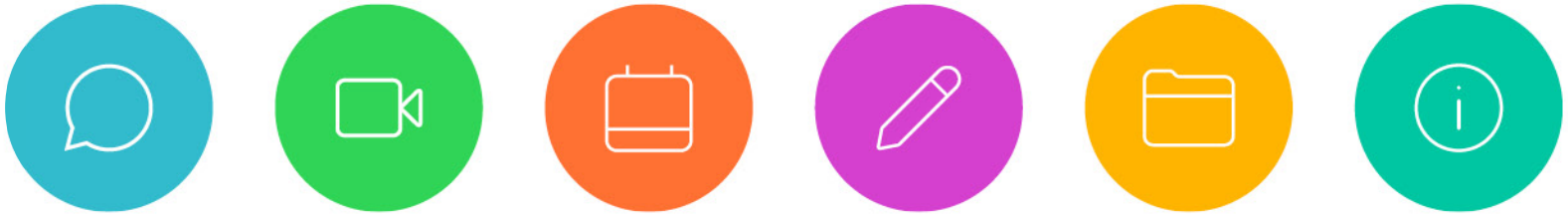
Work. Intuitive.
with Simple IT



Jason Hansen

PSS – Webex Teams & Cloud Video

June 6, 2018

The more intuitive way to work.

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How many hours a month do you waste on unproductive meetings?

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On average, 31 hours a month are spent on unproductive meetings.

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Agenda

Intro

The Webex Board Opportunity

Q&A

Webex Board Walkthrough

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Jason Hansen
Product Sales Specialist

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IT Today

Network	cisco, aruba networks, solarwinds, Excel, Visio
Security	Symantec, websense, AXIS communications, paloalto networks, cisco, milestone
Collaboration	AVAYA, Microsoft, Polycom, cisco, Citrix GoToMeeting
Datacenter	Hewlett Packard Enterprise, cisco, BROCADE, EMC², vmware

Simple IT

Network	Meraki
Security	Cisco Umbrella Meraki
Collaboration	
Datacenter	HyperFlex

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Estimated Savings Opportunities

Network	$30 - $40k annual consulting fees
Security	Meraki SD-WAN documented savings of $250k
Collaboration	$30k in annual upgrades
Datacenter	Support cost reductions

Soft Savings Opportunities

Network	50% reduction in network operational problems
Security	10 minute roll-out
Collaboration	Approval times cut in half
Datacenter	80% reduction in deployment times

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The Webex Board Opportunity

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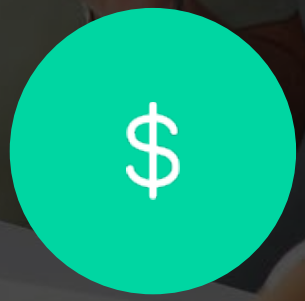
Agile organizations outperform

1.7 times



1.5 times

Source: McKinsey

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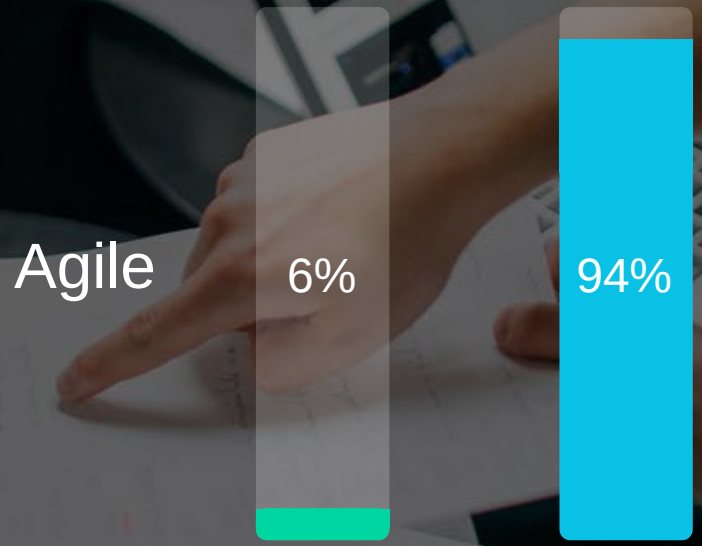
“Agility and Collaboration are critical to our success”



Source: Deloitte

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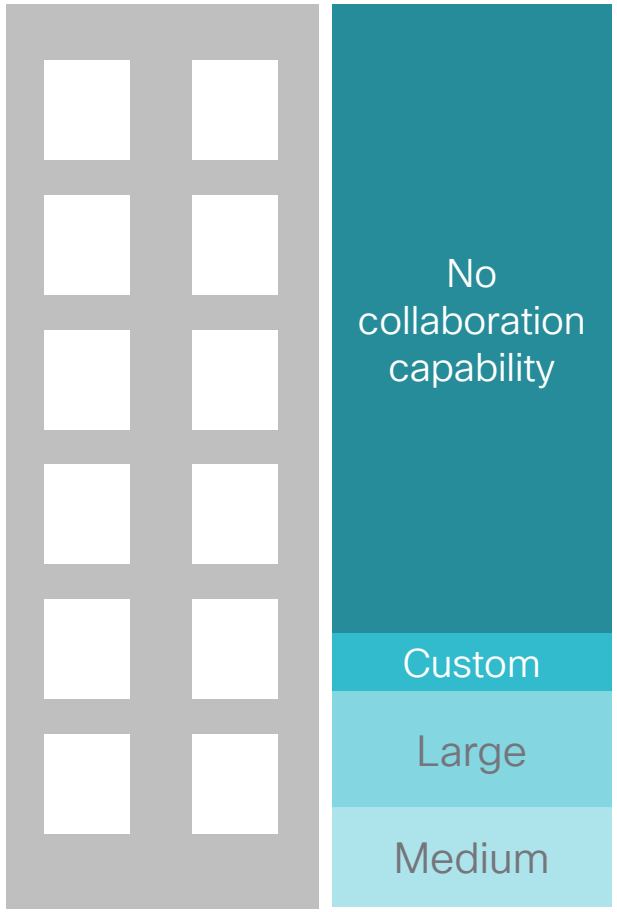
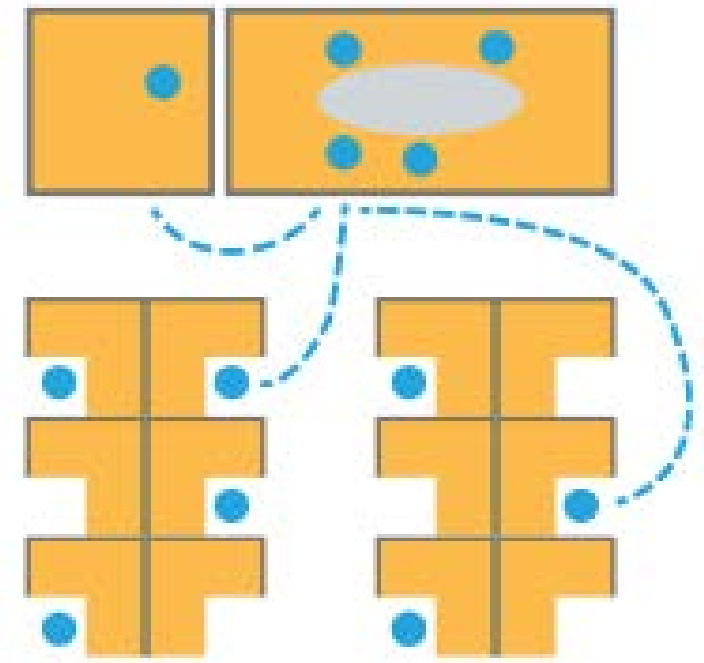
From individual productivity . . .





30% Collaborative
70% Individual

10 – 30% of rooms enabled with content sharing & video

- ‘Cubes’ of assigned seating
- Designed for static roles and rigid processes
- Meeting space is limited and book-only
- Very few ‘stop and drop’ areas
- Work happens at the desk
- Meetings are highly scheduled
- Little ad-hoc collaboration

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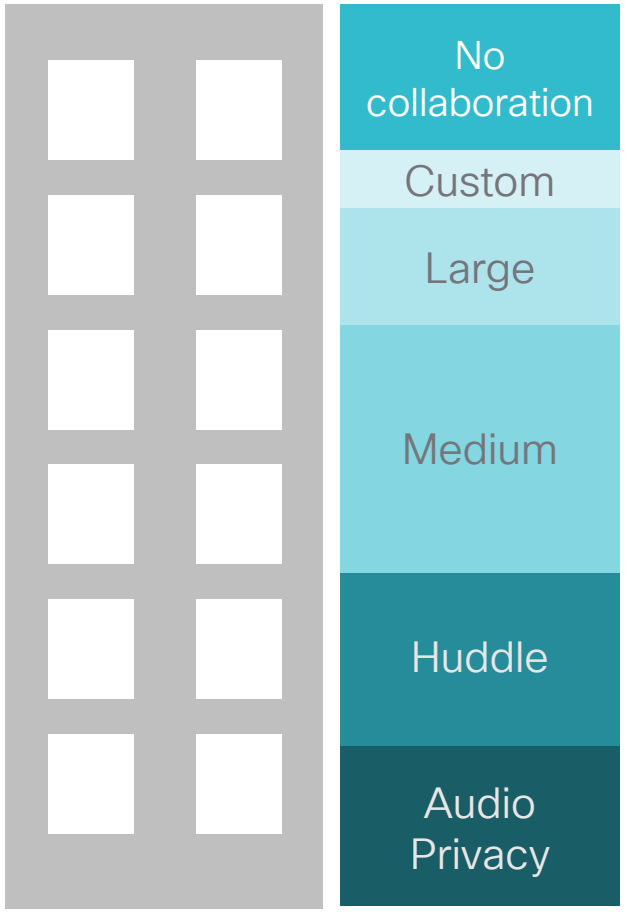
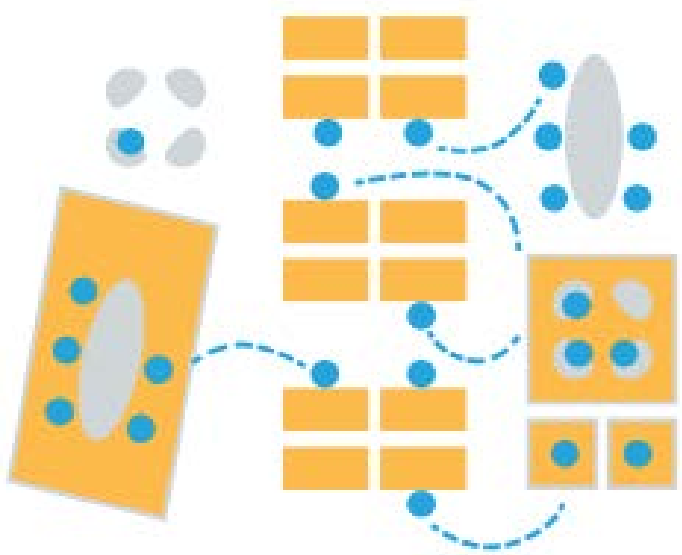
. . . to enabling teams.





70% Collaborative
30% Individual

80% + Pervasive collaboration technology

- ✓ Unassigned seats
- ✓ Teams in neighborhoods
- ✓ Meeting spaces are ample, some without booking
- ✓ Audio Privacy rooms and ‘stop and drop’ areas are always available without booking
- ✓ Work happens throughout the space in open areas
- ✓ In-the moment, agile collaboration is made easy

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Intuitive workplace mobility

Reserve

Native

Consistent

Prepare

File sharing

Join

Desktop

Mobile

In room

Present

Wireless

Whiteboard

Virtual

Engage

Virtual Assistant*

Analytics

End

Follow Up

Internal/External

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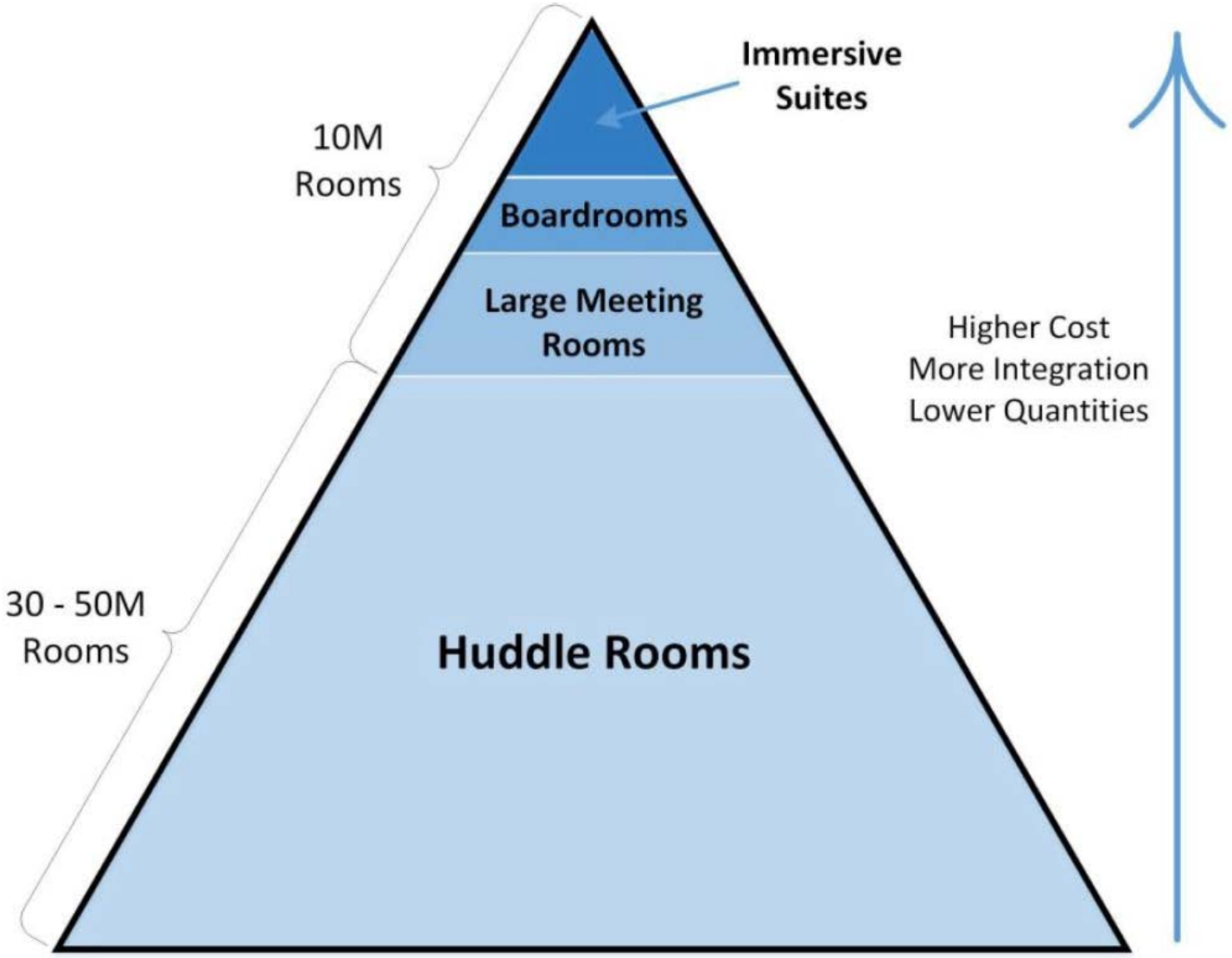

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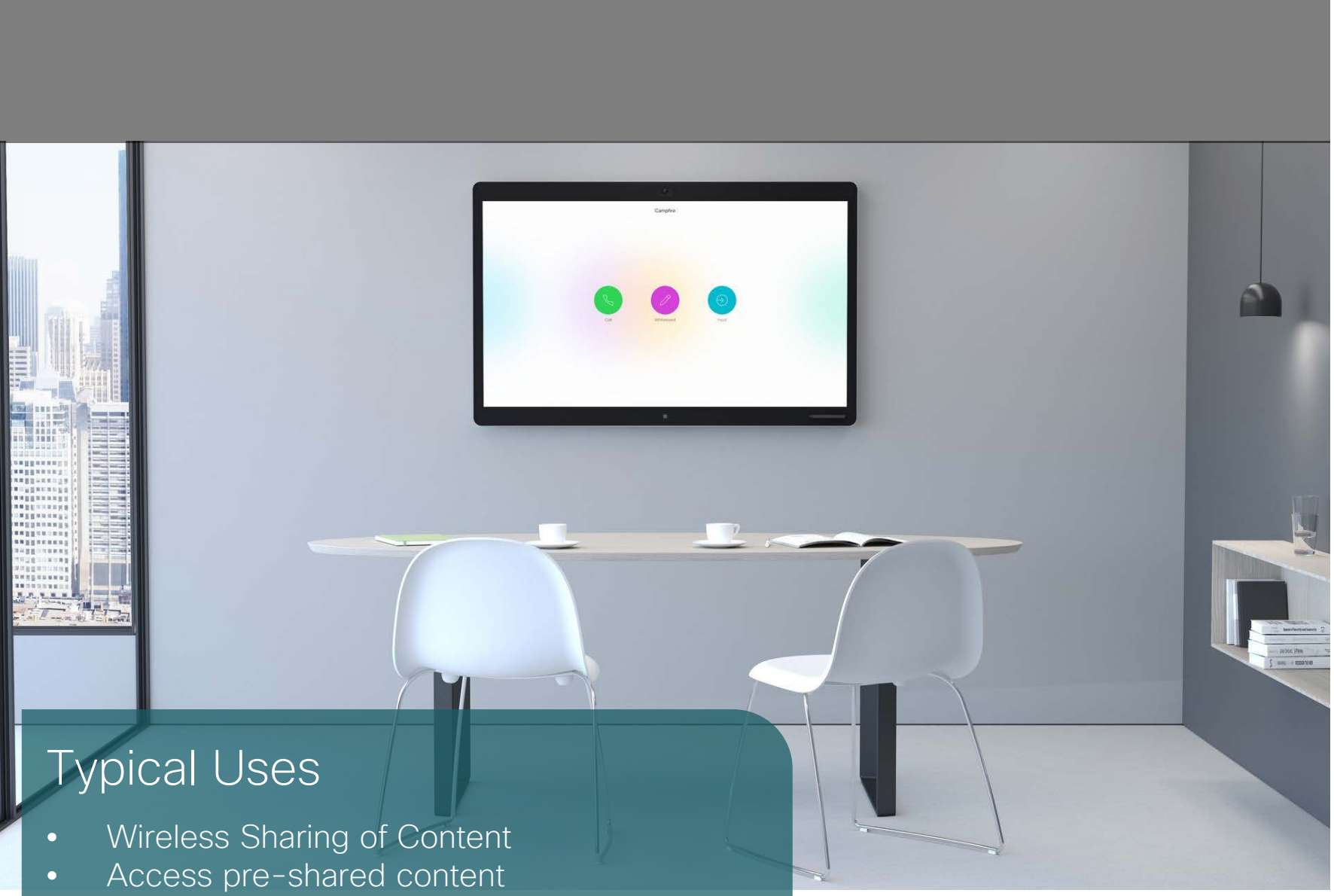
Get Creative
with the Webex Board



Typical Uses

- Wireless Sharing of Content
- Access pre-shared content
- Whiteboard & Annotate Documents
- Audio and video calling
- Transition of meetings from room to mobile devices

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Webex Board 70”

Webex Board 55”

- 4kp60 lens - 86° field of view
- Best View up to 26 feet
- Intelligent beamforming 12 element microphone array up to 26 feet
- 4K Edge LED LCD
- Capacitive touch
- Integrated voice optimized speakers
- For huddle rooms with 2-6 people

Q&A

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Webex Board Walkthrough

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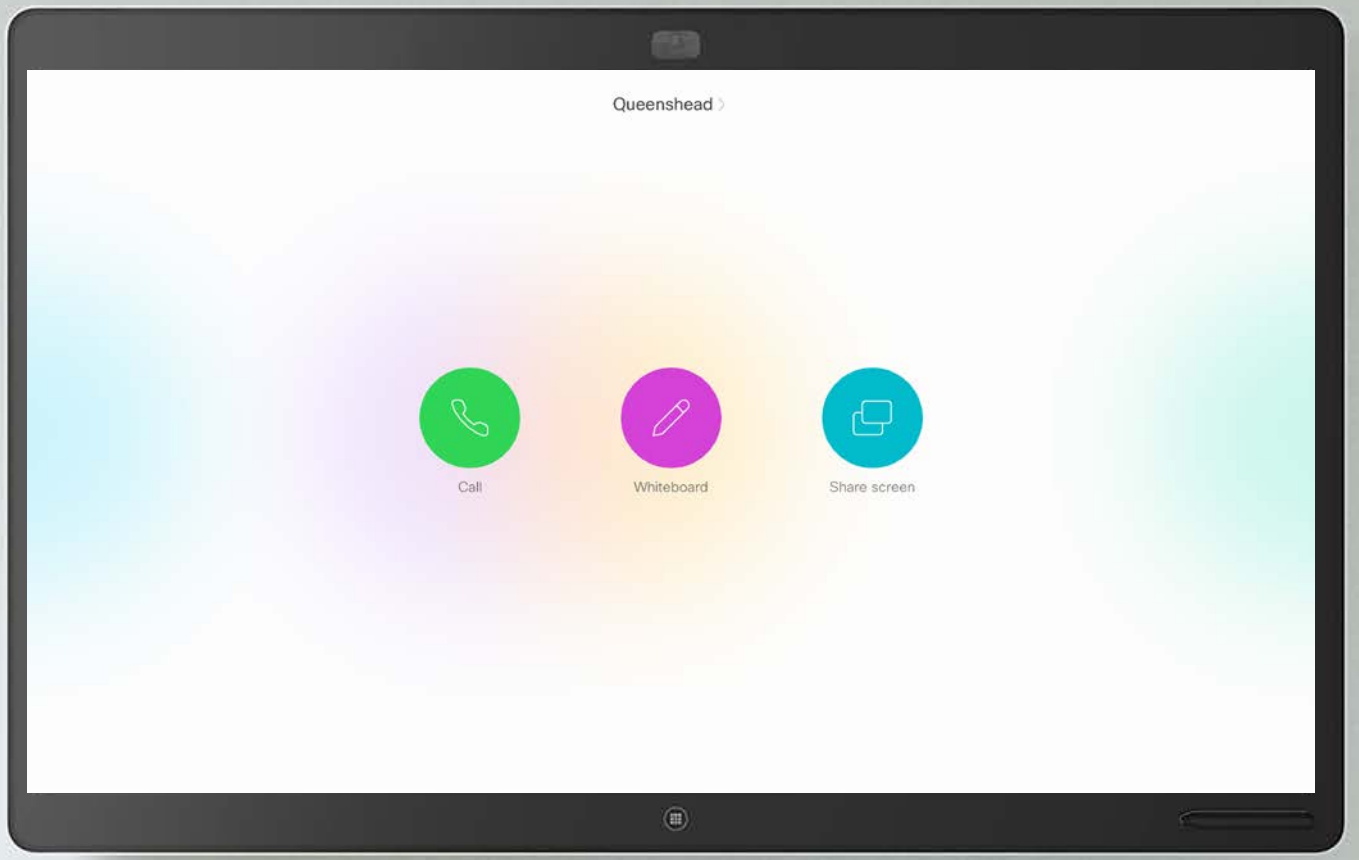
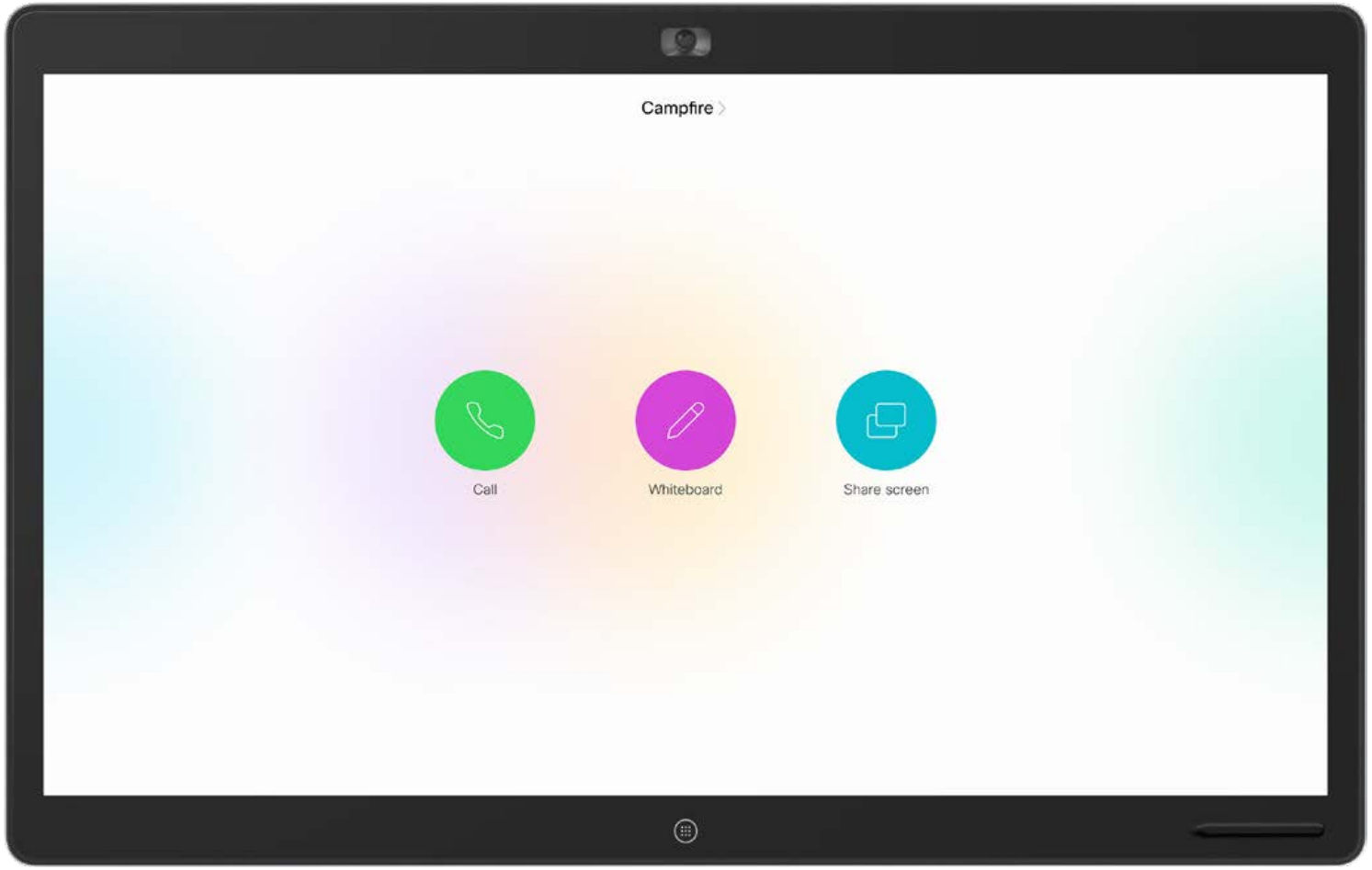


Meet Cisco Webex Board

Engaging employees both in the room and across the Webex cloud platform

The Home Screen



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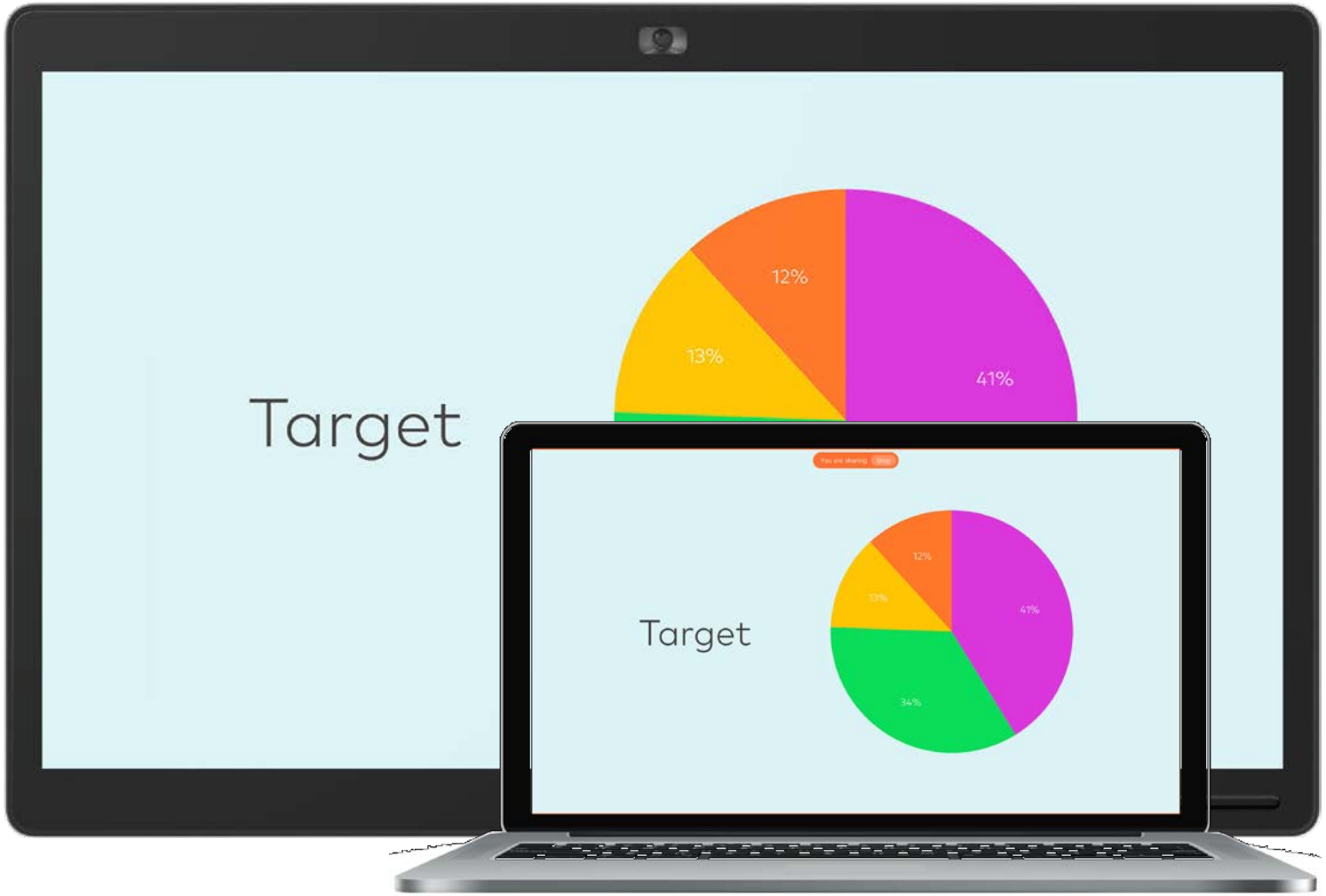
Share Screen



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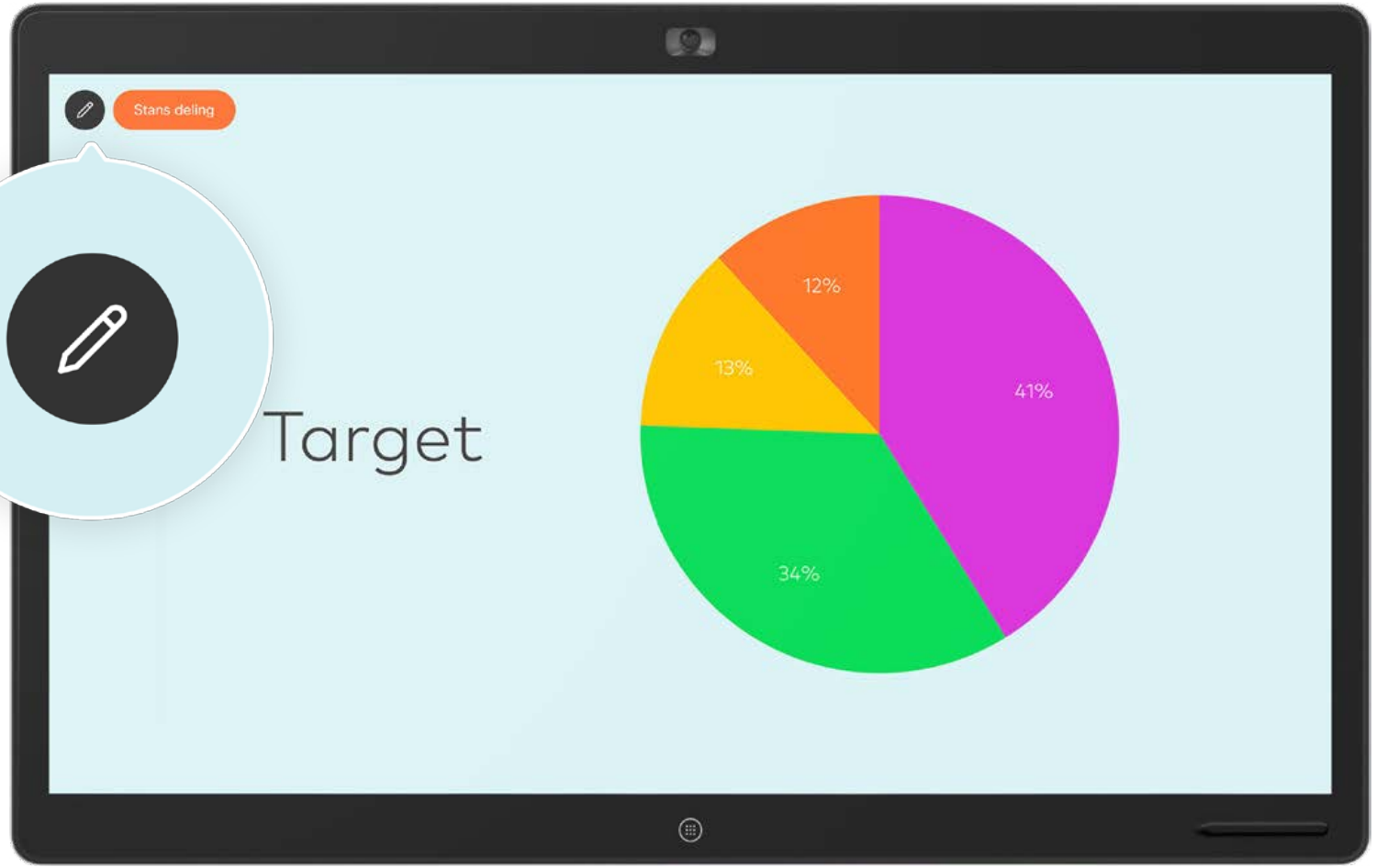
Annotate



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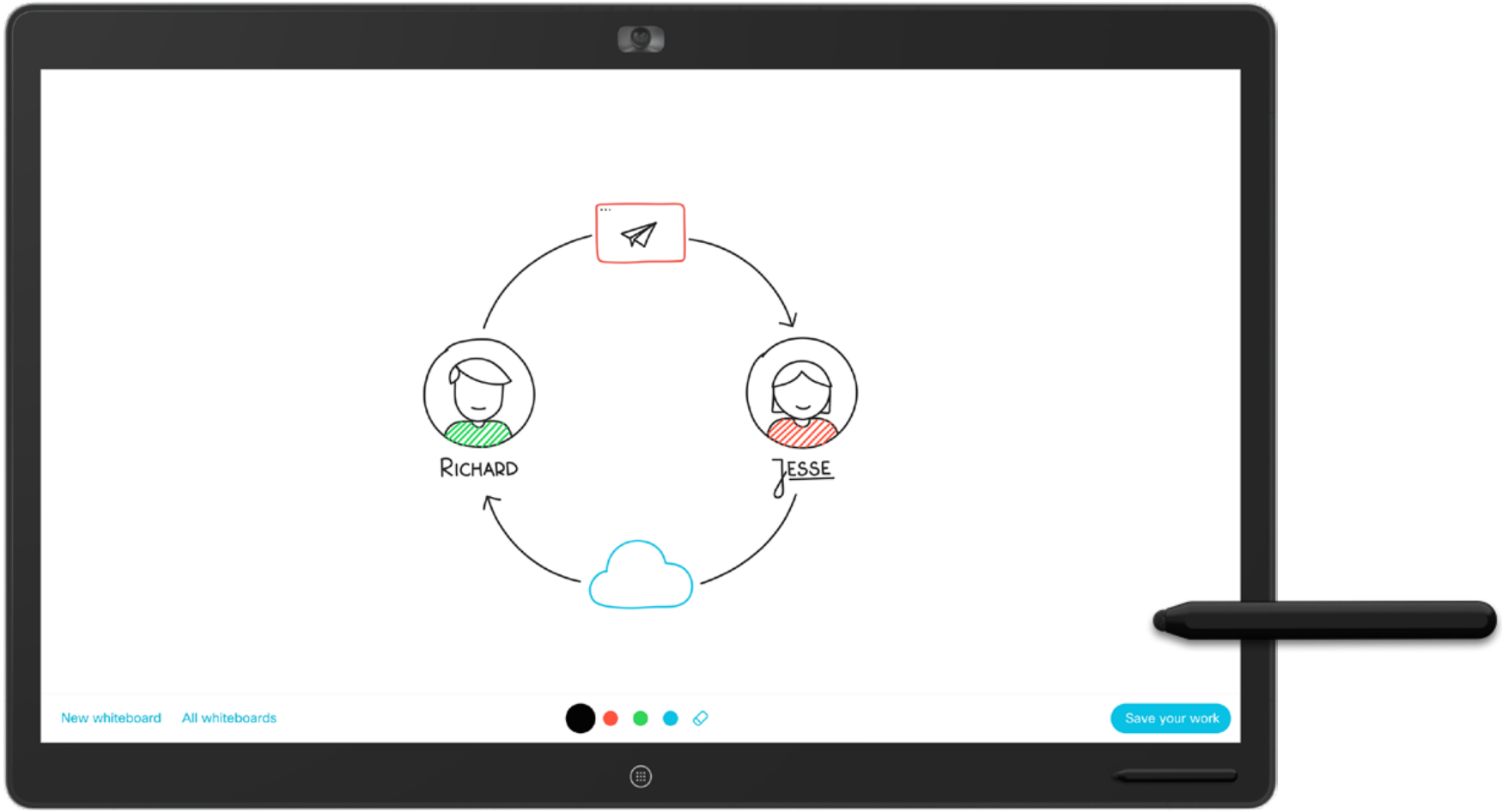
Whiteboard



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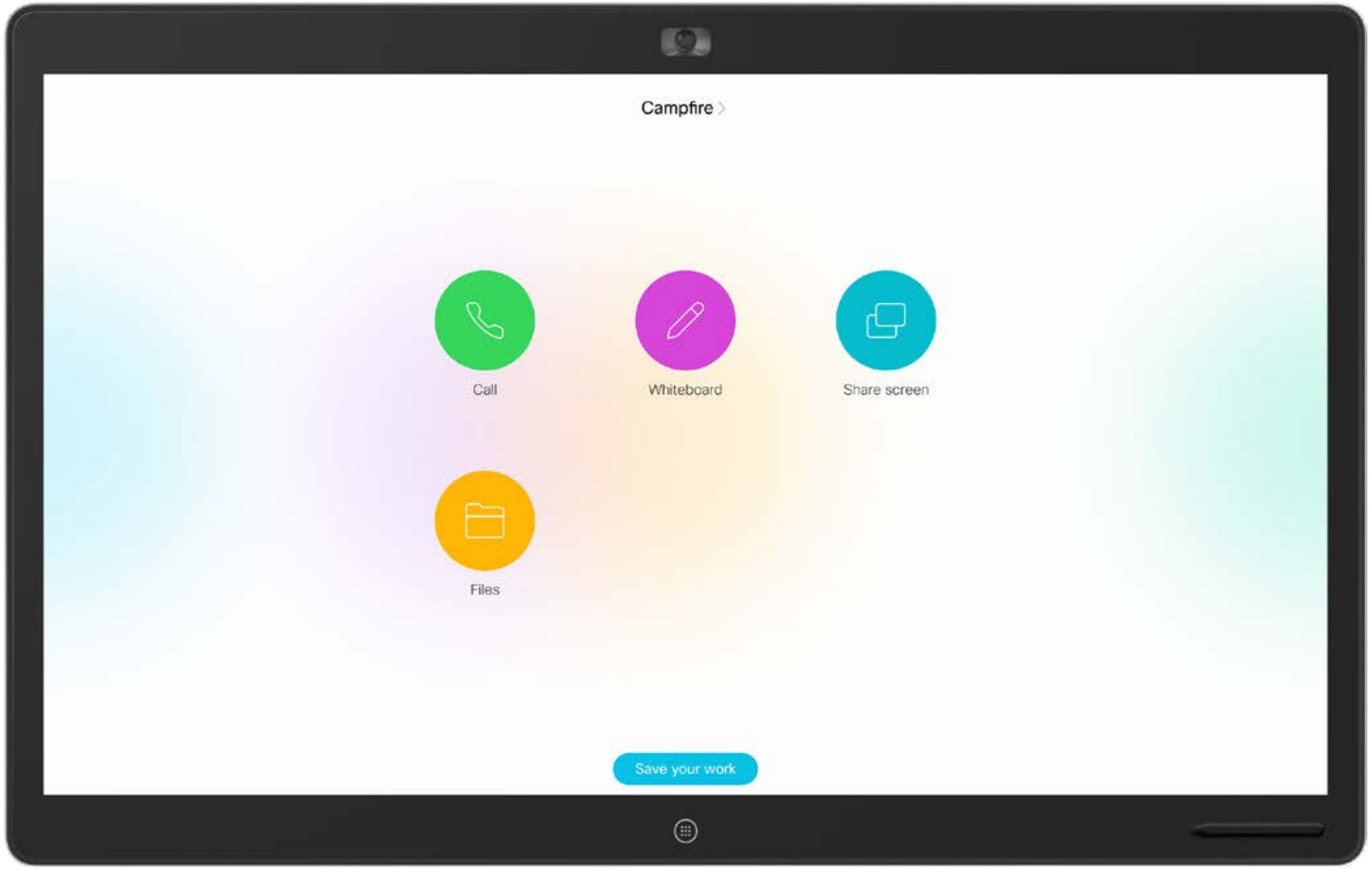
Save Your Work



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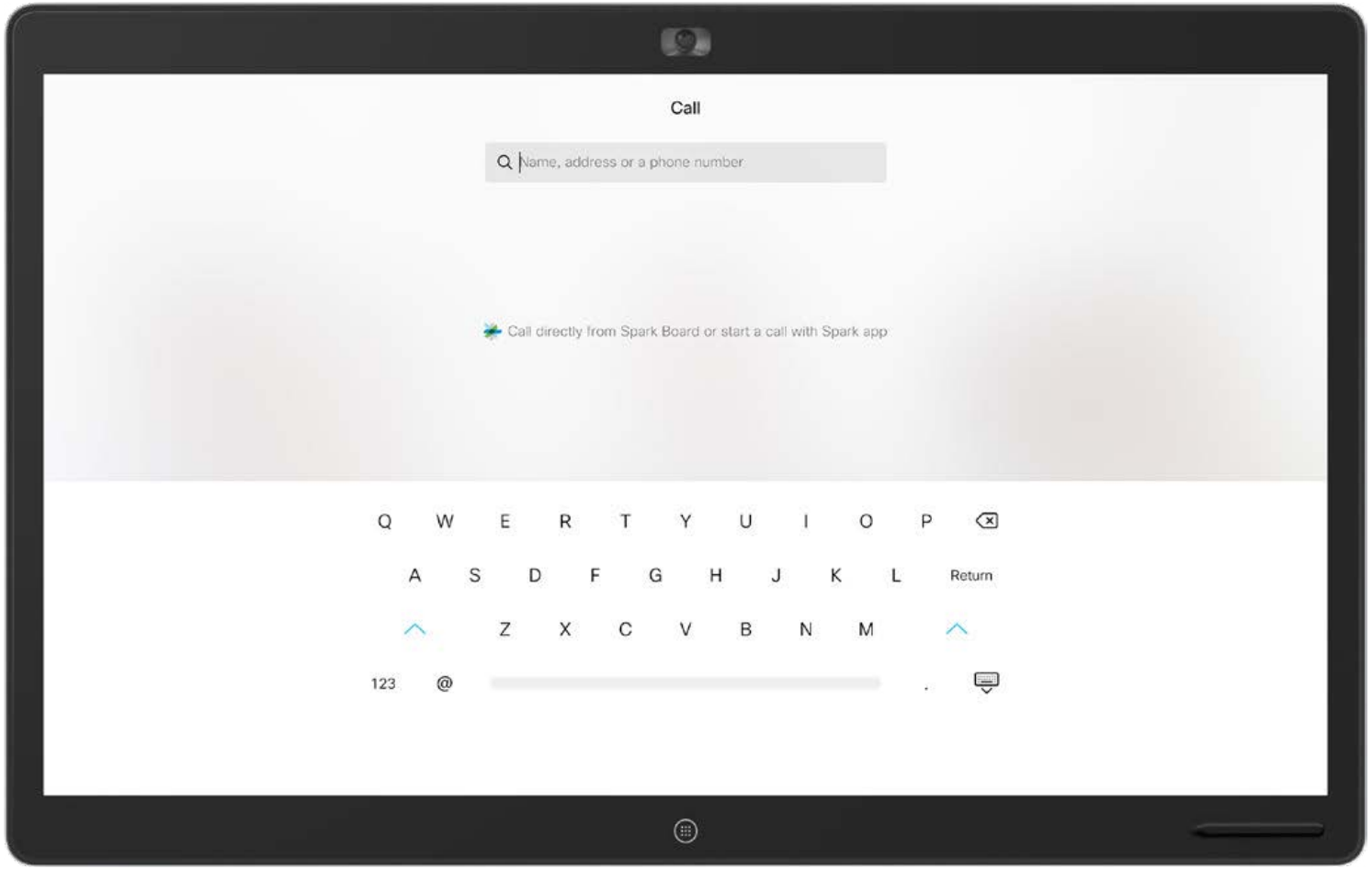
Call



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Join a Webex Meeting

Webex meeting:

123456789@meetbhp.webex.com

Personal Meeting Room

username@meetbhp.webex.com

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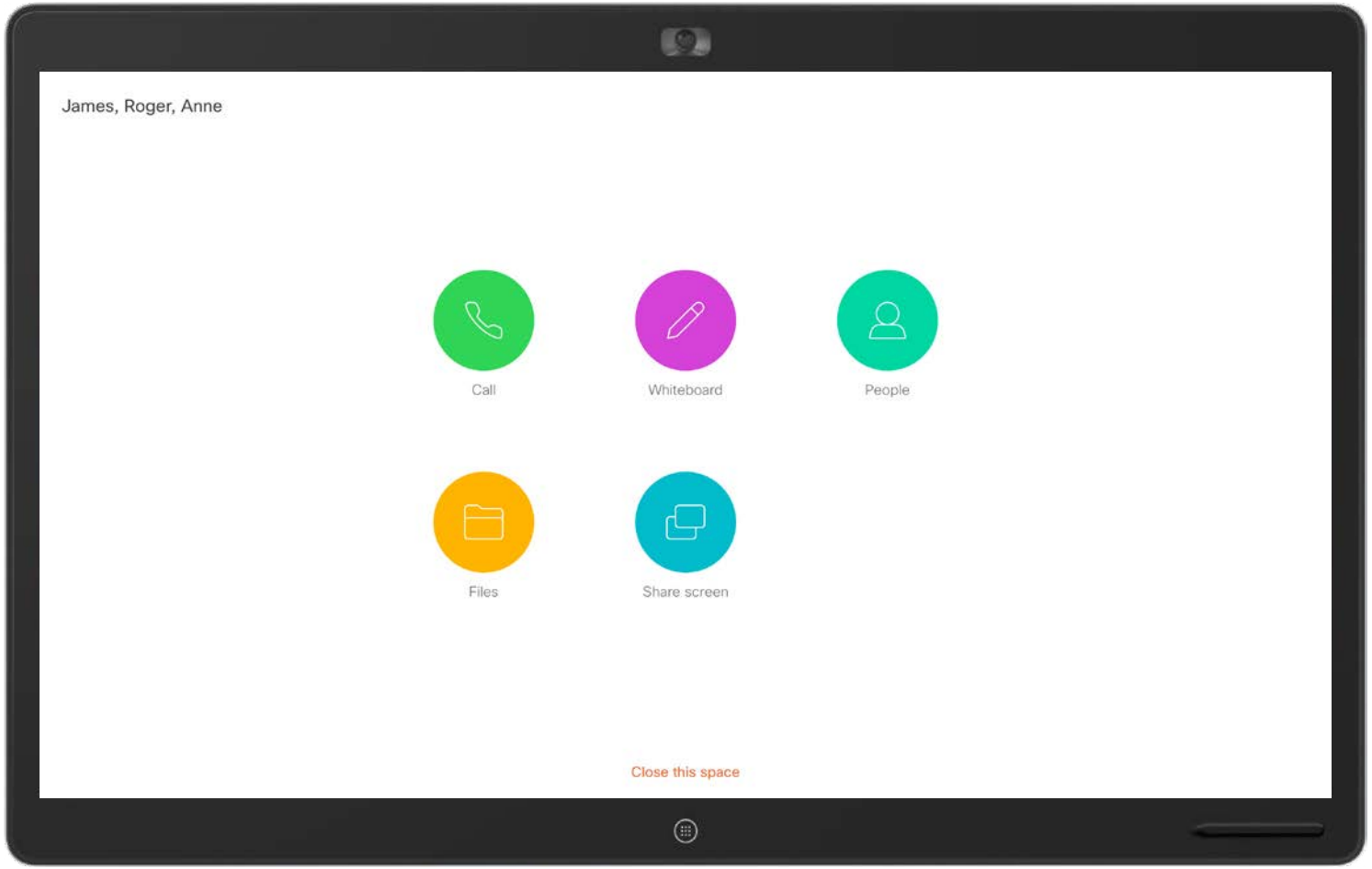
Pair to a Space



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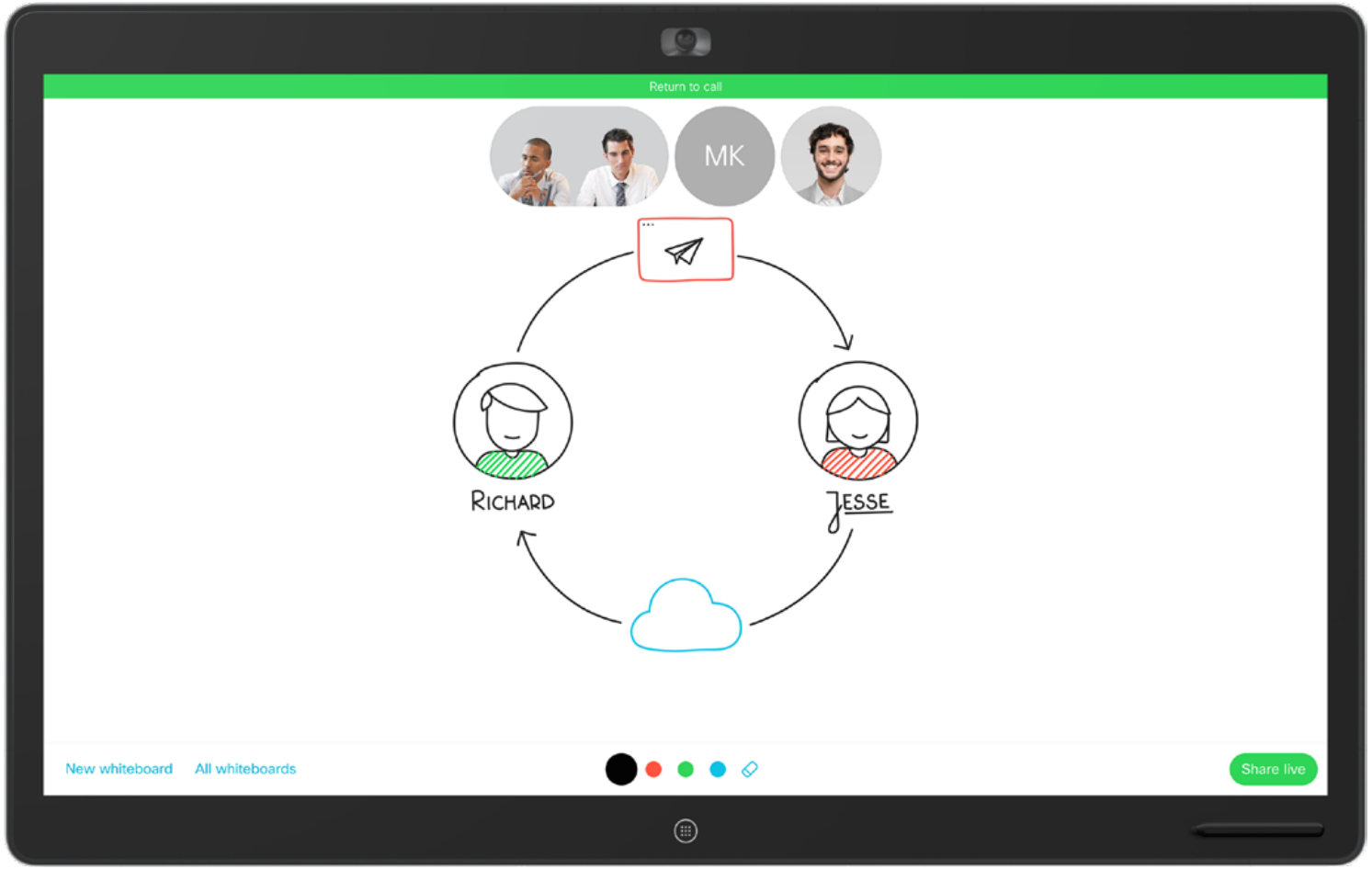
Share a Whiteboard



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