIC-UPG** and configure with the following:
 - UNITYCN1-K9-MS:** This is a license for a separate media server to allow you to run ASR on a separate, dedicated server for scaling purposes.
 - ASR and TTS:** Order ASR and TTS ports and Advanced user mailbox licenses as per the previous example, even though you plan to run these on a separate server.

Distribution Case 6: License upgrade to add features

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Add 100 VM users, 16 to 24 ports, and 25 IMAP licenses

Direct order to Cisco

SKU	Qty	Price	Ext Price
UNITYCN1-LIC-UPG	1	\$0	\$0
UNITYCN1-VM-USR	100	\$65	\$6,500
UNITYCN1-16TO24PT	1	\$2000	\$2000
UNITYCN1-CL-USR	25	\$10	\$250
Total			\$8,750

Distribution Case 6: Why do you order that ?

- **UNITYCN1-LIC-UPG:** This is a top level SKU to allow you to add new mailboxes, ports and / or SW features to an existing Cisco Unity Connection system.

Note that you only order Qty = 1 of the UNITYCN1-LIC-UPG

This gives you a new PAK number and allows you to generate a new license key to activate these new features.

Then order multiple quantities of the features, mailboxes or ports you are trying to add.

CISCO SYSTEMS

